

ANZ Bank New Zealand Limited Annual Report and Disclosure Statement

FOR THE YEAR ENDED 30 SEPTEMBER 2013 | NUMBER 71 ISSUED NOVEMBER 2013

Annual Report and Disclosure Statement

For the year ended 30 September 2013

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Glossary of Terms

In this Disclosure Statement unless the context otherwise requires:

- (a) "Bank" means ANZ Bank New Zealand Limited;
- (b) "Banking Group" means ANZ Bank New Zealand Limited and all its subsidiaries;
- (c) "Immediate Parent Company" means ANZ Holdings (New Zealand) Limited;
- (d) "Ultimate Parent Bank" means Australia and New Zealand Banking Group Limited;
- (e) "Overseas Banking Group" means the worldwide operations of Australia and New Zealand Banking Group Limited including its subsidiaries;
- (f) "New Zealand business" means all business, operations, or undertakings conducted in or from New Zealand identified and treated as if it were conducted by a company formed and registered in New Zealand;
- (g) "NZ Branch" means the New Zealand business of the Ultimate Parent Bank;
- (h) "ANZ New Zealand" means the New Zealand business of the Overseas Banking Group;
- (i) "Registered Office" is, from 22 November 2013, Ground Floor, ANZ Centre, 23-29 Albert Street, Auckland, 1010, New Zealand, which is also the Banking Group's address for Service;
- (j) "RBNZ" means the Reserve Bank of New Zealand;
- (k) "APRA" means the Australian Prudential Regulation Authority;
- (l) "the Order" means the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order (No 2) 2013; and
- (m) Any term or expression which is defined in, or in the manner prescribed by, the Order shall have the meaning given in or prescribed by the Order.

Annual Report

Pursuant to section 211(3) of the Companies Act 1993 (the "Act"), the shareholder of the Bank has agreed that the Annual Report of the Bank and the Banking Group need not comply with any of the paragraphs (a), and (e) to (j) of subsection (1) and subsection (2) of section 211.

Accordingly, there is no information to be provided in this Annual Report other than the financial statements for the year ended 30 September 2013 and the audit report on those financial statements.

For and on behalf of the Board of Directors:



John Judge
Chairman
18 November 2013

David Hisco
Executive Director
18 November 2013

General Disclosures

General Matters

The Disclosure Statement has been issued in accordance with the Order.

The Bank is incorporated under the Companies Act 1993. The Bank is wholly owned by its Immediate Parent Company and ultimately by the Ultimate Parent Bank. The Immediate Parent Company of the Bank is incorporated in New Zealand and owned by ANZ Funds Pty Limited and the Ultimate Parent Bank (both incorporated in Australia). The address for service for the Ultimate Parent Bank is ANZ Centre Melbourne, Level 9, 833 Collins Street, Docklands, Victoria 3008, Australia.

The Immediate Parent Company has the power under the Bank's Constitution to appoint any person as a Director of the Bank either to fill a casual vacancy or as an additional Director or to remove any person from the office of Director, from time to time by giving written notice to the Bank. No appointment of a new Director may occur unless the RBNZ confirms that it does not object to the appointment.

Credit Rating Information

As at 18 November 2013 the Bank has three credit ratings, which are applicable to its long-term senior unsecured obligations which are payable in New Zealand in New Zealand dollars.

The Bank's Credit Ratings are:

Rating Agency	Current Credit Rating	Qualification
Standard & Poor's	AA-	Outlook Stable
Moody's Investors Service	Aa3	Outlook Stable
Fitch Ratings	AA-	Outlook Stable

General Disclosures

Changes in credit ratings over the last two years

On 1 December 2011, Standard and Poor's downgraded the Bank's long-term senior unsecured debt and deposit ratings from AA outlook stable to AA- outlook stable. This followed a similar one notch downgrade on the Ultimate Parent Bank and other major Australian banks.

On 30 January 2012, Fitch changed the outlook on the Bank's long-term senior unsecured debt and deposit ratings from positive to negative. This occurred simultaneously to a similar change in the outlook of ratings of the Ultimate Parent Bank and other major Australian banks. This was followed by a change in outlook from negative to stable on 24 February 2012.

There were no other changes to the Bank's credit ratings or qualifications during the two years ended 30 September 2013.

The following table describes the credit rating grades available:

	Standard & Poor's	Moody's Investors Service	Fitch Ratings
The following grades display investment grade characteristics:			
Ability to repay principal and interest is extremely strong. This is the highest investment category.	AAA	Aaa	AAA
Very strong ability to repay principal and interest.	AA	Aa	AA
Strong ability to repay principal and interest although somewhat susceptible to adverse changes in economic, business or financial conditions.	A	A	A
Adequate ability to repay principal and interest. More vulnerable to adverse changes.	BBB	Baa	BBB
The following grades have predominantly speculative characteristics:			
Significant uncertainties exist which could affect the payment of principal and interest on a timely basis.	BB	Ba	BB
Greater vulnerability and therefore greater likelihood of default.	B	B	B
Likelihood of default now considered high. Timely repayment of principal and interest is dependent on favourable financial conditions.	CCC	Caa	CCC
Highest risk of default.	CC to C	Ca to C	CC to C
Obligations currently in default.	D	-	RD & D

Credit ratings from Standard & Poor's and Fitch Ratings may be modified by the addition of "+" or "-" to show the relative standing within the "AA" to "B" categories. Moody's Investors Service applies numerical modifiers 1, 2, and 3 to each of the "Aa" to "Caa" classifications, with 1 indicating the higher end and 3 the lower end of the rating category.

Material Financial Support

In accordance with requirements issued by APRA pursuant to its Prudential Standards, the Ultimate Parent Bank may not provide material financial support to the Bank contrary to the following:

- the Ultimate Parent Bank should not undertake any third party dealings with the prime purpose of supporting the business of the Bank;
- the Ultimate Parent Bank should not hold unlimited exposures (should be limited as to specified time and amount) in the Bank (e.g. not provide a general guarantee covering any of the Bank's obligations);
- the Ultimate Parent Bank should not enter into cross default clauses whereby a default by the Bank on an obligation (whether financial or otherwise) is deemed to trigger a default of the Ultimate Parent Bank in its obligations;
- the Board of the Ultimate Parent Bank in determining limits on acceptable levels of exposure to the Bank should have regard to:
 - the level of exposure that would be approved to third parties of broadly equivalent credit status. In this regard, prior consultation (and in some cases approval) is required before entering exceptionally large exposures;
 - the impact on the Ultimate Parent Bank's capital and liquidity position and its ability to continue operating in the event of a failure by the Bank; and
- the level of exposure to the Bank not exceeding:
 - 50% on an individual exposure basis; and
 - 150% in aggregate (being exposures to all similar regulated entities related to the Ultimate Parent Bank)
 of the Ultimate Parent Bank's capital base.

Additionally, the Ultimate Parent Bank may not provide material financial support in breach of the Australian Banking Act (1959). This requires APRA to exercise its powers and functions for the protection of a bank's depositors and in the event of a bank becoming unable to meet its obligations or suspending payment, the assets of the bank in Australia shall be available to meet that bank's deposit liabilities in Australia in priority to all other liabilities of the bank.

The Ultimate Parent Bank has not provided material financial support to the Bank contrary to any of the above requirements.

Guarantors

No material obligations of the Bank are guaranteed as at 18 November 2013.

ANZNZ Covered Bond Trust

Certain debt securities ("Covered Bonds") issued by the Bank's wholly owned subsidiary, ANZ New Zealand (Int'l) Limited, are guaranteed by ANZNZ Covered Bond Trust Limited (the "Covered Bond Guarantor"), solely in its capacity as trustee of ANZNZ Covered Bond Trust. The Covered Bond Guarantor has guaranteed the payment of interest and principal of Covered Bonds with a carrying value as at 30 September 2013 of \$3,925 million, pursuant to a guarantee which is secured over a pool of assets. The Covered Bond Guarantor's address for service is Level 10, 141 Willis Street, Wellington, New Zealand. The Covered Bond Guarantor is not a member of the Banking Group and has no credit ratings applicable to its long term senior unsecured obligations payable in New Zealand dollars. The Covered Bonds have been assigned a long term rating of Aaa and AAA by Moody's Investors Service and Fitch Ratings respectively. Details of the pool of assets that secure this guarantee are provided in Note 36.

Summary of Financial Statements

\$ millions	Banking Group				
	Year to 30/09/2013	Year to 30/09/2012	Year to 30/09/2011	Year to 30/09/2010	Year to 30/09/2009
Interest income	5,957	6,017	6,179	5,876	7,345
Interest expense	3,344	3,335	3,620	3,457	4,892
Net interest income	2,613	2,682	2,559	2,419	2,453
Non-interest income	823	1,006	856	744	663
Operating income	3,436	3,688	3,415	3,163	3,116
Operating expenses	1,507	1,742	1,686	1,565	1,477
Provision for credit impairment	63	193	178	436	874
Profit before income tax	1,866	1,753	1,551	1,162	765
Income tax expense	492	428	452	335	467
Profit after income tax	1,374	1,325	1,099	827	298
Dividends paid	(1,065)	(1,150)	(700)	(600)	(1,000)
	As at	As at	As at	As at	As at
\$ millions	30/09/2013	30/09/2012	30/09/2011	30/09/2010	30/09/2009
Total impaired assets	894	1,366	1,726	2,004	1,178
Total assets	120,438	121,556	121,440	116,458	117,891
Total liabilities	108,971	110,624	110,615	106,012	107,803
Non-controlling interests	-	-	-	1	-
Equity	11,467	10,932	10,825	10,446	10,088

The amounts included in this summary have been taken from the audited financial statements of the Banking Group.

Income Statement

\$ millions	Note	Banking Group		Bank	
		Year to 30/09/2013	Year to 30/09/2012	Year to 30/09/2013	Year to 30/09/2012
Interest income	4	5,957	6,017	6,272	6,292
Interest expense	5	3,344	3,335	4,021	3,964
Net interest income		2,613	2,682	2,251	2,328
Net trading gains	4	163	131	162	129
Net funds management and insurance income	4	234	298	73	69
Other operating income	4	419	573	778	839
Share of associates' profit		7	4	-	-
Operating income		3,436	3,688	3,264	3,365
Operating expenses	5	1,507	1,742	1,211	1,611
Profit before provision for credit impairment and income tax		1,929	1,946	2,053	1,754
Provision for credit impairment	14	63	193	56	187
Profit before income tax		1,866	1,753	1,997	1,567
Income tax expense	6	492	428	418	347
Profit after income tax		1,374	1,325	1,579	1,220

Statement of Comprehensive Income

\$ millions	Banking Group		Bank	
	Year to 30/09/2013	Year to 30/09/2012	Year to 30/09/2013	Year to 30/09/2012
Profit after income tax	1,374	1,325	1,579	1,220
Items that will not be reclassified to profit or loss				
Actuarial gain / (loss) on defined benefit schemes	55	(25)	55	(25)
Income tax credit / (expense) relating to items not reclassified	(15)	6	(15)	6
Total items that will not be reclassified to profit or loss	40	(19)	40	(19)
Items that may be reclassified subsequently to profit or loss				
Unrealised gains / (losses) recognised directly in equity	(138)	46	(138)	49
Realised gains transferred to the income statement	(21)	(95)	(21)	(99)
Income tax credit relating to items that may be reclassified	45	-	45	-
Total items that may be reclassified subsequently to profit or loss	(114)	(49)	(114)	(50)
Total comprehensive income for the year	1,300	1,257	1,505	1,151

Statement of Changes in Equity

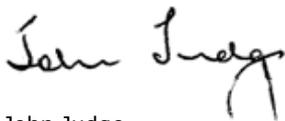
\$ millions	Banking Group				Total equity
	Share capital	Available-for-sale revaluation reserve	Cash flow hedging reserve	Retained earnings	
As at 1 October 2011	6,943	46	141	3,695	10,825
Profit after income tax	-	-	-	1,325	1,325
Unrealised gains recognised directly in equity	-	34	12	-	46
Realised gains transferred to the income statement	-	(83)	(12)	-	(95)
Actuarial loss on defined benefit schemes	-	-	-	(25)	(25)
Income tax credit on items recognised directly in equity	-	-	-	6	6
Total comprehensive income for the year	-	(49)	-	1,306	1,257
Ordinary dividend paid	-	-	-	(1,150)	(1,150)
As at 30 September 2012	6,943	(3)	141	3,851	10,932
Profit after income tax	-	-	-	1,374	1,374
Unrealised gains / (losses) recognised directly in equity	-	1	(139)	-	(138)
Realised gains transferred to the income statement	-	-	(21)	-	(21)
Actuarial gain on defined benefit schemes	-	-	-	55	55
Income tax credit / (expense) on items recognised directly in equity	-	-	45	(15)	30
Total comprehensive income for the year	-	1	(115)	1,414	1,300
Ordinary dividend paid	-	-	-	(1,065)	(1,065)
Preference shares issued (Note 27)	300	-	-	-	300
As at 30 September 2013	7,243	(2)	26	4,200	11,467

\$ millions	Bank				Total equity
	Share capital	Available-for-sale revaluation reserve	Cash flow hedging reserve	Retained earnings	
As at 1 October 2011	6,943	47	141	3,073	10,204
Profit after income tax	-	-	-	1,220	1,220
Unrealised gains recognised directly in equity	-	37	12	-	49
Realised gains transferred to the income statement	-	(87)	(12)	-	(99)
Actuarial loss on defined benefit schemes	-	-	-	(25)	(25)
Income tax credit on items recognised directly in equity	-	-	-	6	6
Total comprehensive income for the year	-	(50)	-	1,201	1,151
Ordinary dividend paid	-	-	-	(1,150)	(1,150)
As at 30 September 2012	6,943	(3)	141	3,124	10,205
Profit after income tax	-	-	-	1,579	1,579
Unrealised gains / (losses) recognised directly in equity	-	1	(139)	-	(138)
Realised gains transferred to the income statement	-	-	(21)	-	(21)
Actuarial gain on defined benefit schemes	-	-	-	55	55
Income tax credit / (expense) on items recognised directly in equity	-	-	45	(15)	30
Total comprehensive income for the year	-	1	(115)	1,619	1,505
Ordinary dividend paid	-	-	-	(1,065)	(1,065)
Preference shares issued (Note 27)	300	-	-	-	300
As at 30 September 2013	7,243	(2)	26	3,678	10,945

Balance Sheet

\$ millions	Note	Banking Group		Bank	
		30/09/2013	30/09/2012	30/09/2013	30/09/2012
Assets					
Liquid assets	8	2,496	2,831	2,495	2,815
Due from other financial institutions	9	1,570	1,722	1,570	1,722
Trading securities	10	10,320	12,338	10,319	12,338
Derivative financial instruments	11	9,518	12,753	9,522	12,788
Current tax assets		-	15	62	79
Available-for-sale assets	12	782	57	780	54
Net loans and advances	13	90,489	86,678	88,229	84,319
Due from subsidiaries	25	-	-	12,206	11,619
Investments backing insurance policy liabilities		172	142	-	-
Insurance policy assets		399	408	-	-
Investments in subsidiaries and associates	16	98	99	4,864	6,609
Other assets	17	731	592	760	611
Deferred tax assets	6	39	93	128	185
Premises and equipment		376	323	61	74
Goodwill and other intangible assets	18	3,448	3,505	3,299	3,317
Total assets		120,438	121,556	134,295	136,530
Interest earning and discount bearing assets		105,866	104,095	115,614	113,177
Liabilities					
Due to other financial institutions	19	1,517	1,759	1,517	1,555
Deposits and other borrowings	20	77,697	73,652	71,440	66,731
Due to subsidiaries	25	-	-	33,768	37,940
Due to Immediate Parent Company	25	939	740	939	740
Derivative financial instruments	11	10,243	13,930	10,252	13,930
Payables and other liabilities	21	1,705	1,792	1,416	1,469
Current tax liabilities		3	-	-	-
Provisions	22	229	339	187	292
Bonds and notes	23	15,494	17,244	2,687	2,500
Loan capital	24	1,144	1,168	1,144	1,168
Total liabilities		108,971	110,624	123,350	126,325
Net assets		11,467	10,932	10,945	10,205
Equity					
Share capital	27	7,243	6,943	7,243	6,943
Reserves		24	138	24	138
Retained earnings		4,200	3,851	3,678	3,124
Total equity		11,467	10,932	10,945	10,205
Interest and discount bearing liabilities		91,061	89,299	105,764	105,017

For and on behalf of the Board of Directors:



John Judge
Chairman
18 November 2013



David Hisco
Executive Director
18 November 2013

Cash Flow Statement

\$ millions	Note	Banking Group		Bank	
		Year to 30/09/2013	Year to 30/09/2012	Year to 30/09/2013	Year to 30/09/2012
Cash flows from operating activities					
Interest received		5,916	5,991	6,226	6,262
Dividends received		4	4	254	205
Net funds management & insurance income		236	196	73	69
Fees and other income received		637	645	710	722
Interest paid		(3,368)	(3,301)	(4,020)	(3,921)
Operating expenses paid		(1,550)	(1,615)	(1,493)	(1,549)
Income taxes paid		(390)	(408)	(314)	(411)
Cash flows from operating profits before changes in operating assets and liabilities	33	1,485	1,512	1,436	1,377
Net changes in operating assets and liabilities:					
Change in due from other financial institutions - term		101	264	101	264
Change in trading securities		1,558	(3,761)	1,559	(3,770)
Change in derivative financial instruments		555	2,000	608	1,723
Change in available-for-sale assets		(714)	391	(715)	361
Change in insurance investment assets		(30)	(44)	-	-
Change in loans and advances		(7,071)	(5,777)	(7,161)	(5,714)
Proceeds from sale of loans and advances to NZ Branch		3,144	2,397	3,144	2,397
Change in due from subsidiaries		-	-	(587)	134
Change in due to subsidiaries		-	-	(4,982)	370
Change in other assets		11	87	26	(16)
Change in due to other financial institutions		(242)	(1,952)	(38)	(2,156)
Change in deposits and other borrowings		3,781	3,813	4,648	3,647
Change in payables and other liabilities		99	37	98	37
Net changes in operating assets and liabilities		1,192	(2,545)	(3,299)	(2,723)
Net cash flows provided by / (used in) operating activities		2,677	(1,033)	(1,863)	(1,346)
Cash flows from investing activities					
Proceeds from sale of shares in associates and joint venture		1	5	-	4
Proceeds from sale of intangible assets		-	11	-	-
Proceeds from sale and redemption of shares in subsidiaries		68	-	1,977	-
Purchase of intangible assets		(27)	(40)	(27)	(39)
Purchase of premises and equipment		(115)	(55)	(12)	(12)
Net cash flows provided by / (used in) investing activities		(73)	(79)	1,938	(47)
Cash flows from financing activities					
Proceeds from issue of bonds and notes		2,167	5,678	200	800
Proceeds from issue of loan capital		12	-	12	-
Proceeds from issue of preference shares		300	-	300	-
Redemptions of bonds and notes		(4,611)	(5,445)	(100)	(290)
Redemptions of loan capital		-	(816)	-	(816)
Change in funding from Immediate Parent Company		199	566	199	566
Dividends paid		(1,065)	(1,150)	(1,065)	(1,150)
Net cash flows used in financing activities		(2,998)	(1,167)	(454)	(890)
Net decrease in cash and cash equivalents		(394)	(2,279)	(379)	(2,283)
Cash and cash equivalents at beginning of the year		3,255	5,534	3,239	5,522
Cash and cash equivalents at end of the year	33	2,861	3,255	2,860	3,239

Notes to the Financial Statements

1. Significant Accounting Policies

(a) Basis of preparation

(i) Statement of compliance

These financial statements have been prepared in accordance with the requirements of the Companies Act 1993, the Financial Reporting Act 1993 and the Order. The Bank's financial statements are for ANZ Bank New Zealand Limited as a separate entity and the Banking Group's financial statements are for the Bank's consolidated group, which includes subsidiaries and associates.

These financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice. They comply with New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") and other applicable Financial Reporting Standards, as appropriate for profit-oriented entities. The financial statements comply with International Financial Reporting Standards ("IFRS").

The principal accounting policies adopted in the preparation of these financial statements are set out below.

(ii) Use of estimates and assumptions

Preparation of the financial statements requires the use of management judgement, estimates and assumptions that affect reported amounts and the application of policies. Actual results may differ from these estimates.

Discussion of the critical accounting estimates, which include complex or subjective decisions or assessments, are covered in note 2. Such estimates will require review in future periods.

(iii) Basis of measurement

The financial statements have been prepared in accordance with the historical cost basis except that the following assets and liabilities are stated at their fair value:

- derivative financial instruments, including in the case of fair value hedging, the fair value adjustment on the underlying hedged exposure;
- available-for sale financial assets;
- financial instruments held for trading;
- financial instruments designated at fair value through profit and loss.

(iv) Changes in accounting policies and application of new accounting standards

The accounting policies adopted by the Banking Group are consistent with those adopted and disclosed in the prior period. The Banking Group has applied, where relevant, all new or revised NZ IFRSs and NZ IFRS Interpretations applicable to annual reporting periods commencing on or before 1 October 2012. The initial application of these standards and interpretations has only resulted in changes to disclosures.

(v) Rounding

The amounts in the financial statements have been rounded to the nearest million dollars, except where otherwise stated.

(vi) Comparatives

Certain amounts in the comparative information have been reclassified to ensure consistency with the current year's presentation. The comparative figures in the notes to the financial statements relating to these items have been reclassified accordingly.

(vii) Principles of consolidation

Subsidiaries

The consolidated financial statements of the Banking Group comprise the financial statements of the Bank and all its subsidiaries where it is determined that there is capacity to control.

Control means the power to govern, directly or indirectly, the financial and operating policies of an entity so as to obtain benefits from its activities. All the facts of a particular situation are considered when determining whether control exists. Control is usually present when an entity has:

- power over more than one-half of the voting rights of the other entity;
- power to govern the financial and operating policies of the other entity;
- power to appoint or remove the majority of the members of the board of directors or equivalent governing body; or
- power to cast the majority of votes at meetings of the board of directors or equivalent governing body of the entity.

In addition, potential voting rights that are presently exercisable or convertible are taken into account in determining whether control exists.

In relation to special purpose entities control is deemed to exist where:

- in substance, the majority of the residual risks and rewards from their activities accrue to the Banking Group; or
- in substance, the Banking Group controls decision making powers so as to obtain the majority of the risks and rewards from their activities.

The effect of all transactions between entities in the Banking Group is eliminated.

Where subsidiaries have been sold or acquired during the year, their operating results have been included to the date of disposal or from the date of acquisition.

Associates

The Banking Group applies the equity method of accounting for associates.

The Banking Group's share of results of associates is included in the consolidated income statement. Shares in associates are carried in the consolidated balance sheet at cost plus the Banking Group's share of post acquisition net assets less accumulated impairment. Interests in associates are reviewed for any indication of impairment at least at each reporting date. Where an indication of the impairment exists, the recoverable amount of the associate is determined as the higher of the associate's fair value less costs to sell and its value in use. A discounted cash flow methodology and other methodologies, such as the capitalisation of earnings method, are used to determine the reasonableness of the valuation.

In the Bank's financial statements investments in subsidiaries and associates are carried at cost less accumulated impairment losses.

Notes to the Financial Statements

(viii) Foreign currency translation

Functional and presentation currency

Items included in the financial statements of each of the Banking Group's entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The Banking Group's financial statements are presented in New Zealand dollars, which is the Banking Group's functional and presentation currency.

Foreign currency transactions

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities resulting from foreign currency transactions are subsequently translated at the spot rate at reporting date.

Exchange differences arising on the settlement of monetary items or on translating monetary items at rates different to those at which they were initially recognised or included in a previous financial report, are recognised in the income statement in the period in which they arise.

Translation differences on non-monetary items measured at fair value through profit or loss are reported as part of the fair value gain or loss on these items.

Translation differences on non-monetary items measured at fair value through equity, such as equities classified as available-for-sale financial assets, are included in the available-for-sale revaluation reserve in equity.

(b) Income recognition

Income is recognised to the extent that it is probable that economic benefits will flow to the Banking Group and that revenue can be reliably measured.

(i) Interest income

Interest income is recognised as it accrues, using the effective interest method.

The effective interest method calculates the amortised cost of a financial asset or financial liability and allocates the interest income or interest expense, including any fees and directly related transaction costs that are an integral part of the effective interest rate, over the expected life of the financial asset or liability so as to achieve a constant yield on the financial asset or liability.

For assets subject to prepayment, expected life is determined on the basis of the historical behaviour of the particular asset portfolio, taking into account contractual obligations and prepayment experience assessed on a regular basis.

(ii) Fee and commission income

Fees and commissions received that are integral to the effective interest rate of a financial asset are recognised using the effective interest method. For example, loan commitment fees, together with related direct costs, are deferred and recognised as an adjustment to the effective interest rate on a loan once drawn. Commitment fees to originate a loan which is unlikely to be drawn down are recognised as fee income as the service is provided.

Fees and commissions that relate to the execution of a significant act (for example, advisory or arrangement services, placement fees and

underwriting fees) are recognised when the significant act has been completed.

Fees charged for providing ongoing services (for example, maintaining and administering existing facilities) are recognised as income over the period the service is provided.

(iii) Dividend income

Dividends are recognised as revenue when the right to receive payment is established.

(iv) Gain or loss on sale of assets

The gain or loss on the disposal of assets is determined as the difference between the carrying amount of the assets at the time of disposal and the proceeds of disposal net of incremental disposal costs. This is recognised as an item of other income in the period in which the significant risks and rewards of ownership are transferred to the buyer.

(c) Expense recognition

Expenses are recognised in the income statement on an accruals basis.

(i) Interest expense

Interest expense on financial liabilities measured at amortised cost is recognised in the income statement as it accrues using the effective interest method.

(ii) Loan origination expenses

Certain loan origination expenses are an integral part of the effective interest rate of a financial asset measured at amortised cost. These loan origination expenses include:

- fees and commissions payable to brokers and certain customer incentive payments in respect of originating lending business; and
- other expenses of originating lending business, such as external legal costs and valuation fees, provided these are direct and incremental costs related to the issue of a financial asset.

Such loan origination expenses are initially recognised as part of the cost of acquiring the financial asset and amortised as part of the effective yield of the financial asset over its expected life using the effective interest method.

(iii) Lease payments

Leases entered into by the Banking Group as lessee are predominantly operating leases, and the operating lease payments are recognised as an expense on a straight-line basis over the lease term.

(d) Income tax

(i) Income tax expense

Income tax on earnings for the year comprises current and deferred tax and is based on the applicable tax law. It is recognised in the income statement as tax expense, except when it relates to items credited directly to equity, in which case it is recorded in equity, or where it arises from the initial accounting for a business combination, in which case it is included in the determination of goodwill.

(ii) Current tax

Current tax is the expected tax payable on taxable income for the year, based on tax rates (and tax laws) which are enacted or substantively enacted by the reporting date and including any adjustment for tax payable in previous periods. Current tax for current and prior periods is recognised as a liability

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(or asset) to the extent that it is unpaid (or refundable).

(iii) Deferred tax

Deferred tax is accounted for using the comprehensive tax balance sheet method. It is generated by temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax base.

Deferred tax assets, including those related to the tax effects of income tax losses and credits available to be carried forward, are recognised only to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences or unused tax losses and credit can be utilised.

Deferred tax liabilities are recognised for all taxable temporary differences, other than those relating to taxable temporary differences arising from goodwill. They are also recognised for taxable temporary differences arising on investments in subsidiaries, branches, associates and joint ventures, except where the Banking Group is able to control the reversal of the temporary differences and it is probable that temporary differences will not reverse in the foreseeable future. Deferred tax assets associated with these interests are recognised only to the extent that it is probable that the temporary difference will reverse in the foreseeable future and there will be sufficient taxable profits against which to utilise the benefits of the temporary difference.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates and tax laws that have been enacted or substantively enacted by the reporting date. The measurement reflects the tax consequences that would follow from the manner in which the Banking Group, at the reporting date, recovers or settles the carrying amount of its assets and liabilities.

(iv) Offsetting

Current and deferred tax assets and liabilities are offset only to the extent that they relate to income taxes imposed by the same taxation authority, there is a legal right and intention to settle on a net basis and it is allowed under the tax law of the relevant jurisdiction.

(e) Assets

Financial assets

(i) Financial assets and liabilities at fair value through profit or loss

Trading securities are financial instruments acquired principally for the purpose of selling in the short-term or which are a part of a portfolio which is managed for short-term profit-taking. Trading securities are initially recognised and subsequently measured in the balance sheet at their fair value.

Derivatives that are not effective accounting hedging instruments are carried at fair value through profit or loss. In addition, certain financial assets and liabilities are designated and measured at fair value through profit or loss where the following applies:

- the asset represents investments backing insurance policy liabilities;
- doing so eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets

and liabilities, or recognising the gains or losses thereon, on different bases;

- a group of financial assets or financial liabilities or both is managed and its performance evaluated on a fair value basis; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

Changes in the fair value (gains or losses) of these financial instruments are recognised in the income statement in the period in which they occur.

Purchases and sales of trading securities are recognised on trade date.

(ii) Derivative financial instruments

Derivative financial instruments are contracts whose value is derived from one or more underlying price index or other variables. They include swaps, forward rate agreements, futures, options and combinations of these instruments.

Derivative financial instruments are entered into for trading purposes (including customer-related reasons) or for hedging purposes (where the derivative instruments are used to hedge the Banking Group's exposures to interest rate risk, currency risk, price risk, credit risk and other exposures relating to non-trading positions).

Derivative financial instruments are recognised initially at fair value with gains or losses from subsequent measurement at fair value being recognised in the income statement. Valuation adjustments are integral in determining the fair value of derivatives. This includes a credit valuation adjustment (CVA) to reflect the credit worthiness of the counterparty and funding valuation adjustment (FVA) to account for the funding cost inherent in the portfolio.

Where the derivative is designated and is effective as a hedging instrument, the timing of the recognition of any resultant gain or loss in the income statement is dependent on the hedging designation. These hedging designations and associated accounting are as follows:

Fair value hedge

Where the Banking Group hedges the fair value of a recognised asset or liability or firm commitment, changes in the fair value of the derivative designated as a fair value hedge are recognised in the income statement. Changes in the fair value of the hedged item attributable to the hedged risk are reflected in adjustments to the carrying value of the hedged item, which are also recognised in the income statement.

Hedge accounting is discontinued when the hedge instrument expires or is sold, terminated, exercised or no longer qualifies for hedge accounting. The resulting adjustment to the carrying amount of the hedged item arising from the hedged risk is amortised to the income statement over the period to maturity of the hedged item. If the hedged item is sold or repaid, the unamortised fair value adjustment is recognised immediately in the income statement.

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Cash flow hedge

The Banking Group designates derivatives as cash flow hedges where the instrument hedges the variability in cash flows of a recognised asset or liability, a foreign exchange component of a firm commitment, or a highly probable forecast transaction. The effective portion of changes in the fair value of derivatives qualifying and designated as cash flow hedges is deferred to the hedging reserve, which forms part of shareholders' equity. Any ineffective portion is recognised immediately in the income statement. Amounts deferred in equity are recognised in the income statement in the period during which the hedged forecast transactions take place.

When the hedge expires, is sold, terminated, exercised, or no longer qualifies for hedge accounting, the cumulative amount deferred in equity remains in the hedging reserve, and is subsequently transferred to the income statement when the hedged item is recognised in the income statement.

When a forecast hedged transaction is no longer expected to occur, the amount deferred in equity is recognised immediately in the income statement.

Derivatives that do not qualify for hedge accounting

All gains and losses from changes in the fair value of derivatives that are not designated in a hedging relationship but are entered into to manage the interest rate and foreign exchange risk of the Banking Group are recognised in the income statement. Under certain circumstances, the component of the fair value change in the derivative which relates to current period realised and accrued interest is included in net interest income. The remainder of the fair value movement is included in other income.

(iii) Available-for-sale assets

Available-for-sale assets comprise non-derivative financial assets which the Banking Group designates as available-for-sale but which are not deemed to be held principally for trading purposes, and include equity investments and quoted debt securities.

They are initially recognised at fair value plus transaction costs. Subsequent gains or losses arising from changes in fair value are included as a separate component of equity in the available-for-sale revaluation reserve. When the asset is sold, the cumulative gain or loss relating to the asset is transferred to the income statement.

Where there is objective evidence of impairment on an available-for-sale asset, the cumulative loss related to that asset is removed from equity and recognised in the income statement, as an impairment expense for debt instruments or as non-interest income for equity instruments. If, in a subsequent period, the amount of an impairment loss relating to an available-for-sale debt instrument decreases and the decrease can be linked objectively to an event occurring after the impairment event, the loss is reversed through the income statement through the impairment expense line.

Purchases and sales of available-for-sale financial assets are recognised on trade date, being the date on which the Banking Group commits to purchase or sell the asset.

(iv) Net loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Banking Group provides money to a debtor with no intention of trading the loans and advances. The loans and advances are initially recognised at fair value plus transaction costs that are directly attributable to the issue of the loan or advance. They are subsequently measured at amortised cost using the effective interest method, unless specifically designated on initial recognition at fair value through profit or loss.

All loans are graded according to the level of credit risk.

Net loans and advances include direct finance provided to customers such as bank overdrafts, credit cards, term loans, finance lease receivables and commercial bills.

Impairment of loans and advances

Loans and advances are reviewed at least at each reporting date for impairment. Credit impairment provisions are raised for exposures that are known to be impaired. Exposures are impaired and impairment losses are recorded if, and only if, there is objective evidence of impairment as a result of one or more loss events, that occurred after the initial recognition of the loan and prior to the reporting date, and that loss event, or events, has had an impact on the estimated future cash flows of the individual loan or the collective portfolio of loans that can be reliably estimated.

Impairment is assessed for assets that are individually significant (or on a portfolio basis for small value loans) and then on a collective basis for those exposures not individually known to be impaired.

Exposures that are assessed collectively are placed in pools of similar assets with similar risk characteristics. The required provision is estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the collective pool. The historical loss experience is adjusted based on current observable data such as changed economic conditions. The provision also takes account of the impact of inherent risk of large concentrated losses within the portfolio and an assessment of the economic cycle.

The estimated impairment losses are measured as the difference between the asset's carrying amount and the estimated future cash flows discounted to their present value. As this discount unwinds during the period between recognition of impairment and recovery of the cash flow, it is recognised in interest income. The process of estimating the amount and timing of cash flows involves considerable management judgement. These judgements are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Impairment of capitalised acquisition expenses is assessed through comparing the actual behaviour of the portfolio against initial expected life assumptions.

The provision for impairment loss (individual and collective) is deducted from loans and advances in the balance sheet and the movement for the reporting period is reflected in the income statement.

When a loan is uncollectible, either partially or in full, it is written off against the related provision for loan

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impairment. Unsecured facilities are normally written-off when they become 180 days past due or earlier in the event of the customer's bankruptcy or similar legal release from the obligation. However, a certain level of recoveries is expected after the write-off, which is reflected in the amount of the provision for credit losses. In the case of secured facilities, remaining balances are written-off after proceeds from the realisation of collateral have been received, if there is a shortfall.

Where impairment losses recognised in previous periods have subsequently decreased or no longer exist, such impairment losses are reversed in the income statement.

A provision is also raised for off-balance sheet items such as commitments that are considered likely to result in an expected loss.

(v) Lease receivables

Contracts to lease assets and hire purchase agreements are classified as finance leases if they transfer substantially all the risks and rewards of ownership of the asset to the customer or an unrelated third party. All other lease contracts are classified as operating leases.

(vi) Repurchase agreements

Securities sold under repurchase agreements are retained in the financial statements where substantially all the risks and rewards of ownership remain with the Banking Group, and a counterparty liability is disclosed under the classifications of due to other financial institutions or payables and other liabilities. The difference between the sale price and the repurchase price is accrued over the life of the repurchase agreement and charged to interest expense in the income statement.

Securities purchased under agreements to resell, where the Banking Group does not acquire the risks and rewards of ownership, are recorded as receivables in liquid assets, net loans and advances, or due from other financial institutions, depending on the term of the agreement and the counterparty. The security is not included in the balance sheet. Interest income is accrued on the underlying loan amount.

Securities borrowed are not recognised in the balance sheet, unless these are sold to third parties, at which point the obligation to repurchase is recorded as a financial liability at fair value with fair value movements included in the income statement.

(vii) Derecognition

The Banking Group enters into transactions where it transfers financial assets recognised on its balance sheet yet retains either all the risks and rewards of the transferred assets or a portion of them. If all, or substantially all, the risks and rewards are retained, the transferred assets are not derecognised from the balance sheet.

In transactions where substantially all the risks and rewards of ownership of a financial asset are neither retained nor transferred, the Banking Group derecognises the asset if control over the asset is lost. In transfers where control over the asset is retained, the Banking Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset. The rights and obligations retained or created in the transfer are recognised separately as assets and liabilities as appropriate.

Non-financial assets

(viii) Goodwill

Goodwill represents the excess of the purchase consideration over the fair value of the identifiable net assets of a controlled entity at the date of gaining control. Goodwill is recognised as an asset and not amortised, but is assessed for impairment at least annually or more frequently if there is an indication that the goodwill may be impaired. Where the assessment results in the goodwill balance exceeding the value of expected future benefits, the difference is charged to the income statement. Any impairment of goodwill is not subsequently reversed.

(f) Liabilities

Financial liabilities

(i) Deposits and other borrowings

Deposits and other borrowings include certificates of deposit, interest bearing deposits, debentures, commercial paper and other related interest and non-interest bearing financial instruments. Deposits and other borrowings, excluding commercial paper, are initially recognised at fair value plus transaction costs and subsequently measured at amortised cost. The interest expense is recognised using the effective interest method. Commercial paper is designated at fair value through profit or loss, with fair value movements recorded directly in the income statement, which reflects the basis on which it is managed.

(ii) Bonds, notes and loan capital

Bonds, notes and loan capital are accounted for in the same way as deposits and other borrowings, except for those bonds and notes which are designated at fair value through profit or loss on initial recognition, with fair value movements recorded in the income statement.

(iii) Financial guarantee contracts

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due. Financial guarantees are issued in the ordinary course of business, consisting of letters of credit, guarantees and acceptances. Financial guarantees are initially recognised in the financial statements at fair value on the date the guarantee was given; typically this is the premium received. Subsequent to initial recognition, the Banking Group's liabilities under such guarantees are measured at the higher of their amortised amount and the best estimate of the expenditure required to settle any financial obligation arising at the balance sheet date. These estimates are determined based on experience of similar transactions and history of past losses.

(iv) Derecognition

Financial liabilities are derecognised when the obligation specified in the contract is discharged, cancelled or expires.

(g) Equity

(i) Shares

Issued shares are recognised at the amount paid per share net of directly attributable issue costs.

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(ii) Reserves

Available-for-sale revaluation reserve

This reserve includes changes in the fair value of available-for-sale financial assets, net of tax. These changes are transferred to the income statement (in non-interest income) when the asset is derecognised. Where the asset is impaired, the changes are transferred to the impairment expense line in the income statement for debt instruments and in the case of equity instruments to non-interest income.

Cash flow hedging reserve

This reserve includes the fair value gains and losses associated with the effective portion of designated cash flow hedging instruments.

(h) Presentation

(i) Offsetting of income and expenses

Income and expenses are not offset unless required or permitted by an accounting standard. This generally arises in the following circumstances:

- where transaction costs form an integral part of the effective interest rate of a financial instrument which is measured at amortised cost, these are offset against the interest income generated by the financial instrument;
- where gains and losses relating to fair value hedges are assessed as being effective; or
- where gains and losses arise from a group of similar transactions, such as foreign exchange gains and losses.

(ii) Offsetting of financial assets and liabilities

Assets and liabilities are offset and the net amount reported in the balance sheet only where there is:

- a current enforceable legal right to offset the asset and liability; and
- an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

(iii) Statement of cash flows

For cash flow statement presentation purposes, cash and cash equivalents includes: cash on hand; deposits held at call with other financial institutions; and other short term, highly liquid, investments with original terms of maturity of three months or less that are readily convertible to cash and which are subject to an insignificant risk of changes in value.

Certain cash flows have been netted in order to provide more meaningful disclosure, as many of the cash flows are received and disbursed on behalf of customers and reflect the activities of the customers rather than those of the Banking Group. These include customer loans and advances, customer deposits, certificates of deposit, related party balances and trading securities.

(iv) Goods and services tax

Income, expenses and assets are recognised net of the amount of goods and services tax ("GST") except where the amount of GST incurred is not recoverable from the Inland Revenue Department ("IRD"). In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the IRD is included as other assets or other liabilities in the balance sheet.

Cash flows are included in the cash flow statement on a net basis. The GST components of cash flows arising from investing and financing activities, which are recoverable from, or payable to, the IRD are classified as operating cash flows.

(v) Segment reporting

Operating segments are distinguishable components of the Banking Group that provide products or services that are subject to risks and rewards that are different to those of other operating segments. The Banking Group operates predominately in the banking industry within New Zealand. The Banking Group has very limited exposure to risk associated with operating in different economic environments or political conditions. On this basis no geographical segment information is provided.

(i) Other

(i) Contingent liabilities

Contingent liabilities acquired in a business combination are individually measured at fair value at the acquisition date. At subsequent reporting dates the value of such contingent liabilities is reassessed based on the estimate of expenditure required to settle the contingent liability.

Other contingent liabilities are not recognised in the balance sheet but disclosed in Note 35 unless it is considered remote that the Banking Group will be liable to settle the possible obligation.

(ii) Accounting Standards not early adopted

The following standards and amendments were available for early adoption but have not been applied by the Banking Group in these financial statements. The Banking Group currently does not intend to apply any of these pronouncements until their effective date.

Standards and amendments effective for periods commencing after 1 January 2013

The Banking Group does not expect any significant impact on the financial statements from the application of the following standards.

NZ IFRS 10 Consolidated Financial Statements

Establishes a new approach to determining which investees should be consolidated and provides a single model to be applied in the control analysis for all investors.

NZ IAS 27 (2011) Separate Financial Statements

Carries forward the existing accounting and disclosure requirements for separate financial statements.

The Banking Group is still assessing the impact of the following standards on the financial statements.

Amendments to NZ IFRS 7: Disclosures – Offsetting Financial Assets and Financial Liabilities

Requires additional disclosures for financial assets and liabilities that are set off, and recognised financial instruments that are subject to an enforceable master netting agreement.

NZ IFRS 13 Fair Value Measurement

Provides a single source of guidance on fair value measurement and requires certain disclosures regarding fair value.

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NZ IFRS 12 Disclosure of Interests in Other Entities

Provides a single, consistent approach for disclosures of all interests in subsidiaries, joint arrangements, associates and structured entities.

Standards and amendments effective for periods commencing after 1 January 2015

NZ IFRS 9 Financial Instruments

Specifies a simpler methodology for classifying and measuring financial assets, with two primary measurement categories: amortised cost and fair value. Requires the amount of change in the fair value attributable to changes in credit risk of certain liabilities designated under the fair value option to be presented in other comprehensive income. The Banking Group is assessing the impact on the financial statements.

2. Critical Estimates and Judgement Used in Applying Accounting Policies

There are a number of critical accounting treatments which include complex or subjective judgements and estimates that may affect the reported amounts of assets and liabilities in the financial statements. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

An explanation of the judgements and estimates made by the Banking Group, in the process of applying its accounting policies, that have the most significant effect on the amounts recognised in the financial statements are set out below.

Critical accounting estimates and assumptions

Credit provisioning

The accounting policy relating to measuring the impairment of loans and advances requires the Banking Group to assess impairment at least at each reporting date. The credit provisions raised (collective and individual) represent management's best estimate of the losses incurred in the loan portfolio at balance date based on their experienced judgement.

The collective provision is estimated on the basis of historical loss experience for assets with credit characteristics similar to those in the collective pool. The historical loss experience is adjusted based on current observable data and events and an assessment of the impact of model risk. The provision also takes into account the impact of large concentrated losses within the portfolio and the economic cycle.

The use of such judgements and reasonable estimates is considered by management to be an essential part of the process and does not impact on the reliability of the provision.

Individual and collective provisioning involves the use of assumptions for estimating the amounts and timing of expected future cash flows. The process of estimating the amount and timing of cash flows involves considerable management judgement. These judgements are revised regularly to reduce any differences between loss estimates and actual loss experience.

Refer to Note 14 for details of credit impairment provisions.

Critical judgements in applying the Banking Group's accounting policies

Financial instruments at fair value

The Banking Group's financial instruments measured at fair value are stated in note 1(a)(iii). In estimating fair value the Banking Group uses, wherever possible, quoted market prices in an active market for the financial instrument.

In the event that there is no active market for the instrument, fair value is based on present value estimates or other market accepted valuation techniques. The valuation models incorporate the impact of bid/ask spread, counterparty credit spreads and other factors that would influence the fair value determined by a market participant. The selection of appropriate valuation techniques, methodology and inputs requires judgement. These are reviewed and updated as market practice evolves.

Derivatives and hedging

The Banking Group buys and sells derivatives as part of its trading operations and to hedge its interest rate risk, currency risk, price risk, credit risk and other exposures relating to non-trading positions.

A hedging instrument is a designated derivative whose fair value or cash flows are expected to offset changes in the fair value or cash flows of a designated hedged item. A hedged item is an asset, liability, firm commitment or highly probable forecast transaction that: (a) exposes the Banking Group to the risk of changes in fair value or future cash flows; and (b) is designated as being hedged.

Judgement is required in selecting and designating hedging relationships and assessing hedge effectiveness. NZ IAS 39 *Financial Instruments: Recognition and Measurement* does not specify a single method for assessing hedge effectiveness prospectively or retrospectively. The Banking Group adopts the hypothetical derivative approach to determine hedge effectiveness in line with current risk management strategies. Hedge ineffectiveness can arise for a number of reasons and whilst a hedge may pass the effectiveness tests above it may not be perfectly effective, leaving some volatility in the income statement.

The majority of outstanding derivative positions are transacted over-the-counter and therefore need to be valued using valuation techniques. Included in the determination of the fair value of derivatives is a credit valuation adjustment (CVA) to reflect the creditworthiness of the counterparty. This is influenced by the mark-to-market of the derivative trades and by the movement in the market cost of credit. Further adjustments are made to account for the funding costs inherent in the derivative. Judgment is required to determine the appropriate cost of funding and the future expected cashflows used in this funding valuation adjustment (FVA).

Goodwill

Refer to Note 18 for details of goodwill held by the Banking Group.

The carrying value of goodwill is subject to an impairment test to ensure that the current carrying value does not exceed its recoverable value at the balance sheet date. Any excess of carrying value

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over recoverable amount is taken to the income statement as an impairment write down.

Goodwill has been allocated for impairment purposes to the cash generating units at which the goodwill is monitored for internal reporting purposes. Impairment testing of purchased goodwill is performed by comparing the recoverable value of each cash generating unit with the current carrying amount of its net assets, including goodwill. Judgement is required in identifying the cash-generating units to which goodwill and other assets are allocated for the purpose of impairment testing.

The recoverable amount is based on value-in-use calculations. These calculations use cash flow projections based on a number of financial budgets within each segment approved by management covering a three year period. Cash flow projections are based on a range of readily available economic assumptions including GDP and CPI. Cash flows beyond the three year period are extrapolated using a 3% growth rate.

These cash flow projections are discounted using a capital asset pricing model. As at 28 February 2013 when the last valuation was prepared, a discount rate of 11.61% was applied to each cash generating unit. The main variables in the calculation of the discount rate used are the risk free rate, the beta rate and the market risk premium. The risk free rate is based on the 10 year Government Bond Rate. The beta rate and the market risk premium are consistent with observable and comparative market rates applied in the regional banking sector. Market observable information is not readily available at the segment level therefore management performed stress tests for key sensitivities in each segment.

Management believes any reasonable possible change in the key assumptions on which the recoverable amount is based would not cause the Banking Group's carrying amount to exceed its recoverable amount.

3. Risk Management Policies

The Banking Group recognises the importance of effective risk management to its business success. Management is committed to achieving strong control and a distinctive risk management capability that enables the Banking Group business units to meet their performance objectives.

The Banking Group approaches risk through managing the various elements of the system as a whole rather than viewing them as independent and unrelated parts. The risk management division ("Risk Management") is independent of the business, with clear delegations from the Board, and operates within a comprehensive framework comprising:

- The Board providing leadership, setting risk appetite/strategy and monitoring progress;
- A strong framework for development and maintenance of Banking Group-wide risk management policies, procedures and systems, overseen by an independent team of risk professionals;
- The use of sophisticated risk tools, applications and processes to execute the global risk management strategy across the Banking Group;
- Business unit level accountability, as the "first line of defence", for the management of risks in alignment with the Banking Group's strategy; and

- Independent oversight to ensure business unit level compliance with policies, regulations and laws, and to provide regular risk evaluation and reporting.

The Banking Group manages risk through an approval, delegation and limits structure. Regular reviews of the policies, systems and risk reports, including the effectiveness of the risk management systems, discussions covering the Banking Group's response to emerging risk issues and trends, and that the requisite culture and practices are in place across the Banking Group, are conducted within the Banking Group and also by the Ultimate Parent Bank. The Board has responsibility for reviewing all aspects of risk management.

The Board has ultimate responsibility for overseeing the effective deployment of risk management frameworks, policies and processes within New Zealand. The Bank's Risk Committee assists the Board in this function. The role of the Risk Committee is to assist the Board in the effective discharge of its responsibilities for business, market, credit, operational, compliance, liquidity, product and reputational risk management, and to liaise and consult with the Ultimate Parent Bank Risk Committee as required. Risk Management, via the Chief Risk Officer, coordinates risk management activities directly between Business Unit risk functions and Ultimate Parent Bank Group Risk Management functions.

The risk management process is subject to oversight by the Risk Committee of the Ultimate Parent Bank Board. This includes the review of risk portfolios and the establishment of prudential policies and controls.

The Banking Group's risk management policies are essentially the same as the Ultimate Parent Bank, but are tailored where required to suit the local New Zealand regulatory and business environment.

The Audit Committee, which is a sub-committee of the Board, has responsibility for ensuring the integrity of the Banking Group's financial controls, reporting systems and internal audit standards. It meets at least four times a year and reports directly to the Board. All members of the Audit Committee are non-executive directors.

Financial risk management

Refer to Note 29 for detailed disclosures on the Banking Group's financial risk management policies.

Operational Risk

Operational risk is the risk arising from day to day operational activities which may result in direct or indirect loss. These losses may result from failure to comply with policies, procedures, laws and regulations, from fraud or forgery, from a breakdown in the availability or integrity of services, systems and information, or damage to the Banking Group's reputation.

Examples include failure to comply with policy and legislation, human error, natural disasters, fraud and other malicious acts. Where appropriate, risks are mitigated by insurance.

Risk Management is responsible for establishing the Banking Group's operational risk framework and associated Banking Group-wide policies. Business units are responsible for the identification, analysis, assessment and treatment of operational risks on a day-to-day basis.

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Business units have primary responsibility for the identification and management of operational risk with executive oversight provided by the relevant Retail and Wholesale Risk Forums. The Bank's Operational Risk Executive Committee ("OREC") undertakes the governance function through the bi-monthly monitoring of operational risk performance across the Banking Group. The Board and Risk Management conduct effective oversight through the approval of operational risk policies and frameworks and monitoring key operational risk metrics.

Compliance

The Banking Group conducts its business in accordance with all relevant compliance requirements. In order to assist the Banking Group identify, manage, monitor and measure its compliance obligations, the Banking Group has a comprehensive regulatory compliance framework in place, which addresses both external (regulatory) and internal compliance.

Risk Management, in conjunction with business unit staff ensure the Banking Group operates within a compliance infrastructure and framework that incorporates new and changing business obligations and processes.

The compliance policies and their supporting framework seek to minimise material risks to the Banking Group's reputation and value that could arise from non-compliance with laws, regulations, industry codes and internal standards and policies. Business units have primary responsibility for the identification and management of compliance. Risk Management provides policy and framework, measurement, monitoring and reporting, as well as leadership in areas such as anti-money laundering procedures and matters of prudential compliance. The Bank's OREC, the Chief Risk Officer, the Board and the Risk Committee of the Ultimate Parent Bank Board conduct board and executive oversight.

Global Internal Audit

Global Internal Audit is a function independent of management whose role is to provide the Board and management with an effective and independent appraisal of the internal controls established by management. Operating under a Board approved Charter, the reporting line for the outcomes of work conducted by Global Internal Audit is direct to the Chair of the Audit Committee, with a direct communication line to the Chief Executive Officer and the external auditor.

The Global Internal Audit Plan is developed utilising a risk based approach and is refreshed on a quarterly basis. The Audit Committee approves the plan, the associated budget and any changes thereto.

All audit activities are conducted in accordance with local and international auditing standards, and the results thereof are reported to the Audit Committee, Risk Committee and management. These results influence the performance assessment of business heads.

Furthermore, Global Internal Audit monitors the remediation of audit issues and highlights the current status of any outstanding audits.

Notes to the Financial Statements

4. Income

	Note	Banking Group		Bank	
		Year to 30/09/2013	Year to 30/09/2012	Year to 30/09/2013	Year to 30/09/2012
\$ millions					
Interest income					
Financial assets at fair value through profit or loss					
Trading securities		418	446	418	446
Due from subsidiaries		-	-	242	262
		418	446	660	708
Financial assets not at fair value through profit or loss					
Liquid assets		71	67	71	66
Other financial institutions		26	38	27	32
Available-for-sale assets		12	8	8	5
Lending on productive loans		5,359	5,367	5,174	5,178
Lending on impaired assets		28	51	30	49
Due from subsidiaries		-	-	264	215
Other		43	40	38	39
		5,539	5,571	5,612	5,584
Total interest income		5,957	6,017	6,272	6,292
Net trading gains					
Net gain on foreign exchange trading		154	144	153	142
Net gain / (loss) on trading securities		(197)	101	(197)	101
Net gain / (loss) on trading derivatives		206	(114)	206	(114)
Net trading gains		163	131	162	129
Net funds management and insurance income					
Net funds management income		124	115	34	27
Net insurance income		110	183	39	42
Total funds management and insurance income		234	298	73	69
Other operating income					
Lending and credit facility fee income		57	51	57	53
Other fee income		582	590	679	658
Total fee income		639	641	736	711
Direct fee expense		(200)	(186)	(200)	(186)
Net fee income		439	455	536	525
Dividends received		-	-	256	205
Net loss on financial assets designated at fair value		-	-	-	(7)
Net gain / (loss) on financial liabilities designated at fair value		-	(1)	-	1
Net ineffectiveness on qualifying fair value hedges		-	(4)	-	(4)
Net gain / (loss) on hedges not qualifying for hedge accounting	11	(56)	7	(61)	16
Net cash flow hedge gain transferred to income statement		21	12	21	12
Net gain on available for sale equity securities transferred to income statement		-	83	-	87
Gain on sale of subsidiary, associates and joint venture	16	13	4	37	-
Loss on sale of mortgages to NZ Branch		(14)	(1)	(14)	(1)
Other income		16	18	3	5
Total other operating income		419	573	778	839

Notes to the Financial Statements

5. Expenses

	Banking Group		Bank	
	Year to 30/09/2013	Year to 30/09/2012	Year to 30/09/2013	Year to 30/09/2012
\$ millions				
Interest expense				
Financial liabilities at fair value through profit or loss				
Commercial paper	170	174	-	-
Due to subsidiaries	-	-	346	359
	170	174	346	359
Financial liabilities not at fair value through profit or loss				
Other financial institutions	38	45	37	43
Deposits and other borrowings	2,239	2,184	2,106	2,040
Due to subsidiaries	-	-	1,273	1,231
Bonds and notes	791	782	153	142
Immediate parent company	19	7	19	7
Loan capital	79	134	79	134
Other	8	9	8	8
	3,174	3,161	3,675	3,605
Total interest expense	3,344	3,335	4,021	3,964
Operating expenses				
Personnel costs	702	804	646	739
Employee entitlements	71	77	66	72
Pension costs				
- Defined contribution schemes	34	35	33	34
- Defined benefit schemes	4	6	4	6
Share-based payments expense	22	20	22	20
Building occupancy costs	41	66	(14)	14
Depreciation of premises and equipment	46	55	23	26
Leasing and rental costs	84	85	11	14
Related parties (Note 25)	84	118	222	264
Technology expenses	114	144	97	128
Impairment of intangibles and other assets	-	11	-	1
Reversal of impairment of investment in subsidiary	-	-	(181)	-
Amortisation of software and other intangible assets	52	34	45	19
Administrative expenses	188	204	176	193
Other costs	65	83	61	81
Total operating expenses	1,507	1,742	1,211	1,611
\$ thousands				
Fees paid to principal auditors (KPMG New Zealand)				
Audit or review of financial statements	2,362	3,023	1,468	1,677
Other services	582	573	48	89
Total auditors' remuneration	2,944	3,596	1,516	1,766

It is the Banking Group's policy that, subject to the approval of the Ultimate Parent Bank's Audit Committee, KPMG can provide assurance and other audit-related services that, while outside the scope of the statutory audit, are consistent with the role of auditor. KPMG may not provide services that are perceived to be in conflict with the role of auditor. Services that are perceived to be in conflict with the role of auditor include consulting advice and subcontracting of operational activities normally undertaken by management, and engagements where the auditor may ultimately be required to express an opinion on its own work.

Other services include taxation services and services for the audit or review of financial information other than financial reports including prudential supervision reviews, prospectus reviews and other audits required for local regulatory purposes.

Notes to the Financial Statements

6. Income Tax

\$ millions	Banking Group		Bank	
	Year to 30/09/2013	Year to 30/09/2012	Year to 30/09/2013	Year to 30/09/2012
Reconciliation of the prima facie income tax payable on profit				
Profit before income tax	1,866	1,753	1,997	1,567
Prima facie income tax at 28%	522	491	559	439
Imputed and non-assessable dividends	(5)	(6)	(72)	(57)
Change in tax provisions	(10)	(12)	(10)	(12)
Non assessable income and non deductible expenditure	(16)	(35)	(59)	(17)
Income tax under / (over) provided in prior years	1	(10)	-	(6)
Total income tax expense	492	428	418	347
Effective tax rate (%)	26.4%	24.4%	20.9%	22.1%
Amounts recognised in the income statement				
Current tax	408	376	331	296
Deferred tax	84	52	87	51
Total income tax expense recognised in the income statement	492	428	418	347
Imputation credits available	1,852	1,457	1,725	1,336

The Bank is a member of an imputation group and can access imputation credits of the imputation group. The imputation credit balance for the Bank is the imputation credit balance of this imputation group. The imputation credit balance for the Banking Group includes the imputation credit balance in relation to both the imputation group and other companies in the the Banking Group that are not in the imputation group. The imputation credit balance available includes imputation credits that will arise from the payment of the amount of provision for income tax as at the reporting date.

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Deferred tax assets / (liabilities) comprise the following temporary differences:				
Provision for credit impairment	231	295	221	284
Premises and equipment, software and intangibles	8	(2)	13	5
Provisions and accruals	72	108	57	91
Deferred acquisition costs and insurance policy assets	(108)	(112)	-	-
Financial instruments	(10)	(55)	(10)	(55)
Carried forward losses	15	16	-	-
Lease finance	(179)	(165)	(174)	(158)
Other deferred tax assets and liabilities (including tax provisions)	10	8	21	18
Net deferred tax assets ¹	39	93	128	185

¹ Deferred tax assets and liabilities are set-off where they relate to income tax levied by the same income tax authority on either the same taxable entity or different taxable entities within the same taxable group.

Notes to the Financial Statements

7. Segmental Analysis

For segment reporting purposes, the Banking Group is organised into four major business segments - Retail, Commercial, Wealth and Institutional. Centralised back office and corporate functions support these segments. These segments are consistent with internal reporting provided to the chief operating decision maker, being the Bank's Chief Executive Officer.

Segmental reporting has been updated to reflect minor changes to the Banking Group's structure. Comparative data has been adjusted to be consistent with the current year's segment definitions.

Retail

Retail provides products and services to personal customers via the branch network, mortgage specialists, the contact centre and a variety of self service channels (internet banking, phone banking, ATMs, website and mobile phone banking). Core products include current and savings accounts, unsecured lending (credit cards, personal loans and overdrafts) and home loans secured by mortgages over property. Retail distributes insurance and investment products on behalf of the Wealth segment.

Commercial

Commercial provides services to Business Banking, Commercial & Agri, and UDC customers. Business Banking services are offered to small enterprises (typically with annual revenues of less than \$5 million). Commercial & Agri customers consist of primarily privately owned medium to large enterprises. The Banking Group's relationship with these businesses ranges from simple banking requirements with revenue from deposit and transactional facilities, and cash flow lending, to more complex funding arrangements with revenue sourced from a wider range of products. UDC is principally involved in the financing and leasing of plant, vehicles and equipment, mainly for small and medium sized businesses, as well as investment products.

Wealth

Wealth includes private banking and investment services provided to high net worth individuals, the ANZ wealth management and OnePath insurance businesses, and other investment products.

Institutional

Institutional provides financial services through a number of specialised units to large multi-banked corporations, often global, who require sophisticated product and risk management solutions. Those financial services include loan structuring, foreign exchange, wholesale money market services and transaction banking.

Other

Other includes treasury and back office support functions, none of which constitutes a separately reportable segment.

Notes to the Financial Statements

Business segment analysis¹

\$ millions	Banking Group					Total
	Retail	Commercial	Wealth	Institutional	Other	
30/09/2013						
External interest income	1,722	3,156	88	985	6	5,957
External interest expense	(1,056)	(607)	(200)	(420)	(1,061)	(3,344)
Net intersegment interest	173	(1,250)	148	(214)	1,143	-
Net interest income	839	1,299	36	351	88	2,613
Other external operating income	331	127	157	253	(52)	816
Share of associates' profit	-	-	-	-	7	7
Operating income	1,170	1,426	193	604	43	3,436
Operating expenses	650	488	136	199	34	1,507
Profit before provision for credit impairment	520	938	57	405	9	1,929
Provision for credit impairment	55	(12)	(1)	21	-	63
Profit before income tax	465	950	58	384	9	1,866
Income tax expense	130	262	4	103	(7)	492
Profit after income tax	335	688	54	281	16	1,374
Other information						
Depreciation and amortisation	19	4	4	-	71	98
Goodwill	547	1,434	180	1,072	-	3,233
Other intangible assets	27	2	130	-	56	215
Investment in associates	-	-	-	9	89	98
Total external assets	29,385	55,455	1,864	31,616	2,118	120,438
Total external liabilities	32,385	20,401	4,443	28,145	23,597	108,971
30/09/2012						
External interest income	1,729	3,201	79	995	13	6,017
External interest expense	(1,033)	(581)	(196)	(419)	(1,106)	(3,335)
Net intersegment interest	126	(1,293)	143	(168)	1,192	-
Net interest income	822	1,327	26	408	99	2,682
Other external operating income	323	124	228	228	99	1,002
Share of associates' profit	-	-	-	-	4	4
Operating income	1,145	1,451	254	636	202	3,688
Operating expenses	670	505	145	200	222	1,742
Profit before provision for credit impairment	475	946	109	436	(20)	1,946
Provision for credit impairment	54	128	1	11	(1)	193
Profit before income tax	421	818	108	425	(19)	1,753
Income tax expense	117	227	18	112	(46)	428
Profit after income tax	304	591	90	313	27	1,325
Other information						
Depreciation and amortisation	19	8	12	-	50	89
Goodwill	547	1,466	180	1,072	-	3,265
Other intangible assets	38	3	136	1	62	240
Investment in associates	-	-	-	12	87	99
Total external assets	28,310	53,648	1,819	36,123	1,656	121,556
Total external liabilities	31,132	19,246	4,530	28,270	27,446	110,624

¹ Intersegment transfers are accounted for and determined on an arm's length or cost recovery basis.

Notes to the Financial Statements

8. Liquid Assets

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Cash and balances with central banks	1,907	2,177	1,907	2,177
Securities purchased under agreement to resell	55	325	55	325
Money at call	348	237	347	236
Bills receivable and remittances in transit	186	92	186	77
Total liquid assets	2,496	2,831	2,495	2,815

9. Due From Other Financial Institutions

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Securities purchased under agreement to resell	254	228	254	228
Security settlements	94	42	94	42
Certificates of deposit	160	100	160	100
Cash collateral given on derivative financial instruments	1,002	1,256	1,002	1,256
Other	60	96	60	96
Total due from other financial institutions	1,570	1,722	1,570	1,722
Fair value of securities purchased under agreements to resell	255	229	255	229

10. Trading Securities

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Government, local body stock and bonds	5,404	8,600	5,403	8,600
Certificates of deposit	551	455	551	455
Promissory notes	36	41	36	41
Other bank bonds	4,300	3,202	4,300	3,202
Other	29	40	29	40
Total trading securities	10,320	12,338	10,319	12,338

Notes to the Financial Statements

11. Derivative Financial Instruments

The use of derivatives and their sale to customers as risk management products is an integral part of the Banking Group's trading activities. Derivatives are also used to manage the Banking Group's own exposure to fluctuations in exchange and interest rates as part of its own asset and liability management activities.

Derivatives are subject to the same types of credit and market risk as other financial instruments and the Banking Group manages these risks in a consistent manner.

Derivatives, except for those that are specifically designated as effective hedging instruments, are classified as held for trading.

30/09/2013 \$ millions	Banking Group			Bank		
	Notional	Fair values		Notional	Fair values	
	Principal Amount	Assets	Liabilities	Principal Amount	Assets	Liabilities
Derivatives held for trading						
Spot and forward contracts	54,152	568	987	54,152	568	987
Swap agreements	132,066	3,189	4,113	132,066	3,189	4,113
Options purchased	2,982	52	-	2,982	52	-
Options sold	2,973	1	70	2,973	1	70
Foreign exchange derivatives	192,173	3,810	5,170	192,173	3,810	5,170
Forward rate agreements	15,877	-	2	15,877	-	2
Swap agreements	530,909	5,441	4,888	535,791	5,445	4,897
Futures contracts	24,857	2	6	24,857	2	6
Options purchased	1,098	4	-	1,098	4	-
Options sold	1,010	-	5	1,010	-	5
Interest rate derivatives	573,751	5,447	4,901	578,633	5,451	4,910
Commodity derivatives	366	32	32	366	32	32
Total derivatives held for trading	766,290	9,289	10,103	771,172	9,293	10,112
Derivatives in hedging relationships						
Foreign exchange swap agreements	55	2	-	55	2	-
Interest rate swap agreements	17,056	137	41	17,056	137	41
Total fair value hedges	17,111	139	41	17,111	139	41
Interest rate swap agreements	15,240	90	99	15,240	90	99
Total cash flow hedges	15,240	90	99	15,240	90	99
Total derivatives in hedging relationships	32,351	229	140	32,351	229	140
Total derivative financial instruments	798,641	9,518	10,243	803,523	9,522	10,252

Notes to the Financial Statements

30/09/2012 \$ millions	Banking Group			Bank		
	Notional Principal Amount	Fair values Assets	Liabilities	Notional Principal Amount	Fair values Assets	Liabilities
Derivatives held for trading						
Spot and forward contracts	59,862	647	1,240	59,862	647	1,240
Swap agreements	124,674	2,860	4,278	124,674	2,860	4,278
Options purchased	1,798	22	-	1,798	22	-
Options sold	1,651	1	39	1,651	1	39
Foreign exchange derivatives	187,985	3,530	5,557	187,985	3,530	5,557
Forward rate agreements	46,651	3	2	46,651	3	2
Swap agreements	522,387	8,682	8,147	527,517	8,717	8,147
Futures contracts	29,818	2	4	29,818	2	4
Options purchased	2,237	15	-	2,237	15	-
Options sold	1,833	-	14	1,833	-	14
Interest rate derivatives	602,926	8,702	8,167	608,056	8,737	8,167
Commodity derivatives	281	44	42	281	44	42
Total derivatives held for trading	791,192	12,276	13,766	796,322	12,311	13,766
Derivatives in hedging relationships						
Foreign exchange swap agreements	70	3	-	70	3	-
Interest rate swap agreements	15,752	234	92	15,752	234	92
Total fair value hedges	15,822	237	92	15,822	237	92
Interest rate swap agreements	13,524	240	72	13,524	240	72
Total cash flow hedges	13,524	240	72	13,524	240	72
Total derivatives in hedging relationships	29,346	477	164	29,346	477	164
Total derivative financial instruments	820,538	12,753	13,930	825,668	12,788	13,930

Derivatives held for trading

The held for trading classification includes two categories of derivative instruments: those held as trading positions and those used for the Banking Group's balance sheet risk management.

Trading positions

Trading positions consist of both sales to customers and market making activities. Sales to customers include the structuring and marketing of derivative products to customers which enable them to take or mitigate risks. Market making activities consist of derivatives entered into principally for the purpose of generating profits from short-term fluctuations in price or margins. Positions may be traded actively or held over a period of time to benefit from expected changes in market rates.

Balance sheet risk management

The Banking Group designates certain balance sheet risk management derivatives into hedging relationships in order to minimise income statement volatility. This volatility is created by differences in the timing of recognition of gains and losses between the derivative and the hedged item. Hedge accounting is not applied to all balance sheet risk management positions as some balance sheet risk management derivatives are classified as held for trading.

Derivatives in hedging relationships**Fair value hedges**

The Banking Group's fair value hedges principally consist of interest rate swaps that are used to protect against changes in the fair value of fixed-rate long-term financial instruments due to movements in market interest rates.

Gain / (loss) on fair value hedges attributable to the hedged risk

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Gain / (loss) arising from fair value hedges:				
- hedged item	72	41	72	41
- hedging instrument	(72)	(45)	(72)	(45)
Net ineffectiveness on qualifying fair value hedges	-	(4)	-	(4)

Notes to the Financial Statements

Cash flow hedges

The Banking Group's cash flow hedges comprise interest rate swaps that are used to protect against exposures to variability in future interest cash flows on non-trading assets and liabilities which bear interest at variable rates or which are expected to be refunded or reinvested in the future. The amounts and timing of future cash flows, representing both principal and interest flows, are projected for each portfolio of financial assets and liabilities on the basis of their forecast repricing profile. This forms the basis for identifying gains and losses on the effective portions of derivatives designated as cash flow hedges.

Analysis of the cash flow hedging reserve

	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Deferred gain / (loss) attributable to hedges of:				
Variable rate loan assets	(18)	208	(18)	208
Variable rate liabilities	15	(29)	15	(29)
Short term re-issuances of fixed rate customer and wholesale deposit liabilities	29	(38)	29	(38)
Total cash flow hedging reserve	26	141	26	141

All underlying hedged cash flows are expected to be recognised in the income statement in the period in which they occur, which is anticipated to take place over the next 0-10 years (30/09/2012 0-10 years).

12. Available-for-sale Assets

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Government, local body stock and bonds	742	13	742	13
Other debt securities	38	41	38	41
Equity securities	2	3	-	-
Total available-for-sale assets	782	57	780	54

13. Net Loans and Advances

\$ millions	Note	Banking Group		Bank	
		30/09/2013	30/09/2012	30/09/2013	30/09/2012
Overdrafts		1,841	1,881	1,841	1,881
Credit card outstandings		1,458	1,395	1,458	1,395
Term loans - housing		49,563	46,123	49,563	46,123
Term loans - non-housing		37,832	37,749	36,098	35,894
Finance lease receivables		849	806	-	-
Gross loans and advances		91,543	87,954	88,960	85,293
Provision for credit impairment	14	(826)	(1,054)	(789)	(1,016)
Unearned finance income		(278)	(258)	-	-
Fair value hedge adjustment		(42)	(2)	(42)	(2)
Deferred fee revenue and expenses		(64)	(60)	(56)	(54)
Capitalised brokerage / mortgage origination fees		156	98	156	98
Total net loans and advances		90,489	86,678	88,229	84,319

The Bank has sold residential mortgages to the NZ Branch with a net carrying value of \$9,256 million as at 30 September 2013 (30/09/2012 \$9,396 million). These assets qualify for derecognition as the Bank does not retain a continuing involvement in the transferred assets.

Notes to the Financial Statements

14. Provision for Credit Impairment

Provision movement analysis

\$ millions	Banking Group				Bank			
	Retail mortgages	Other retail exposures	Non-retail exposures	Total	Retail mortgages	Other retail exposures	Non-retail exposures	Total
30/09/2013								
New and increased provisions	87	113	157	357	87	113	149	349
Write-backs	(75)	(30)	(104)	(209)	(75)	(30)	(101)	(206)
Recoveries of amounts written off previously	(2)	(16)	(5)	(23)	(2)	(16)	(3)	(21)
Individual provision charge	10	67	48	125	10	67	45	122
Collective provision credit	(3)	(8)	(51)	(62)	(3)	(12)	(51)	(66)
Total charge / (credit) to income statement	7	59	(3)	63	7	55	(6)	56
30/09/2012								
New and increased provisions	110	87	267	464	110	87	254	451
Write-backs	(73)	(15)	(100)	(188)	(73)	(15)	(99)	(187)
Recoveries of amounts written off previously	(1)	(17)	(7)	(25)	(1)	(17)	(5)	(23)
Individual provision charge	36	55	160	251	36	55	150	241
Collective provision credit	(16)	(22)	(20)	(58)	(16)	(23)	(15)	(54)
Total charge to income statement	20	33	140	193	20	32	135	187

Movement in provision for credit impairment

\$ millions	Banking Group				Bank			
	Retail mortgages	Other retail exposures	Non retail exposures	Total	Retail mortgages	Other retail exposures	Non retail exposures	Total
30/09/2013								
Collective provision								
Balance at beginning of the year	104	125	375	604	104	113	367	584
Credit to income statement	(3)	(8)	(51)	(62)	(3)	(12)	(51)	(66)
Balance at end of the year	101	117	324	542	101	101	316	518
Individual provision								
Balance at beginning of the year	119	26	305	450	119	26	287	432
New and increased provisions net of write-backs	12	83	53	148	12	83	48	143
Bad debts written off	(49)	(87)	(150)	(286)	(49)	(87)	(138)	(274)
Discount unwind ¹	(8)	-	(20)	(28)	(8)	-	(22)	(30)
Balance at end of the year	74	22	188	284	74	22	175	271
Total provision for credit impairment	175	139	512	826	175	123	491	789
30/09/2012								
Collective provision								
Balance at beginning of the year	120	147	395	662	120	136	382	638
Credit to income statement	(16)	(22)	(20)	(58)	(16)	(23)	(15)	(54)
Balance at end of the year	104	125	375	604	104	113	367	584
Individual provision								
Balance at beginning of the year	148	37	309	494	148	37	289	474
New and increased provisions net of write-backs	37	72	167	276	37	72	155	264
Bad debts written off	(55)	(83)	(131)	(269)	(55)	(83)	(119)	(257)
Discount unwind ¹	(11)	-	(40)	(51)	(11)	-	(38)	(49)
Balance at end of the year	119	26	305	450	119	26	287	432
Total provision for credit impairment	223	151	680	1,054	223	139	654	1,016

¹ The impairment loss on an impaired asset is calculated as the difference between the asset's carrying amount and the estimated future cash flows discounted to its present value using the original effective interest rate for the asset. This discount unwinds as interest income over the period the asset is held.

Notes to the Financial Statements

15. Impaired Assets

\$ millions	Banking Group				Bank			
	Retail mortgages	Other retail exposures	Non-retail exposures	Total	Retail mortgages	Other retail exposures	Non-retail exposures	Total
30/09/2013								
Balance at beginning of the year	313	44	1,009	1,366	313	44	955	1,312
Transfers from productive	268	134	401	803	268	134	378	780
Transfers to productive	(91)	(5)	(194)	(290)	(91)	(5)	(189)	(285)
Assets realised or loans repaid	(262)	(37)	(400)	(699)	(262)	(37)	(364)	(663)
Write offs	(49)	(87)	(150)	(286)	(49)	(87)	(138)	(274)
Total impaired assets	179	49	666	894	179	49	642	870
Undrawn facilities with impaired customers	-	1	24	25	-	1	24	25
30/09/2012								
Balance at beginning of the year	471	61	1,194	1,726	471	61	1,131	1,663
Transfers from productive	285	110	572	967	285	110	550	945
Transfers to productive	(61)	(1)	(111)	(173)	(61)	(1)	(110)	(172)
Assets realised or loans repaid	(327)	(43)	(515)	(885)	(327)	(43)	(497)	(867)
Write offs	(55)	(83)	(131)	(269)	(55)	(83)	(119)	(257)
Total impaired assets	313	44	1,009	1,366	313	44	955	1,312
Undrawn facilities with impaired customers	-	-	24	24	-	-	24	24

Notes to the Financial Statements

16. Investments in Subsidiaries and Associates

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Investments in subsidiaries	-	-	4,779	6,524
Investments in associates	98	99	85	85
Total investments in subsidiaries and associates	98	99	4,864	6,609

Subsidiaries	Ownership interest %	Balance date	Nature of business
Members of the Banking Group			
ANZ Capital NZ Limited	100	30 September	Investment
ANZ Investment Services (New Zealand) Limited	100	30 September	Funds management
ANZ National Staff Superannuation Limited	100	30 September	Staff superannuation scheme trustee
ANZ New Zealand (Int'l) Limited	100	30 September	Finance
ANZ New Zealand Investments Limited ¹	100	30 September	Funds management
ANZ New Zealand Investments Nominees Limited ²	100	30 September	Nominee
ANZ New Zealand Securities Limited	100	30 September	On-line share broker
ANZ Wealth New Zealand Limited ³	100	30 September	Holding company
ANZNZ Covered Bond Trust	-	30 September	Securitisation entity
Arawata Assets Limited	100	30 September	Property
Arawata Finance Limited	100	30 September	Investment
Arawata Holdings Limited	100	30 September	Holding company
AUT Investments Limited	100	30 September	Investment
Control Nominees Limited	100	30 September	Non-operating
Direct Nominees Limited	100	30 September	Nominee
Endeavour Finance Limited	100	30 September	Investment
Harcourt Corporation Limited	100	30 September	Investment
Karapiro Investments Limited	100	30 September	Investment
Kingfisher NZ Trust 2008-1	-	30 September	Securitisation entity
Medical Properties Holding Company No.1 Limited	100	30 September	Non-operating
OneAnswer Nominees Limited	100	30 September	Nominee
OnePath Insurance Holdings (NZ) Limited	100	30 September	Holding company
OnePath Insurance Services (NZ) Limited	100	30 September	Insurance
OnePath Life (NZ) Limited	100	30 September	Insurance
Private Nominees Limited	100	30 September	Nominee
Rural Growth Fund Limited	100	30 September	Investment
South Pacific Merchant Finance Limited	100	30 September	Holding company
UDC Finance Limited	100	30 September	Asset finance
Associates			
Cards NZ Limited	19	30 September	Card services
Paymark Limited	25	31 March	EFTPOS settlements
UCG Investments Limited	40	31 March	Rest home operator

¹ Previously known as OnePath (NZ) Limited

² Previously known as OnePath Nominees (NZ) Limited

³ Previously known as OnePath Holdings (NZ) Limited

All subsidiaries and associates are incorporated in New Zealand, unless stated otherwise. The ownership interest percentage equates to the voting power held for all companies. Control of Kingfisher NZ Trust 2008-1 and ANZNZ Covered Bond Trust exists as the Banking Group retains substantially all the risks and rewards of the operations.

Movements in subsidiaries and associates

In December 2012 ANZ Capital NZ Limited sold its interest in Wyma Engineering (NZ) Limited.

In January 2013 NBNZ Holdings Hong Kong Limited was wound up.

In May 2013 the Bank sold its interest in EFTPOS New Zealand Limited. Control Nominees Limited acquired 100% of the share capital and subsequently amalgamated with Origin Mortgage Management Services (2011) Limited.

In July 2013 Silver Fern Life Brokers Limited amalgamated with Alos Holdings Limited.

In August 2013 Alos Holdings Limited amalgamated with National Bank of New Zealand Custodians Limited. Arawata Trust Company, NBNZ Holdings Limited and National Bank of New Zealand Custodians Limited amalgamated with Control Nominees Limited. Arawata Trust was wound up.

These transactions did not have a material impact on the financial statements of the Banking Group.

Notes to the Financial Statements

17. Other Assets

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Accrued interest and prepaid discounts	367	356	454	433
Accrued commission	25	25	15	15
Share-based payments asset	62	60	62	60
Prepaid expenses	15	23	14	16
Security settlements	160	29	160	29
Other assets	102	99	55	58
Total other assets	731	592	760	611

18. Goodwill and Other Intangible Assets

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Goodwill	3,233	3,265	3,217	3,217
Software	84	103	82	100
Other intangibles	131	137	-	-
	3,448	3,505	3,299	3,317

Refer to note 2 for discussion of impairment testing for goodwill.

19. Due to Other Financial Institutions

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Securities sold under agreements to repurchase	107	246	107	246
Cash collateral received on derivative financial instruments	438	257	438	257
Other	972	1,256	972	1,052
Total due to other financial institutions	1,517	1,759	1,517	1,555

20. Deposits and Other Borrowings

\$ millions	Note	Banking Group		Bank	
		30/09/2013	30/09/2012	30/09/2013	30/09/2012
Certificates of deposit		2,364	2,156	2,364	2,156
Term deposits		33,862	33,922	33,862	33,922
Demand deposits bearing interest		29,688	25,815	29,688	25,815
Deposits not bearing interest		5,526	4,838	5,526	4,838
Secured debenture stock	30	1,492	1,476	-	-
Commercial paper		4,765	5,445	-	-
Total deposits and other borrowings		77,697	73,652	71,440	66,731

Deposits from customers are unsecured and rank equally with other unsecured liabilities of the Banking Group. In the unlikely event that the Bank was put into liquidation or ceased to trade, secured creditors and those creditors set out in the Seventh Schedule of the Companies Act 1993 would rank ahead of the claims of unsecured creditors.

Notes to the Financial Statements

21. Payables and Other Liabilities

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Creditors	61	73	26	42
Accrued interest and unearned discounts	456	542	367	429
Defined benefit schemes deficit	41	103	41	103
Share-based payments liability	39	36	39	36
Accrued charges	252	257	206	229
Security settlements and short sales	218	290	218	276
Life insurance contract liabilities - reinsurance	100	107	-	-
Other liabilities	538	384	519	354
Total payables and other liabilities	1,705	1,792	1,416	1,469

22. Provisions

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Employee entitlements ¹	120	135	116	130
Restructuring costs and surplus leased space ²	22	111	9	109
Non-lending losses, frauds and forgeries	2	1	2	1
Other ³	85	92	60	52
Total provisions	229	339	187	292

¹ The aggregate liability for employee entitlements largely comprises provisions for annual leave and long service leave.

² Restructuring costs and surplus leased space provisions arise from activities related to material changes in the scope of business undertaken by the Banking Group or the manner in which that business is undertaken and includes termination benefits. Costs relating to on-going activities are not provided for. Provision is made when the Banking Group is demonstrably committed, it is probable that the costs will be incurred, though their timing is uncertain, and the costs can be reliably estimated. The 2012 balance includes provisions related to the New Zealand Simplification programme, including implementation of a core banking system, a single bank brand and an optimised branch network.

³ Other provisions include provisions relating to make-good of leased premises, seismic obligations and the deferred settlement of obligations arising from managed funds.

23. Bonds and notes

\$ millions	Note	Banking Group		Bank	
		30/09/2013	30/09/2012	30/09/2013	30/09/2012
Domestic bonds		2,635	2,535	2,635	2,535
U.S. medium term notes ¹		4,464	7,423	-	-
Euro medium term notes ¹		4,349	4,179	-	-
Covered bonds ¹	36	3,925	2,962	-	-
Index linked notes		84	81	84	81
Total bonds and notes issued		15,457	17,180	2,719	2,616
Fair value hedge adjustment		69	180	-	-
Less bonds and notes held by the Bank		(32)	(116)	(32)	(116)
Total bonds and notes		15,494	17,244	2,687	2,500

Bonds and notes, other than covered bonds, are unsecured and rank equally with other unsecured liabilities of the Banking Group.

¹ These bonds and notes are issued by ANZ New Zealand (Int'l) Limited and are guaranteed by the Bank.

Notes to the Financial Statements

24. Loan Capital

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
NZD 835,000,000 perpetual subordinated bond ¹	835	835	835	835
AUD 265,740,000 perpetual subordinated floating rate loan ¹	299	333	299	333
AUD 10,000,000 perpetual subordinated floating rate loan	11	-	11	-
Total loan capital issued	1,145	1,168	1,145	1,168
Less loan capital instruments held by the Bank	(1)	-	(1)	-
Total loan capital	1,144	1,168	1,144	1,168

¹ These instruments qualify as tier two capital under RBNZ's transitional rules. Refer to Note 28 for further details.

Loan capital is subordinated in right of payment in the event of liquidation or wind up to the claims of depositors and all creditors of the Bank.

Loan capital instruments are classified as debt reflecting an assessment of the key terms and conditions of the instruments, and an assessment of the ability, and likelihood of interest payments being deferred. Certain of these instruments have interrelationships that have been considered in this assessment.

NZD 835,000,000 bond

This bond was issued by the Bank on 18 April 2008. The Bank did not elect to redeem the bond on 18 April 2013 (the "First Call Date"). The Bank may elect to redeem the bond on 18 April 2018 (the "Second Call Date") or any interest payment date subsequent to 18 April 2018. Interest is payable half yearly in arrears on 18 April and 18 October each year, up to and including the Second Call Date and then quarterly thereafter. Should the bond not be called at the Second Call Date, the Coupon Rate from the Second Call Date onwards will be set on a quarterly basis to the three month FRA rate plus 3.00%.

As at 30 September 2013, this bond carried a BBB+ rating by Standard and Poor's and an A3 rating by Moody's.

The coupon interest on the bond was 9.66% until 18 April 2013 when it reset to 5.28% for the five year period to 18 April 2018.

This bond is listed on the New Zealand Exchange ("NZX"). The Market Surveillance Panel of the NZX granted the Bank a waiver from the requirements of Listing Rules 10.4 (relating to the provision of preliminary announcements of half yearly and annual results to the NZX) and 10.5 (relating to preparing and providing a copy of half yearly and annual reports to the NZX).

AUD 265,740,000 loan

This loan was drawn down by the Bank on 27 September 1996 and has no fixed maturity. Interest is payable half yearly in arrears at BBSW + 0.95% p.a., with interest payments due on 15 March and 15 September each year.

AUD 10,000,000 loan

This loan was drawn down by the Bank on 27 March 2013 and has no fixed maturity. Interest is payable half yearly in arrears on 15 March and 15 September each year. The bank may repay the loan on any interest payment date after both the NZD 835,000,000 bond and AUD 265,740,000 loan have been repaid in full.

Coupon interest is BBSW + 2.4% p.a., increasing to BBSW + 4.4% p.a. from 15 September 2018.

25. Related Party Transactions

Key management personnel

Key management personnel are defined as the Directors and senior management of the Banking Group - those persons having the authority and responsibility for planning, directing and controlling the activities of the entity. The information above includes transactions with those individuals, their close family members and their subsidiaries.

Loans made to and deposits held by key management personnel are made in the course of ordinary business on normal commercial terms and conditions no more favourable than those given to other employees or customers. Loans are on terms of repayment that range between fixed, variable and interest only, all of which have been made in accordance with the Bank's lending policies.

All transactions with key management personnel (including personally related parties) are conducted on an arm's length basis in the ordinary course of business and on commercial terms and conditions. These transactions principally consist of the provision of financial and investment services.

Notes to the Financial Statements

\$ thousands	Banking Group		Bank	
	Year to 30/09/2013	Year to 30/09/2012	Year to 30/09/2013	Year to 30/09/2012
Key management personnel compensation				
Salaries and short-term employee benefits	13,210	12,198	13,210	11,605
Post-employment benefits	258	201	258	201
Other long-term benefits	76	87	76	87
Termination benefits	123	-	123	-
Share-based payments expense	5,693	4,537	5,693	4,537
Total compensation of key management personnel	19,360	17,023	19,360	16,430
Loans to and deposits held by key management personnel				
Loans to key management personnel	5,741	2,726	5,741	2,726
Deposits from key management personnel	8,001	7,055	8,001	7,055

Transactions with other related parties

The Bank and Banking Group undertake transactions with the Immediate Parent Company, Ultimate Parent Bank, other members of the Overseas Banking Group, associates and joint ventures.

These transactions principally consist of funding and hedging transactions, the provision of other financial and investment services, technology and process support, and compensation for share based payments made to Banking Group employees. Transactions with related parties outside of the Banking Group are conducted on an arm's length basis and on normal commercial terms.

In addition the Bank undertakes similar transactions with subsidiaries, which are eliminated in the consolidated Banking Group financial statements. Included within the Bank's transactions with subsidiaries is the provision of administrative functions to some subsidiaries for which no payments have been made.

Transactions with related parties

\$ millions	Banking Group		Bank	
	Year to 30/09/2013	Year to 30/09/2012	Year to 30/09/2013	Year to 30/09/2012
Interest income				
Received from subsidiaries	-	-	506	477
Received from the Ultimate Parent Bank and subsidiaries not part of the Banking Group	2	5	2	5
Interest expense				
Paid to the Immediate Parent Company	19	7	19	7
Paid to subsidiaries	-	-	1,619	1,590
Paid to the Ultimate Parent Bank and subsidiaries not part of the Banking Group	97	58	77	28
Paid to associates	2	2	2	2
Other operating income				
Fees received from the NZ Branch	25	26	25	26
Fees & commission received from subsidiaries	-	-	28	70
Dividends received from subsidiaries	-	-	252	201
Dividends received from associates	-	-	4	4
Received from the Ultimate Parent Bank and subsidiaries not part of the Banking Group	16	51	16	51
Loss on sale of mortgages to the NZ Branch	(14)	(1)	(14)	(1)
Share of associates' profit	7	4	-	-
Operating expenses				
Paid to subsidiaries	-	-	139	146
Paid to the Ultimate Parent Bank and subsidiaries not part of the Banking Group	84	118	83	118
Other transactions				
Repayments of share capital received from subsidiaries	-	-	1,907	-
Preference shares issued to immediate parent	300	-	300	-
Mortgages sold to the NZ Branch	3,144	2,397	3,144	2,397

Notes to the Financial Statements

Balances with related parties

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Liquid Assets				
Due from Ultimate Parent Bank and subsidiaries not part of the Banking Group	22	85	22	85
Due from other financial institutions				
Due from Ultimate Parent Bank and subsidiaries not part of the Banking Group	95	179	95	179
Derivative financial assets				
Due from NZ Branch	30	54	30	54
Due from Ultimate Parent Bank and subsidiaries not part of the Banking Group	1,881	2,561	1,881	2,561
Due from Immediate Parent Company	2	88	2	88
Due from subsidiaries	-	-	4	35
Net loans and advances				
Due from associates	-	4	-	4
Due from subsidiaries	-	-	12,206	11,619
Shares in subsidiaries and associates				
	98	99	4,864	6,609
Other assets				
Due from Ultimate Parent Bank and subsidiaries not part of the Banking Group	65	61	65	61
Total due from related parties	2,193	3,131	19,169	21,295
Due to other financial institutions				
Due to NZ Branch	18	20	18	20
Due from Ultimate Parent Bank and subsidiaries not part of the Banking Group	37	205	-	1
Deposits and other borrowings				
Due to associates	85	85	85	85
Due to subsidiaries	-	-	33,768	37,940
Due to Immediate Parent Company	939	740	939	740
Derivative financial liabilities				
Due to NZ Branch	12	13	12	13
Due to Ultimate Parent Bank and subsidiaries not part of the Banking Group	2,142	3,037	2,142	3,037
Due to Immediate Parent Company	14	-	14	-
Due to subsidiaries	-	-	9	-
Payables and other liabilities				
Due to NZ Branch	296	284	296	284
Due to Ultimate Parent Bank and subsidiaries not part of the Banking Group	11	15	9	14
Due to Immediate Parent Company	1	1	1	1
Bonds and notes				
Due to Ultimate Parent Bank and subsidiaries not part of the Banking Group	1,267	1,257	-	-
Loan capital				
Due to Ultimate Parent Bank and subsidiaries not part of the Banking Group	310	333	310	333
Total due to related parties	5,132	5,990	37,603	42,468

Balances due from / to related parties are unsecured other than that the Banking Group and the Bank have provided guarantees and commitments to related parties as follows:

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Bonds and notes issued by ANZ New Zealand (Int'l) Limited to subsidiaries of the Ultimate Parent Bank not part of ANZ New Zealand and guaranteed by the Bank	-	-	1,267	1,257
Financial guarantees provided to the Ultimate Parent Bank	181	256	181	256
Undrawn credit commitments provided to the Immediate Parent Company	250	250	250	250
Undrawn credit commitments provided to subsidiaries	-	-	2,566	643

Notes to the Financial Statements

26. Current and Non-current Assets and Liabilities

\$ millions	Banking Group				Bank			
	30/09/2013		30/09/2012		30/09/2013		30/09/2012	
	Current	Non-current	Current	Non-current	Current	Non-current	Current	Non-current
Assets								
Liquid assets	2,496	-	2,831	-	2,495	-	2,815	-
Due from other financial institutions	1,570	-	1,722	-	1,570	-	1,666	-
Trading securities	10,320	-	12,338	-	10,319	-	12,338	-
Derivative financial instruments	9,518	-	12,753	-	9,522	-	12,788	-
Current tax assets	-	-	15	-	62	-	79	-
Available-for-sale assets	407	375	16	41	405	375	13	41
Net loans and advances	28,878	61,611	27,980	58,698	27,984	60,245	26,932	57,387
Due from subsidiaries	-	-	-	-	2,523	9,683	3,507	8,168
Investments backing insurance policy liabilities	169	3	140	2	-	-	-	-
Insurance policy assets	-	399	-	408	-	-	-	-
Investments in subsidiaries and associates	-	98	-	99	-	4,864	-	6,609
Other assets	669	62	532	60	698	62	551	60
Deferred tax assets	-	39	-	93	-	128	-	185
Premises and equipment	-	376	-	323	-	61	-	74
Goodwill and other intangible assets	-	3,448	-	3,505	-	3,299	-	3,317
Total assets	54,027	66,411	58,327	63,229	55,578	78,717	60,689	75,841
Liabilities								
Due to other financial institutions	1,517	-	1,605	154	1,517	-	1,401	154
Deposits and other borrowings	75,143	2,554	70,793	2,859	69,211	2,229	64,124	2,607
Due to subsidiaries	-	-	-	-	9,227	24,541	14,943	22,997
Due to the Immediate Parent Company	939	-	740	-	939	-	740	-
Derivative financial instruments	10,243	-	13,930	-	10,252	-	13,930	-
Payables and other liabilities	1,625	80	1,546	246	1,336	80	1,330	139
Current tax liabilities	3	-	-	-	-	-	-	-
Provisions	137	92	240	99	99	88	196	96
Bonds and notes	3,338	12,156	4,043	13,201	402	2,285	100	2,400
Loan capital	-	1,144	-	1,168	-	1,144	-	1,168
Total liabilities	92,945	16,026	92,897	17,727	92,983	30,367	96,764	29,561

Assets and liabilities are classified as current if:

- it is expected they will be realised, consumed or settled in the normal operating cycle or within twelve months after the end of the reporting date; or
- they are held primarily for trading; or
- they are assets that are cash or a cash equivalent; or
- they are liabilities where there is no unconditional right to defer settlement for at least twelve months.

Non-current assets include premises and equipment and intangible assets as well as financial assets of a long-term nature. Non-current liabilities include financial and non-financial liabilities which are expected to be settled after twelve months from balance date.

For the purposes of this disclosure, the fair value of both trading and hedging derivatives has been classified as current. For more information on the contractual timing of expected outflows and inflows in relation to hedging derivatives refer to Note 29.

Notes to the Financial Statements

27. Share Capital

	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Number of issued shares				
Ordinary shares				
Ordinary shares at beginning and end of the year	1,700,755,498	1,700,755,498	1,700,755,498	1,700,755,498
Preference shares				
At beginning of the year	-	-	-	-
Issued on 25 September 2013	300,000,000	-	300,000,000	-
Preference shares at end of the year	300,000,000	-	300,000,000	-
Total number of issued shares	2,000,755,498	1,700,755,498	2,000,755,498	1,700,755,498

\$ millions

Ordinary shares				
Ordinary shares fully paid at beginning and end of the year	6,943	6,943	6,943	6,943
Preference shares				
At beginning of the year	-	-	-	-
Issued on 25 September 2013	300	-	300	-
Preference share capital at end of the year	300	-	300	-
Total paid in share capital	7,243	6,943	7,243	6,943

Ordinary shares

650,712 of the ordinary shares are uncalled (30/09/2012 650,712 shares uncalled).

During the year ended 30 September 2013 the Bank paid ordinary dividends of \$1,065 million to the Immediate Parent Company (equivalent to \$0.63 per share) (30/09/2012 the Bank paid ordinary dividends of \$1,150 million to the Immediate Parent Company (equivalent to \$0.68 per share)). There were no changes to ordinary share capital during the year ended 30 September 2013 (30/09/2012 \$nil).

All ordinary shares share equally in dividends and any proceeds available to ordinary shareholders on winding up of the Bank. On a show of hands every member who is present at a meeting in person or by proxy or by representative is entitled to one vote, and upon a poll every member shall have one vote for each share held.

Preference shares

All preference shares were issued by the Bank to the Immediate Parent and do not carry any voting rights. The preference shares are wholly classified as equity instruments as there is no contractual obligation for the Bank to either deliver cash or another financial instrument or to exchange financial instruments on a potentially unfavourable basis. The key terms of the preference shares are as follows:

Dividends

Dividends are payable at the discretion of the directors of the Bank and are non-cumulative. The Bank must not resolve to pay any dividend or make any other distribution on its ordinary shares until the next preference dividend payment date if the Directors elect to not pay a dividend on the preference shares.

Should the Bank elect to pay a dividend, the dividend is payable at 72% of BKBM + 3.25% p.a., with dividend payments due on 1 March and 1 September each year, beginning on 1 March 2014.

Redemption features

The preference shares are redeemable, subject to prior written approval of the RBNZ, by the Bank providing notice in writing to holders of the preference shares:

- on any date on or after a change to laws or regulations that adversely affects the regulatory capital or tax treatment of the preference shares; or
- on any dividend payment date on or after 1 March 2019; or
- on any date after 1 March 2019 if the Bank has ceased to be a wholly owned subsidiary of the Ultimate Parent Bank.

The preference shares may be redeemed for nil consideration should a non-viability trigger event occur.

Rights of holders in event of liquidation

In the event of liquidation, holders of preference shares are entitled to available subscribed capital per share, pari passu with all holders of existing preference shares but in priority to all holders of ordinary shares. They have no entitlement to participate in further distribution of profits or assets.

The preference shares qualify as "additional tier one capital" for capital adequacy purposes.

Notes to the Financial Statements

28. Capital Adequacy

Capital management policies

The Banking Group's core capital objectives are to:

- Protect the interests of depositors, creditors and shareholders;
- Ensure the safety and soundness of the Banking Group's capital position; and
- Ensure that the capital base supports the Banking Group's risk appetite, and strategic business objectives, in an efficient and effective manner.

The Board holds ultimate responsibility for ensuring that capital adequacy is maintained. This includes: setting, monitoring and obtaining assurance for the Banking Group's Internal Capital Adequacy Assessment Process ("ICAAP") policy and framework; standardised risk definitions for all material risks; materiality thresholds; capital adequacy targets; internal economic risk capital principles; and risk appetite.

The Banking Group has minimum and trigger levels for common equity tier one, tier one and total capital that ensure sufficient capital is maintained to:

- Meet minimum prudential requirements imposed by regulators;
- Ensure consistency with the Banking Group's overall risk profile and financial positions, taking into account its strategic focus and business plan; and
- Support the economic risk capital requirements of the business.

The Banking Group's Asset & Liability Committee and its related Capital Management Forum are responsible for developing, implementing and maintaining the Banking Group's ICAAP framework, including ongoing monitoring, reporting and compliance. The Banking Group's ICAAP is subject to independent and periodic review conducted by Internal Audit.

The Banking Group has complied with all externally imposed capital requirements to which it is subject during the current and comparative periods.

Adoption of Basel III capital framework

Effective 1 January 2013, RBNZ and APRA have adopted the majority of Basel III capital reforms in New Zealand and Australia respectively. The Basel III reforms include: increased capital deductions from common equity tier one capital, an increase in capitalisation rates (including prescribed minimum capital buffers, fully effective 1 January 2014 in New Zealand and 1 January 2016 in Australia), tighter requirements around new tier one and tier two securities and transitional arrangements for existing tier one and tier two securities that do not conform to the new regulations. Other changes include capital requirements for counterparty credit risk and an increase in the asset value correlation with respect to exposures to large and unregulated financial institutions.

Capital ratios (unaudited)

	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
	Basel III	Basel II	Basel III	Basel I
Common equity tier one capital	10.4%	n/a	9.2%	n/a
Tier one capital	10.8%	10.8%	9.7%	9.5%
Total capital	12.4%	12.5%	11.3%	10.3%
Buffer ratio	4.4%	n/a		
RBNZ minimum ratios:				
Common equity tier one capital	4.5%	n/a		
Tier one capital	6.0%	4.0%		
Total capital	8.0%	8.0%		

Notes to the Financial Statements

Capital of the Banking Group

	Unaudited 30/09/2013
\$ millions	
Tier one capital	
<i>Common equity tier one capital</i>	
Paid up ordinary shares issued by the Bank	6,943
Retained earnings (net of appropriations)	4,200
Accumulated other comprehensive income and other disclosed reserves	24
<i>Less deductions from common equity tier one capital</i>	
Goodwill and intangible assets, net of associated deferred tax liabilities	(3,448)
Deferred tax assets less deferred tax liabilities relating to temporary differences	(97)
Cash flow hedge reserve	(26)
Expected losses to extent greater than total eligible allowances for impairment	(73)
	<hr/>
Common equity tier one capital	7,523
Additional tier one capital - preference shares	300
	<hr/>
Total tier one capital	7,823
Tier two capital	
NZD 835,000,000 perpetual subordinated bond	835
AUD 265,740,000 perpetual subordinated loan	299
	<hr/>
Total tier two capital	1,134
	<hr/>
Total capital	8,957

Tier two capital instruments

The amount of the tier two loan capital instruments eligible to be included in regulatory capital will reduce by 20% per year from 1 January 2014 and will not be included in regulatory capital from 1 January 2018.

Capital requirements of the Banking Group (unaudited)

\$ millions	Exposure at default	Risk weighted exposure or implied risk weighted exposure ¹	Total capital requirement
Exposures subject to internal ratings based approach	125,679	52,919	4,233
Specialised lending exposures subject to slotting approach	7,868	7,531	603
Exposures subject to standardised approach	1,208	301	23
Equity exposures	99	418	33
Other exposures	3,056	1,218	97
	<hr/>		
Total credit risk	137,910	62,387	4,989
Operational risk	n/a	5,526	442
Market risk	n/a	4,280	342
	<hr/>		
Total	137,910	72,193	5,773

¹ Total credit risk-weighted exposures include a scalar of 1.06 in accordance with the Bank's Conditions of Registration.

Notes to the Financial Statements

Implementation of the advanced internal ratings based approach to credit risk measurement

The Banking Group adheres to the standards of risk grading and risk quantification as set out for Internal Ratings Based ("IRB") banks in the RBNZ document BS2B.

Under this IRB Framework banks use their own measures for calculating the level of credit risk associated with customers and exposures, by way of the primary components of:

Probability of Default ("PD"): An estimate of the level of risk of borrower default graded by way of rating models used both at loan origination and for ongoing monitoring;

Exposure at Default ("EAD"): The expected facility exposure at default. Total credit risk-weighted exposures include a scalar of 1.06 in accordance with the Bank's Conditions of Registration; and

Loss Given Default ("LGD"): An estimate of the potential economic loss on a credit exposure, incurred as a consequence of obligor default and expressed as a percentage of the facility's EAD. For Retail Mortgage exposures the Bank is required to apply the downturn LGDs according to loan to value ("LVR") bands as set out in BS2B. For farm lending exposures the Banking Group is required to adopt RBNZ prescribed downturn LVR based LGDs, along with a minimum maturity of 2.5 years and the removal of the firm-size adjustment.

For exposures classified under Specialised Lending, the Banking Group uses slotting tables supplied by the RBNZ rather than internal estimates.

The exceptions to IRB treatment are three minor portfolios where determining these IRB risk estimates is not currently feasible or appropriate. Risk weights for these exposures are calculated under a separate treatment as set out in the RBNZ document entitled 'Capital Adequacy Framework (Standardised Approach)' ("BS2A"), dated September 2013.

Classification of Banking Group exposures according to rating approach

Internal ratings based approach

IRB Asset Class	Borrower Type	Rating Approach
Sovereign	Crown	IRB - Advanced
	RBNZ	IRB - Advanced
	Any other sovereign and its central bank	IRB - Advanced
Bank	Registered banks	IRB - Advanced
Corporate	Corporation, partnerships or proprietorships that do not fit any other asset classification	IRB - Advanced
	Corporate Small to Medium Enterprises ("SME") with turnover of less than \$50 million	IRB - Advanced
Retail Mortgages	Individuals' borrowings against residential property	IRB - Advanced
Other Retail	Other lending to individuals (including credit cards)	IRB - Advanced
	SME business borrowers	IRB - Advanced
Corporate sub-class - Specialised lending	Project finance	IRB - Slotting
	Income producing real estate	IRB - Slotting
Equity		IRB
Other assets	All other assets not falling within any of the above classes	IRB

Standardised approach

Exposure class	Exposure Type	Reason for Standardised Approach	Future Treatment
Corporate	Merchant card prepayment exposures	System constraints	Move to IRB
	Corporate credit cards	System constraints	Move to IRB
	Qualifying Central Counterparty (QCCP)	Required by Basel III	Standardised

Notes to the Financial Statements

Controls surrounding credit risk rating systems

The term "Rating Systems" covers all of the methods, processes, controls, data collection and technology that support the assessment of credit risk, the assignment of internal credit risk ratings and the quantification of associated default and loss estimates.

All material aspects of the Rating Systems and risk estimate processes are governed by the Banking Group's Risk Committee. Risk grades are an integral part of reporting to senior management and executives. Management and staff of credit risk functions, in conjunction with the relevant Retail and Wholesale Risk Committees, regularly assess the performance of the rating systems, identify any areas for improvement and monitor progress on previously identified development work needed.

The Banking Group's Rating Systems are governed by a comprehensive framework of controls that operate at the business unit and support centres, and through central audit and validation processes. All policies, model designs, model reviews, methodologies, validations, responsibilities, systems and processes supporting the ratings systems are fully documented.

The Banking Group's Retail and Wholesale ratings functions work closely with the Ultimate Parent Bank's risk ratings functions, are independent of operational lending activities and are responsible for the ratings strategies and ongoing management of credit risk models within New Zealand. The annual review of models used across the Banking Group is a function undertaken by the ANZ Decision Model Validation Unit, which is also independent of credit risk operational functions and is responsible for overseeing the design, implementation and performance of all rating models in the Banking Group.

The target approach to modelling for the Banking Group is to deploy the model most suitable for the environment. At present this involves an approach to modelling that combines models developed in New Zealand and models developed by the Ultimate Parent Bank, tested and validated for use in New Zealand, as appropriate.

Capital requirements by asset class under the IRB approach

Banking Group As at 30/09/2013 (Unaudited)	Total exposure or principal amount \$m	Exposure at default \$m	Exposure-weighted LGD used for the capital calculation %	Exposure-weighted risk weight %	Risk weighted exposure \$m	Total capital requirement \$m
On-balance sheet exposures						
Corporate	32,267	32,475	35	58	19,884	1,591
Sovereign	8,750	8,665	5	1	88	6
Bank	3,742	3,514	59	25	915	73
Retail mortgages	47,382	47,617	22	29	14,886	1,191
Other retail	4,466	4,573	64	82	3,981	319
Total on-balance sheet exposures	96,607	96,844	28	39	39,754	3,180
Off-balance sheet exposures						
Corporate	12,393	9,337	52	50	4,948	396
Sovereign	67	36	5	1	-	-
Bank	1,277	1,091	50	18	212	17
Retail mortgages	5,648	5,938	18	17	1,075	86
Other retail	4,962	4,776	75	51	2,596	207
Total off-balance sheet exposures	24,347	21,178	47	39	8,831	706
Market related contracts						
Corporate	75,161	2,031	60	88	1,888	151
Sovereign	11,960	359	5	2	6	1
Bank	633,565	5,267	64	44	2,440	195
Total market related contracts	720,686	7,657	60	53	4,334	347
Total credit risk exposures subject to the IRB approach	841,640	125,679	33	40	52,919	4,233

Notes to the Financial Statements

IRB exposures by customer credit rating

Banking Group As at 30/09/2013 (Unaudited)	Probability of default %	Exposure at default \$m	Exposure-weighted LGD used for the capital calculation %	Exposure-weighted risk weight %	Risk weighted exposure \$m	Total capital requirement \$m
Corporate						
0 - 2	0.05	4,656	63	35	1,725	138
3 - 4	0.30	22,889	37	40	9,727	778
5	1.00	9,602	36	65	6,596	528
6	2.23	4,099	39	87	3,772	302
7 - 8	7.40	1,713	43	148	2,689	215
Default	100.00	884	44	236	2,211	177
Total corporate exposures	2.89	43,843	40	57	26,720	2,138
Sovereign						
0	0.01	8,939	5	1	91	7
1 - 8	0.01	121	5	2	3	-
Total sovereign exposures	0.01	9,060	5	1	94	7
Bank						
0	0.03	3,947	65	32	1,330	106
1	0.03	5,241	58	34	1,909	153
2 - 4	0.16	674	59	44	314	25
5 - 8	1.45	10	65	121	14	1
Total bank exposures	0.04	9,872	61	34	3,567	285
Retail mortgages						
0 - 3	0.20	11,193	12	5	573	46
4	0.46	17,412	19	15	2,807	225
5	0.93	18,375	27	37	7,173	574
6	2.11	5,456	30	75	4,318	345
7 - 8	5.40	616	31	123	801	64
Default	100.00	503	28	54	289	23
Total retail mortgages exposures	1.73	53,555	21	28	15,961	1,277
Other retail						
0 - 2	0.10	673	77	48	344	27
3 - 4	0.29	4,466	72	51	2,415	193
5	1.12	1,446	62	65	992	79
6	2.67	1,659	66	85	1,491	119
7 - 8	11.25	991	72	112	1,177	94
Default	100.00	114	70	131	158	14
Total other retail exposures	3.20	9,349	70	66	6,577	526
Total credit risk exposures subject to the IRB approach	1.99	125,679	33	40	52,919	4,233

Credit risk exposures subject to the IRB approach have been derived in accordance with BS2B and other relevant correspondence with RBNZ setting out prescribed credit risk estimates.

Notes to the Financial Statements

Specialised lending subject to the slotting approach

Banking Group As at 30/09/2013 (Unaudited)	Exposure at default \$m	Risk weight %	Risk weighted exposure \$m	Total capital requirement \$m
On-balance sheet exposures				
Strong	2,145	70	1,591	127
Good	3,742	90	3,570	286
Satisfactory	789	115	962	77
Weak	222	250	589	48
Default	159	-	-	-
Total on-balance sheet exposures	7,057	90	6,712	538

	Exposure amount \$m	Exposure at default \$m	Average risk weight %	Risk weighted exposure \$m	Total capital requirement \$m
Off-balance sheet exposures					
Undrawn commitments and other off balance sheet exposures	939	680	90	650	52
Market related contracts	1,590	131	121	169	13
Total off-balance sheet exposures	2,529	811	95	819	65

Specialised lending exposures subject to the slotting approach have been calculated in accordance with BS2B.

The supervisory categories of specialised lending above are associated with specific risk-weights. These categories broadly correspond to the following external credit assessments using Standard & Poor's rating scale, Strong: BBB- or better, Good: BB+ or BB, Satisfactory: BB- or B+ and Weak: B to C-.

Credit risk exposures subject to the standardised approach

Banking Group As at 30/09/2013 (Unaudited)	Exposure at default \$m	Risk weight %	Risk weighted exposure \$m	Total capital requirement \$m
On-balance sheet exposures				
Corporates	53	100	56	4
Default	1	150	1	-
Total on-balance sheet exposures	54	101	57	4

	Exposure amount \$m	Average credit conversion factor %	Exposure at default \$m	Average risk weight %	Risk weighted exposure \$m	Total capital requirement \$m
Off-balance sheet exposures						
Undrawn commitments and other off balance sheet exposures	493	47	233	87	216	17
Market related contracts	76,776	1	921	3	28	2
Total off balance sheet	77,269	n/a	1,154	20	244	19

Credit exposures subject to the Standardised Approach have been calculated in accordance with BS2A.

Equity exposures

Banking Group As at 30/09/2013 (Unaudited)	Exposure at default \$m	Risk weight %	Risk weighted exposure \$m	Total capital requirement \$m
All equity holdings not deducted from capital	99	400	418	33

Equity exposures have been calculated in accordance with BS2B.

Notes to the Financial Statements

Other exposures

Banking Group As at 30/09/2013 (Unaudited)	Exposure at default \$m	Risk weight %	Risk weighted exposure \$m	Total capital requirement \$m
Cash	198	-	-	-
New Zealand dollar denominated claims on the Crown and the RBNZ	1,709	-	-	-
Other assets	1,149	100	1,218	97
Total other IRB credit risk exposures	3,056	38	1,218	97

Other exposures have been calculated in accordance with BS2B.

Credit risk mitigation

The Banking Group assesses the integrity and ability of counterparties to meet their contractual financial obligations for repayment. The Banking Group generally takes collateral security in the form of real property or a security interest in personal property, except for major government, bank and corporate counterparties of strong financial standing. Longer term consumer finance, in the form of housing loans, is generally secured against real estate while short term revolving consumer credit is generally unsecured.

As at 30 September 2013, under the IRB approach, the Banking Group had \$1,917 million of Corporate exposures covered by guarantees where the presence of the guarantees was judged to reduce the underlying credit risk of the exposures. Information on the total value of exposures covered by financial guarantees and eligible financial collateral is not disclosed, as the effect of these guarantees and collateral on the underlying credit risk exposures is not considered to be material.

Operational risk

The Banking Group uses the Advanced Measurement Approach for determining its regulatory capital requirement for operational risk calculated in accordance with BS2B. As at 30 September 2013 the Banking Group had an implied risk weighted exposure of \$5,526 million for operational risk and an operational risk capital requirement of \$442 million.

Operational risk capital is modelled at a New Zealand geographic level and then distributed and adjusted for the business environment and internal controls down to the business units using the Risk Scenario Methodology. This methodology ensures that there is sufficient operational risk capital held as a buffer for rare and severe unexpected operational loss events that may impact the New Zealand business. The Methodology applies a combination of expert judgement, business unit risk profiles, audit findings, and internal and external loss events to derive a series of business specific Risk Scenarios that are applied to the capital model. The Risk Scenario approach:

- Assesses the level of the Bank's exposure to specified risk scenarios;
- Assesses the scope and quality of the Bank's internal control environment, key operational processes and risk mitigants; and
- Directly links the risk scenarios to operational risk capital.

The Banking Group's operating risk capital is calculated using the Ultimate Parent Bank's methodology, but with standalone New Zealand inputs to ensure there are no diversification benefits.

The Banking Group does not incorporate any insurance mitigation impact into its capital number. Accordingly, there are no insurance related questions contained within the Risk Scenario Methodology.

Market risk

The aggregate market risk exposures below have been calculated in accordance with BS2B. The peak end-of-day market risk exposures are for the half-year ended 30 September 2013.

Banking Group 30/09/2013 (Unaudited)	Implied risk weighted exposure		Aggregate capital charge		Peak occurred on
	Period end \$m	Peak \$m	Period end \$m	Peak \$m	
Interest rate risk	4,241	5,346	339	428	1/07/2013
Foreign currency risk	37	98	3	8	16/08/2013
Equity risk	2	2	-	-	1/04/2013
	4,280		342		

Notes to the Financial Statements

Pillar II capital for other material risks

The Banking Group's ICAAP complies with the requirements of the Bank's Conditions of Registration. It identifies and measures all "other material risks", which are those material risks that are not explicitly captured in the calculation of the Banking Group's tier one and total capital ratios. The other material risks identified by the Banking Group include business risk, pension risk, insurance risk, funds management risk, lapse risk, premises and equipment risk and capitalised origination fees risk.

The Banking Group's internal capital allocation for these other material risks is \$365 million (30/09/2012: \$338 million).

The Banking Group regularly reviews the methodologies used to calculate the economic capital allocated to other material risks. Updated capital methodologies (particularly relating to fixed asset risk and business risk) were applied in November 2012 and the prior period restated accordingly.

Capital adequacy of the Ultimate Parent Bank

	Overseas Banking Group		Ultimate Parent Bank (Extended Licensed Entity)	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
	Basel III	Basel III	Basel III	Basel II
Common equity tier one capital	8.5%	8.0%	8.5%	n/a
Tier one capital	10.4%	9.7%	10.6%	11.4%
Total capital	12.2%	11.7%	12.5%	12.7%

For calculation of minimum capital requirements under Pillar 1 (Capital Requirements) of the Basel Accord, APRA has accredited the Overseas Banking Group to use the Advanced Internal Ratings Based methodology for calculation of credit risk weighted assets and the Advanced Measurement Approach for the operational risk weighted asset equivalent.

Under prudential regulations, the Overseas Banking Group is required to maintain Prudential Capital Requirements ("PCRs"), which are at least equal to that specified under Basel III (previously Basel II), as determined by APRA. The Overseas Banking Group exceeded the PCRs set by APRA as at 30 September 2013 and for the comparative prior periods.

The Overseas Banking Group is required to publicly disclose Pillar 3 financial information as at 30 September 2013. The Overseas Banking Group's Pillar 3 disclosure document for the year ended 30 September 2013, in accordance with APS 330: *Public Disclosure of Prudential Information*, discloses capital adequacy ratios and other prudential information. This document can be accessed at the website anz.com.

Retail mortgages by loan-to-valuation ratio ("LVR")

As required by the RBNZ, LVRs are calculated as the current exposure secured by a residential mortgage divided by the Banking Group's valuation of the security property at origination of the exposure. Off-balance sheet exposures include undrawn and partially undrawn residential mortgage loans as well as commitments to lend. Commitments to lend are formal offers for housing lending which have been accepted by the customer.

Unaudited 30/09/2013	On-balance sheet	Off-balance sheet	Total
\$ millions			
LVR range			
0% - 59%	16,745	3,059	19,804
60% - 69%	7,973	775	8,748
70% - 79%	11,974	970	12,944
Less than 80%	36,692	4,804	41,496
80% - 89%	6,751	480	7,231
Over 90%	3,939	364	4,303
Total	47,382	5,648	53,030

Reconciliation of mortgage related amounts

\$ millions	Note	Banking Group Unaudited 30/09/2013
Term loans - housing	13	49,563
Plus: short-term housing loans classified as overdrafts		499
Less: housing loans made to corporate customers		(2,716)
Gross retail mortgage loans	29	47,346
Plus: Unsettled re-purchases of mortgages from the NZ Branch		36
On-balance sheet retail mortgage exposures subject to the IRB approach	28	47,382
Plus: off-balance sheet retail mortgage exposures subject to the IRB approach		5,648
Total retail mortgage exposures subject to the IRB approach (as per LVR analysis)	28	53,030

Notes to the Financial Statements

29. Financial Risk Management

Strategy in using financial instruments

Financial instruments are fundamental to the Banking Group's business, constituting the core element of its operations. Accordingly, the risks associated with financial instruments are a significant component of the risks faced by the Banking Group. Financial instruments create, modify or reduce the credit, market and liquidity risks of the Banking Group's balance sheet. The Banking Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Banking Group.

The risk management and policy control framework applicable to the entities comprising the Banking Group has been set by the Board and Risk Committee of the Bank or the Ultimate Parent Bank, as appropriate. Likewise oversight and monitoring of material risk exposures of the Banking Group is undertaken by the Risk Management functions of the Bank and also the Ultimate Parent Bank. Throughout this document, references to the Risk Management of the operations within the entities comprising the Banking Group, implicitly involves oversight by both related entities.

Credit risk

Credit risk is the risk of financial loss from counterparties being unable to fulfil their contractual obligations. The Banking Group assumes credit risk in a wide range of lending and other activities in diverse markets and many jurisdictions. Credit risks arise not only from traditional lending to customers, but also from inter-bank, treasury, international trade and capital market activities around the world.

The Banking Group has an overall lending objective of sound growth for appropriate returns. The credit risk objectives of the Banking Group are set by the Board and are implemented and monitored within a tiered structure of delegated authority, designed to oversee multiple facets of credit risk, including business writing strategies, credit policies/controls, single exposures, portfolio monitoring and risk concentrations.

Credit risk management

A credit risk management framework is in place across the Banking Group with the aim of ensuring a structured and disciplined approach is maintained in achieving the objectives set by the Board. The framework focuses on policies, people, skills, controls, risk concentrations and portfolio balance. It is supported by portfolio analysis and business-writing strategies, which guide lending decisions and identify segments of the portfolio requiring attention. The effectiveness of the framework is monitored through a series of compliance and reporting processes.

An independent Risk Management function is staffed by risk specialists. In regard to credit risk management, the objective is for Risk Management to provide robust credit policies, to make independent credit decisions, and to provide strong support to front line staff in the application of sound credit practices. In addition to providing independent credit assessment on lending decisions, Risk Management also performs key roles in portfolio management by development and validation of credit risk measurement systems, loan asset quality reporting, and development of credit standards and policies.

The credit risk management framework is top down. The framework is defined by the Banking Group's credit

principles and policies. The effectiveness of the credit risk management framework is validated through the compliance and monitoring processes.

Risk Management's responsibilities for credit risk policy and management are executed through dedicated departments, which support the business units. All major business unit credit decisions require approval from both business writers and independent risk personnel.

Credit risk is controlled through a combination of approvals, limits, reviews and monitoring procedures that are carried out on a regular basis, the frequency of which is dependent upon the level of risk. Credit risk policy and management is executed through the Chief Risk Officer, who is responsible for various dedicated areas within the Risk Management division. Wholesale Risk services the Banking Group's commercial, investment banking and rural lending activities through dedicated teams. Retail Risk services the Banking Group's small business and consumer customers. The Credit Reporting team within Risk Management provides an independent overview of credit risk across the Bank at a portfolio level. The Banking Group allows sole discretion for transaction approvals at the business unit level in both the retail and wholesale lending sectors, with larger transactions approved by Retail Risk and Wholesale Risk.

The credit risk review function within Global Internal Audit also provides a further independent check mechanism to ensure the quality of credit decisions. This includes providing independent periodic checks on asset quality and compliance with the agreed standards and policies across the Banking Group.

Country risk management

Some customer credit risks involve country risk, whereby actions or events at a national or international level could disrupt servicing of commitments. Country risk arises when payment or discharge of an obligation will, or could, involve the flow of funds from one country to another or involve transactions in a currency other than the domestic currency of the relevant country.

Country ratings are assigned to each country where the Banking Group incurs country risk and have a direct bearing on the Banking Group's risk appetite for each country. The country rating is determined through a defined methodology based around external ratings agencies' ratings and internal specialist opinion. It is also a key risk consideration in the Banking Group's capital pricing model for cross border flows.

The recording of country limits provides the Banking Group with a means to identify and control country risk. Country limits ensure that there is a country-by-country ceiling on exposures that involve country risk. They are recorded by time to maturity and purpose of exposure, e.g., trade, markets and project finance. Country limits are managed centrally by the Ultimate Parent Bank, through a global country risk exposure management system managed by a specialist unit within Institutional Risk.

Portfolio stress testing

Stress testing is integral to strengthening the predictive approach to Risk Management and is a key component to managing risk appetite and business writing strategies. It creates greater understanding of impacts on financial performance through modelling relationships and sensitivities between geographic, industry and business unit exposures under a range of macro economic scenarios.

Notes to the Financial Statements

The Ultimate Parent Bank has a dedicated stress testing team that assists business and risk executives in the Banking Group to model and report periodically to management and the Board Risk Committee on a range of scenarios and stress tests.

Portfolio analysis and reporting

Credit portfolios are actively monitored at each layer of the risk structure to ensure credit deterioration is quickly detected and mitigated through the implementation of remediation strategies.

Businesses incurring credit risk undertake regular and comprehensive analysis of their credit portfolios. Issue identification and adherence to performance benchmarks are reported to Risk Management and business executives through a series of reports including monthly 'asset quality' reporting. This process is undertaken by or overseen by Risk Management ensuring an efficient and independent conduit exists to identify and communicate emerging credit issues to Banking Group executives and the Board.

Collateral management

Banking Group credit principles specify lending only what the counterparty has the capacity and ability to repay and the Banking Group sets limits on the acceptable level of credit risk. Acceptance of credit risk is firstly based on the counterparty's assessed capacity to meet contractual obligations (i.e., interest and capital repayments). Obtaining collateral is only used to mitigate credit risk. Procedures are designed to ensure collateral is managed, legally enforceable, conservatively valued and adequately insured where appropriate. Banking Group policy sets out the types of acceptable collateral, including:

- Cash;
- Mortgages over property;
- Charges over business assets, e.g., premises, stock and debtors;
- Charges over financial instruments, e.g., debt securities and equities in support of trading facilities; and
- Financial guarantees.

In the event of customer default, any loan security is usually held as mortgagee in possession while action is taken to realise it. Therefore the Banking Group does not usually hold any real estate or other assets acquired through the enforcement of security.

The Banking Group uses ISDA Master Agreements to document derivatives' activities to limit exposure to credit losses. The credit risk is reduced by a master agreement to the extent that, if an event of default occurs, all contracts with the counterparty are terminated and settled on a net basis. Further, it is the Banking Group's preferred practice to include all products covered by the ISDA in the Credit Support Annex ("CSA") in order to achieve further credit exposure reduction. Under a CSA, collateral is passed between the parties, depending on the aggregate mark-to-market (positive or negative) of derivative trades between the two entities, to mitigate the market contingent counterparty risk inherent in the outstanding positions.

Concentrations of credit risk

Concentrations of credit risk arise when a number of customers are engaged in similar business activities or activities within the same geographic region, or when they have similar risk characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions.

The Banking Group monitors its portfolios to identify and assess risk concentrations. Concentration limits are used to guard against large single customer or correlated credit risks. Risk Management, Business Unit executives and senior management monitor large exposure concentrations through a monthly list of the Banking Group's top corporate exposures. The ANZ Credit and Market Risk Committee and Board Risk Committee regularly review a comprehensive list of single customer concentration limits and customers' adherence to these limits.

Analyses of financial assets by industry sector are based on Australian and New Zealand Standard Industrial Classification ("ANZSIC") codes.

Notes to the Financial Statements

Concentrations of credit risk analysis

Banking Group

\$ millions	Liquid assets and due from other financial institutions	Trading securities and available-for- sale assets	Derivative financial instruments	Net loans and advances	Other financial assets	Credit related commitments ³	Total
30/09/2013							
Industry							
Agriculture	1	29	22	17,468	93	1,229	18,842
Forestry, fishing and mining	14	-	11	926	5	894	1,850
Business and property services	23	1	24	8,876	47	2,363	11,334
Construction	-	-	-	1,033	6	709	1,748
Entertainment, leisure and tourism	-	-	27	1,031	5	326	1,389
Finance and insurance	2,015	5,120	8,586	839	335	1,517	18,412
Government and local authority ¹	1,533	5,872	248	1,228	7	1,022	9,910
Manufacturing	54	-	69	2,916	16	1,996	5,051
Personal lending	-	-	-	51,407	274	11,811	63,492
Retail trade	102	-	40	1,717	9	991	2,859
Transport and storage	19	3	54	1,453	8	610	2,147
Wholesale trade	88	-	13	1,227	7	1,369	2,704
Other ²	19	77	424	1,422	8	2,627	4,577
	3,868	11,102	9,518	91,543	820	27,464	144,315
Provision for credit impairment	-	-	-	(826)	-	-	(826)
Fair value hedge adjustment	-	-	-	(42)	-	-	(42)
Unearned finance income and deferred / capitalised fees	-	-	-	(186)	-	-	(186)
Total financial assets	3,868	11,102	9,518	90,489	820	27,464	143,261
Geography							
New Zealand	3,857	7,683	2,523	88,504	809	27,283	130,659
Overseas	11	3,419	6,995	1,985	11	181	12,602
Total financial assets	3,868	11,102	9,518	90,489	820	27,464	143,261
30/09/2012							
Industry							
Agriculture	-	-	60	17,342	123	1,546	19,071
Forestry, fishing and mining	24	-	14	894	6	322	1,260
Business and property services	19	-	51	9,030	64	2,542	11,706
Construction	-	-	2	1,015	7	1,035	2,059
Entertainment, leisure and tourism	-	-	41	1,165	8	483	1,697
Finance and insurance	2,345	3,696	11,322	501	32	1,349	19,245
Government and local authority ¹	1,798	8,574	405	1,332	9	1,111	13,229
Manufacturing	43	6	98	2,914	21	2,509	5,591
Personal lending	-	-	-	47,339	335	10,990	58,664
Retail trade	28	6	43	1,772	13	1,102	2,964
Transport and storage	25	50	93	1,657	12	579	2,416
Wholesale trade	54	-	21	1,195	8	1,375	2,653
Other ²	13	63	603	1,798	13	2,302	4,792
	4,349	12,395	12,753	87,954	651	27,245	145,347
Provision for credit impairment	-	-	-	(1,054)	-	-	(1,054)
Fair value hedge adjustment	-	-	-	(2)	-	-	(2)
Unearned finance income and deferred / capitalised fees	-	-	-	(220)	-	-	(220)
Total financial assets	4,349	12,395	12,753	86,678	651	27,245	144,071
Geography							
New Zealand	3,873	10,524	3,582	85,070	639	26,989	130,677
Overseas	680	1,871	9,171	1,608	12	256	13,598
Total financial assets	4,553	12,395	12,753	86,678	651	27,245	144,275

Notes to the Financial Statements

\$ millions	Bank							Total
	Liquid assets and due from other financial institutions	Trading securities and available-for-sale assets	Derivative financial instruments	Net loans and advances	Due from subsidiaries	Other financial assets	Credit related commitments ³	
30/09/2013								
Industry								
Agriculture	1	29	22	17,161	-	100	1,204	18,517
Forestry, fishing and mining	14	-	11	779	-	5	871	1,680
Business and property services	23	1	24	8,755	-	51	2,340	11,194
Construction	-	-	-	738	-	4	658	1,400
Entertainment, leisure and tourism	-	-	27	1,005	-	6	324	1,362
Finance and insurance	2,014	5,118	8,590	834	12,206	165	4,242	33,169
Government and local authority ¹	1,533	5,871	248	1,053	-	6	1,022	9,733
Manufacturing	54	-	69	2,802	-	16	1,987	4,928
Personal lending	-	-	-	50,734	-	297	11,801	62,832
Retail trade	102	-	40	1,528	-	9	934	2,613
Transport and storage	19	3	54	1,062	-	6	546	1,690
Wholesale trade	88	-	13	1,165	-	7	1,351	2,624
Other ²	19	77	424	1,344	-	8	2,623	4,495
	3,867	11,099	9,522	88,960	12,206	680	29,903	156,237
Provision for credit impairment	-	-	-	(789)	-	-	-	(789)
Fair value hedge adjustment	-	-	-	(42)	-	-	-	(42)
Unearned finance income and deferred / capitalised fees	-	-	-	100	-	-	-	100
Total financial assets	3,867	11,099	9,522	88,229	12,206	680	29,903	155,506
Geography								
New Zealand	3,856	7,680	2,527	86,244	12,206	665	29,722	142,900
Overseas	11	3,419	6,995	1,985	-	15	181	12,606
Total financial assets	3,867	11,099	9,522	88,229	12,206	680	29,903	155,506
30/09/2012								
Industry								
Agriculture	-	-	60	17,043	-	101	1,511	18,715
Forestry, fishing and mining	24	-	14	754	-	4	320	1,116
Business and property services	19	-	51	8,894	-	53	2,524	11,541
Construction	-	-	2	766	-	5	993	1,766
Entertainment, leisure and tourism	-	-	41	1,128	-	7	478	1,654
Finance and insurance	2,329	3,693	11,357	494	11,619	32	1,991	31,515
Government and local authority ¹	1,798	8,574	405	1,103	-	7	1,111	12,998
Manufacturing	43	6	98	2,773	-	16	2,491	5,427
Personal lending	-	-	-	46,741	-	277	10,982	58,000
Retail trade	28	6	43	1,594	-	9	1,013	2,693
Transport and storage	25	50	93	1,303	-	8	521	2,000
Wholesale trade	54	-	21	1,135	-	7	1,356	2,573
Other ²	13	63	603	1,565	-	9	2,294	4,547
	4,333	12,392	12,788	85,293	11,619	535	27,585	154,545
Provision for credit impairment	-	-	-	(1,016)	-	-	-	(1,016)
Fair value hedge adjustment	-	-	-	(2)	-	-	-	(2)
Unearned finance income and deferred / capitalised fees	-	-	-	44	-	-	-	44
Total financial assets	4,333	12,392	12,788	84,319	11,619	535	27,585	153,571
Geography								
New Zealand	3,857	10,521	3,617	82,711	11,619	525	27,329	140,179
Overseas	680	1,871	9,171	1,608	-	10	256	13,596
Total financial assets	4,537	12,392	12,788	84,319	11,619	535	27,585	153,775

¹ Government and local authority includes exposures to government administration and defence, education and health and community services.

² Other includes exposures to electricity, gas and water, communications and personal services.

³ Credit related commitments comprise undrawn facilities, customer contingent liabilities and letters of offer.

Notes to the Financial Statements

Maximum exposure to credit risk

The following table presents the maximum exposure to credit risk for on and off balance sheet financial instruments before taking account of the financial effect of any collateral held or other credit enhancements, unless such collateral meets the offsetting criteria in NZ IAS 32 *Financial Instruments: Presentation*.

The table also provides a quantification of the value of the financial charges the Banking Group holds over a borrower's specific asset (or assets) where the Banking Group is able to enforce the collateral in satisfying a debt in the event of the borrower failing to meet its contractual obligations. For the purposes of this disclosure, where the collateral held is valued at more than the corresponding credit exposure, the financial effect is capped at the value of the credit exposure. In respect of derivative financial instruments, the assessed collateral is the amount of cash collateral received and does not include the effect of any netting arrangements under ISDAs.

The most common types of collateral include:

- Security over real estate including residential, commercial, industrial and rural property;
- Cash deposits; and
- Other security over business assets including specific plant and equipment, inventory and accounts receivables.

The Banking Group also manages its credit risk by accepting other types of collateral such as guarantees and security interests over the assets of a customer's business. The assignable value of such credit mitigants is less certain and their financial effect has not been quantified for disclosure purposes. Credit exposures shown as not fully secured may benefit from such credit mitigants.

\$ millions	Banking Group			Bank		
	Maximum exposure to credit risk	Financial effect of collateral	Unsecured portion of credit exposure	Maximum exposure to credit risk	Financial effect of collateral	Unsecured portion of credit exposure
30/09/2013						
On and off-balance sheet positions						
Liquid assets	2,298	55	2,243	2,297	55	2,242
Due from other financial institutions	1,570	348	1,222	1,570	348	1,222
Trading securities	10,320	-	10,320	10,319	-	10,319
Derivative financial instruments	9,518	438	9,080	9,522	438	9,084
Available-for-sale assets	782	-	782	780	-	780
Net loans and advances	90,489	81,385	9,104	88,229	79,317	8,912
Due from subsidiaries	-	-	-	12,206	-	12,206
Other financial assets	820	490	330	680	490	190
Credit related commitments	27,464	12,769	14,695	29,903	14,719	15,184
Total exposure to credit risk	143,261	95,485	47,776	155,506	95,367	60,139
30/09/2012						
On and off-balance sheet positions						
Liquid assets	2,627	325	2,302	2,611	325	2,286
Due from other financial institutions	1,722	270	1,452	1,722	270	1,452
Trading securities	12,338	-	12,338	12,338	-	12,338
Derivative financial instruments	12,753	257	12,496	12,788	257	12,531
Available-for-sale assets	54	-	54	54	-	54
Net loans and advances	86,678	78,460	8,218	84,319	76,468	7,851
Due from subsidiaries	-	-	-	11,619	-	11,619
Other financial assets	651	351	300	535	351	184
Credit related commitments	27,245	12,307	14,938	27,585	12,055	15,530
Total exposure to credit risk	144,068	91,970	52,098	153,571	89,726	63,845

Credit quality

A core component of the Banking Group's credit risk management capability is the risk grading framework used across all major business units. A set of risk grading principles and policies is supported by a complementary risk grading methodology. Pronouncements by the International Basel Committee on Banking Supervision have been encapsulated in these principles and policies including governance, validation and modelling requirements.

The Banking Group's risk grade profile changes dynamically through new counterparty lending and existing counterparty movements in either risk or volume. All counterparty risk grades are subject to frequent review, including statistical and behavioural

reviews in consumer and small business segments, and individual counterparty reviews in segments with larger single name borrowers.

Impairment and provisioning of financial assets

The Banking Group's policy relating to the recognition and measurement of impaired assets conforms to the RBNZ's guidelines.

Loans are classified as either performing or impaired. Impaired assets are credit exposures where: there is doubt as to whether the full contractual amount (including interest) will be received; a material credit obligation is 90 days past due but not well secured; they are portfolio managed and can be held for up to 180 days past due; or concessional terms have been provided due to the financial difficulties of the customer.

Notes to the Financial Statements

An exposure is classified as past due but not impaired (less than 90 days) where the value of collateral is sufficient to repay both the principal debt and all other potential interest and there is no concern as to the creditworthiness of the counterparty in question.

The past due but not impaired (over 90 days) classification applies where contractual payments are past due by 90 days or more, or where the facility remains outside of contractual arrangements for 90 or more consecutive days, but the Banking Group believes that impairment is not appropriate on the basis of the level of security/collateral available, or the facility is portfolio managed.

The provision for credit impairment represents management's best estimate of the losses incurred in the loan portfolio at balance date based on its experienced judgement.

Distribution of gross loans and advances assets by credit quality

The credit quality of the portfolio of loans and advances is assessed by reference to the Banking Group's risk grading principles and policies supported by a complementary risk grading methodology.

Distribution by asset class of gross loans and advances by credit quality

\$ millions	Banking Group				Bank			
	Retail mortgages	Other retail exposures	Non-retail exposures	Total	Retail mortgages	Other retail exposures	Non-retail exposures	Total
30/09/2013								
Strong risk rating	38,140	1,342	20,646	60,128	38,140	1,342	20,011	59,493
Satisfactory risk rating	7,550	2,519	15,757	25,826	7,550	1,562	14,925	24,037
Substandard but not past due or impaired	721	326	1,792	2,839	721	307	1,724	2,752
Total neither past due nor impaired	46,411	4,187	38,195	88,793	46,411	3,211	36,660	86,282
Past due but not impaired:								
1 to 5 days	327	138	477	942	327	131	472	930
6 to 29 days	177	94	148	419	177	78	145	400
1 to 29 days	504	232	625	1,361	504	209	617	1,330
30 to 59 days	111	38	57	206	111	32	56	199
60 to 89 days	49	19	13	81	49	17	12	78
90 days and over	92	40	76	208	92	35	74	201
Total past due but not impaired	756	329	771	1,856	756	293	759	1,808
Total impaired assets	179	49	666	894	179	49	642	870
Gross loans and advances	47,346	4,565	39,632	91,543	47,346	3,553	38,061	88,960
30/09/2012								
Strong risk rating	33,258	1,140	19,994	54,392	33,258	1,140	19,362	53,760
Satisfactory risk rating	8,635	2,466	15,590	26,691	8,635	1,590	14,641	24,866
Substandard but not past due or impaired	891	408	2,118	3,417	891	387	2,042	3,320
Total neither past due nor impaired	42,784	4,014	37,702	84,500	42,784	3,117	36,045	81,946
Past due but not impaired:								
1 to 5 days	326	139	458	923	326	132	456	914
6 to 29 days	363	92	181	636	363	77	171	611
1 to 29 days	689	231	639	1,559	689	209	627	1,525
30 to 59 days	127	32	67	226	127	27	66	220
60 to 89 days	48	17	28	93	48	15	25	88
90 days and over	91	33	86	210	91	30	81	202
Total past due but not impaired	955	313	820	2,088	955	281	799	2,035
Total impaired assets	313	44	1,009	1,366	313	44	955	1,312
Gross loans and advances	44,052	4,371	39,531	87,954	44,052	3,442	37,799	85,293

Notes to the Financial Statements

Credit quality of gross loans and advances neither past due nor impaired

The credit quality of financial assets is assessed by the Banking Group using internal ratings which aim to reflect the relative ability of counterparties to fulfil, on time, their credit-related obligations, and is based on their current probability of default.

Internal ratings

Strong risk rating - Corporate customers demonstrating superior stability in their operating and financial performance over the long-term, and whose debt servicing capacity is not significantly vulnerable to foreseeable events. Retail customers with low expected loss. This rating band broadly corresponds to ratings "Aaa" to "Ba1" and "AAA" to "BB+" of Moody's Investors Service and Standard & Poor's respectively.

Satisfactory risk rating - Corporate customers consistently demonstrating sound operational and financial stability over the medium to long term, even though some may be susceptible to cyclical trends or variability in earnings. Retail customers with moderate expected loss. This rating band broadly corresponds to ratings "Ba2" to "B1" and "BB" to "B+" of Moody's Investors Service and Standard & Poor's respectively.

Substandard but not past due or impaired - Corporate customers demonstrating some operational and financial instability, with variability and uncertainty in profitability and liquidity projected to continue over the short and possibly medium term. Retail customers with higher expected loss. This rating band broadly corresponds to ratings "B2" to "Caa" and "B" to "CCC" of Moody's Investors Service and Standard & Poor's respectively.

Movements in the rating categories between balance dates are due to both changes in the underlying internal ratings applied to customers and to new loans written or loans rolling off.

Credit quality of financial assets that are past due but not impaired

Ageing analysis of past due loans is used by the Banking Group to measure and manage credit quality. Financial assets that are past due but not impaired include those:

- Assessed, approved and managed on a portfolio basis within a centralised environment (for example, credit cards and personal loans);
- Held on a productive basis until they are 180 days past due; and
- Managed on an individual basis.

A large portion of retail credit exposures, such as residential mortgages, are generally well secured. That is, the fair value of associated security is sufficient to ensure that the Banking Group will recover the entire amount owing over the life of the facility and there is reasonable assurance that collection efforts will result in payment of the amounts due in a timely manner.

Market risk

Market risk is the risk to the Banking Group's earnings arising from changes in interest rates, currency exchange rates, credit spreads, or from fluctuations in bond, commodity or equity prices. Market risk is generated through both trading activities and the interest rate risk inherent in the banking book.

The Banking Group conducts trading operations in interest rates, foreign exchange, commodities and debt securities. Trading operations largely focus on

supporting customer hedging and investing activities, rather than outright proprietary trading. A medium market risk appetite has been set for the Banking Group, which is reflected in its low/moderate market risk limit framework.

The Banking Group has a detailed risk management and control framework to support its trading and balance sheet management activities. The framework incorporates a risk measurement approach to quantify the magnitude of market risk within trading and balance sheet portfolios. This approach, and related analysis, identifies the range of possible outcomes that can be expected over a given period of time, establishes the relative likelihood of those outcomes and allocates an appropriate amount of capital to support these activities.

Market risk management and control responsibilities

The Board Risk Committee has delegated responsibility for the oversight of market risk to the Asset & Liability Committee ("ALCO"), chaired by the Chief Financial Officer of the Bank. ALCO are required to ensure that market risk exposure across Traded and Non-Traded portfolios remains within the risk appetite specified by the Board Risk Committee. ALCO receive regular reporting on a range of trading and balance sheet market risk exposures.

The Risk Management division of the Banking Group, through the Chief Risk Officer, is responsible for the day-to-day oversight of market risk. This includes the implementation of a comprehensive limit and policy framework to control the amount of risk that the Banking Group will accept. Market risk limits are allocated at various levels and are reported and monitored on a daily basis. The detailed limit framework allocates individual limits to manage and control asset classes (e.g., interest rates, foreign exchange), risk factors (e.g., interest rates, volatilities) and profit and loss limits (to monitor and manage the performance of the trading portfolios).

Additional oversight and monitoring of material risk exposures of the Banking Group is undertaken by the Risk Management functions of the Ultimate Parent Bank.

Within overall strategies and policies, the control of market risk is the joint responsibility of business units and Risk Management, with the delegation of market risk limits from the Board Risk Committee to both Risk Management and the business units.

These risks are monitored daily against a comprehensive limit framework that includes Value at Risk, aggregate market position and sensitivity, product and geographic thresholds. To facilitate the management, control, measurements and reporting of market risk, the Banking Group has grouped market risk into two broad categories:

a. Traded market risk

This is the risk of loss from changes in the value of financial instruments due to movements in price factors for both physical and derivative trading positions. They arise in trading transactions where the Banking Group acts as principal with clients or with the market. The principal risk categories monitored are:

- Currency risk is the potential loss arising from the decline in the value of a financial instrument due to changes in foreign exchange rates or their implied volatilities.
- Interest rate risk is the potential loss arising from the change in the value of a financial instrument

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due to changes in market interest rates or their implied volatilities.

- Credit spread risk is the potential loss arising from a change in value of an instrument due to a movement of its margin or spread relative to a bench mark.

b. Non-traded market risk (or balance sheet risk)

This comprises the management of non-traded interest rate risk, liquidity, and the risk to capital and earnings as a result of movements in market rates.

Some instruments do not fall into either category but also expose the Banking Group to market risk. These include equity securities classified as available-for-sale. Regular reviews are performed to substantiate the valuation of these types of instruments.

In all trading areas the Banking Group has implemented models that calculate Value at Risk ("VaR") exposures, monitor risk exposures against defined limits on a daily basis, and "stress test" trading portfolios.

VaR measure

A key measure of market risk is VaR. VaR is a statistical estimate of the likely daily loss and is based on historical market movements.

The confidence level is such that there is a 99% probability that the loss will not exceed the VaR

Traded market risks

\$ millions	Banking Group			
	Value at risk at 99% confidence			
	Period end	High for year	Low for year	Average for year
30/09/2013				
Foreign exchange risk	0.3	1.4	-	0.3
Interest rate risk	2.1	3.7	1.1	2.3
Credit spread risk	0.4	1.0	0.2	0.4
Diversification benefit	(0.8)	n/a	n/a	(0.7)
Total VaR	2.0	4.1	1.2	2.3
30/09/2012				
Foreign exchange risk	0.2	1.4	0.2	0.4
Interest rate risk	2.7	6.4	1.6	3.6
Credit spread risk	0.4	1.2	0.2	0.7
Diversification benefit	(0.7)	n/a	n/a	(1.2)
Total VaR	2.6	6.3	1.5	3.5

Traded market risk VaR is calculated separately for foreign exchange and for interest rate/debt markets businesses as well as for the Banking Group. The diversification benefit reflects the historical correlation between foreign exchange, interest rate and debt markets.

To supplement the VaR methodology, the Banking Group applies a wide range of stress tests, both on individual portfolios and at the Banking Group level. The Banking Group's stress-testing regime provides senior management with an assessment of the financial impact of identified extreme events on market risk exposures of the Banking Group.

Non-traded market risk (or balance sheet risk)

The principal objectives of balance sheet management are to manage net interest income sensitivity while maintaining acceptable levels of interest rate and liquidity risk and to manage the market value of the Banking Group's capital. Liquidity risk is dealt with in the next section.

estimate on any given day. Conversely there is 1% probability of the decrease in market value exceeding the VaR estimate on any given day.

The Banking Group's standard VaR approach for both traded and non-traded risk is historical simulation. The Banking Group calculates VaR using historical changes in market rates and prices over the previous 500 business days. Traded and Non-Traded VaR is calculated using a one-day holding period.

It should be noted that because VaR is driven by actual historical observations, it is not an estimate of the maximum loss that the Banking Group could experience from an extreme market event. As a result of this limitation, the Banking Group utilises a number of other risk measures (e.g. stress testing) and associated detailed control limits to measure and manage market risk.

During the 2012 financial year, the Banking Group moved to monitoring Traded and Non-Traded VaR at the 99% confidence level only, having previously also used a 97.5% confidence level, as the 99% confidence level encompasses a wider range of potential outcomes. Non-Traded VaR at the 99% confidence level was not disclosed previously, so the comparative figures have been restated accordingly.

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Interest rate risk

The objective of balance sheet interest rate risk management is to mitigate the negative impact of movements in wholesale interest rates on the earnings of the Banking Group's banking book. Non-traded interest rate risk relates to the potential adverse impact to earnings from changes in market interest rates. This risk arises from two principal sources: mismatches between the repricing dates of interest bearing assets and liabilities; and the investment of capital and other non-interest bearing liabilities in interest bearing assets.

As part of normal business activity the Banking Group has additional risks from fixed rate mortgage prepayments and basis risk:

- Prepayment risk is the potential risk to earnings or market value from when a customer prepays all or part of a fixed rate mortgage and where any customer fee charged is not sufficient to offset the loss in value to the Banking Group of this financial asset due to movements in interest rates and other pricing factors. As far as possible the true economic cost is passed through to customers in line with their terms and conditions and relevant legislation.
- Basis risk is the potential risk to earnings or market value from differences between customer pricing and wholesale market pricing. This is managed through active review of product margins.

Non-traded interest rate risk is managed to both value and earnings at risk limits. Interest rate risk is reported using three measures: VaR; scenario analysis (to a 1% shock); and interest rate sensitivity gap. This treatment excludes the effect of prepayment and basis risk.

a. Non-traded interest rate risk VaR

\$ millions	Period end	Banking Group		
		High for year	Low for year	Average for year
30/09/2013				
Value at risk at 99% confidence	9.2	14.3	7.7	11.1
30/09/2012				
Value at risk at 99% confidence	10.7	15.5	8.8	11.2

b. Scenario analysis – A 1% shock on the next 12 months' net interest income

A 1% overnight parallel positive shift in the yield curve is modelled to determine the potential impact on net interest income over the succeeding 12 months. This is a standard risk quantification tool.

The figures in the table below indicate the outcome of this risk measure for the current and comparative periods – expressed as a percentage of reported net interest income. The sign indicates the nature of the rate sensitivity with a positive number signifying that a rate increase is positive for net interest income over the next 12 months. Conversely, a negative number signifies that a rate increase is negative for the next 12 months' net interest income.

Impact of 1% rate shock	Banking Group	
	30/09/2013	30/09/2012
Period end	1.1%	1.1%
Maximum exposure	2.0%	2.3%
Minimum exposure	0.6%	0.9%
Average exposure (in absolute terms)	1.3%	1.7%

The extent of mismatching between the repricing characteristics and timing of interest bearing assets and liabilities at any point has implications for future net interest income.

Interest rate sensitivity gap

The interest rate sensitivity gap analysis provides information about the Banking Group's exposure to interest rate risk.

Sensitivity to interest rates arises from mismatches in the period to repricing of assets and that of the corresponding liability funding. These mismatches are managed within policy guidelines for mismatch positions.

The following tables represent the interest rate sensitivity of the Banking Group's assets, liabilities and off balance sheet instruments by showing the periods in which these instruments may reprice (that is, when interest rates applicable to each asset or liability can be changed).

The repricing gaps are based upon contractual repricing.

Notes to the Financial Statements

\$ millions 30/09/2013	Banking Group						Not bearing interest
	Total	Less than 3 months	3 to 6 months	6 to 12 months	1 to 2 years	Beyond 2 years	
Assets							
Liquid assets	2,496	2,136	-	-	-	-	360
Due from other financial institutions	1,570	1,426	-	-	-	-	144
Trading securities	10,320	1,235	455	606	3,105	4,919	-
Derivative financial instruments	9,518	-	-	-	-	-	9,518
Available-for-sale assets	782	177	234	23	250	96	2
Net loans and advances	90,489	58,412	5,116	10,828	10,917	5,759	(543)
Other financial assets	820	103	30	36	3	-	648
Total financial assets	115,995	63,489	5,835	11,493	14,275	10,774	10,129
Liabilities							
Due to other financial institutions	1,517	1,143	-	-	-	-	374
Deposits and other borrowings	77,697	51,967	9,419	8,231	1,437	1,117	5,526
Due to Immediate Parent Company	939	939	-	-	-	-	-
Derivative financial instruments	10,243	-	-	-	-	-	10,243
Bonds and notes	15,494	4,867	47	266	2,933	7,381	-
Loan capital	1,144	-	309	-	-	835	-
Other financial liabilities	1,232	44	-	-	-	126	1,062
Total financial liabilities	108,266	58,960	9,775	8,497	4,370	9,459	17,205
Hedging instruments	-	(5,695)	14,905	(3,058)	(9,566)	3,414	-
Interest sensitivity gap	7,729	(1,166)	10,965	(62)	339	4,729	(7,076)

30/09/2012

Assets							
Liquid assets	2,831	2,626	-	-	-	-	205
Due from other financial institutions	1,722	1,653	-	-	-	-	69
Trading securities	12,338	1,465	161	3,042	1,121	6,549	-
Derivative financial instruments	12,753	-	-	-	-	-	12,753
Available-for-sale assets	57	46	5	3	-	-	3
Net loans and advances	86,678	63,922	3,144	6,818	8,967	4,431	(604)
Other financial assets	651	104	11	27	-	-	509
Total financial assets	117,030	69,816	3,321	9,890	10,088	10,980	12,935
Liabilities							
Due to other financial institutions	1,759	1,073	-	-	-	154	532
Deposits and other borrowings	73,652	47,398	11,939	6,694	1,641	1,142	4,838
Due to Immediate Parent Company	740	740	-	-	-	-	-
Derivative financial instruments	13,930	-	-	-	-	-	13,930
Bonds and notes	17,244	6,266	-	2,495	253	8,230	-
Loan capital	1,168	-	333	835	-	-	-
Other financial liabilities	1,248	14	3	1	-	88	1,142
Total financial liabilities	109,741	55,491	12,275	10,025	1,894	9,614	20,442
Hedging instruments	-	2,206	2,867	(9,177)	2,490	1,614	-
Interest sensitivity gap	7,289	16,531	(6,087)	(9,312)	10,684	2,980	(7,507)

Notes to the Financial Statements

30/09/2013 \$ millions	Bank						
	Total	Less than 3 months	3 to 6 months	6 to 12 months	1 to 2 years	Beyond 2 years	Not bearing interest
Assets							
Liquid assets	2,495	2,135	-	-	-	-	360
Due from other financial institutions	1,570	1,426	-	-	-	-	144
Trading securities	10,319	1,234	455	606	3,105	4,919	-
Derivative financial instruments	9,522	-	-	-	-	-	9,522
Available-for-sale assets	780	177	234	23	250	96	-
Net loans and advances	88,229	57,108	5,007	10,630	10,496	5,507	(519)
Due from subsidiaries	12,206	12,206	-	-	-	-	-
Other financial assets	680	-	-	-	-	-	680
Total financial assets	125,801	74,286	5,696	11,259	13,851	10,522	10,187
Liabilities							
Due to other financial institutions	1,517	1,143	-	-	-	-	374
Deposits and other borrowings	71,440	47,657	8,576	7,452	1,216	1,013	5,526
Due to subsidiaries	33,768	17,616	1,937	2,634	4,645	6,936	-
Due to Immediate Parent Company	939	939	-	-	-	-	-
Derivative financial instruments	10,252	-	-	-	-	-	10,252
Bonds and notes	2,687	847	-	235	596	1,009	-
Loan capital	1,144	-	309	-	-	835	-
Other financial liabilities	1,091	43	-	-	-	126	922
Total financial liabilities	122,838	68,245	10,822	10,321	6,457	9,919	17,074
Hedging instruments	-	(12,096)	16,193	(816)	(7,258)	3,977	-
Interest sensitivity gap	2,963	(6,055)	11,067	122	136	4,580	(6,887)
30/09/2012							
Assets							
Liquid assets	2,815	2,610	-	-	-	-	205
Due from other financial institutions	1,722	1,653	-	-	-	-	69
Trading securities	12,338	1,465	161	3,042	1,121	6,549	-
Derivative financial instruments	12,788	-	-	-	-	-	12,788
Available-for-sale assets	54	46	5	3	-	-	-
Net loans and advances	84,319	62,767	3,031	6,463	8,653	3,989	(584)
Due from subsidiaries	11,619	11,619	-	-	-	-	-
Other financial assets	535	-	-	-	-	-	535
Total financial assets	126,190	80,160	3,197	9,508	9,774	10,538	13,013
Liabilities							
Due to other financial institutions	1,555	869	-	-	-	154	532
Deposits and other borrowings	66,731	43,647	9,630	6,089	1,522	1,009	4,834
Due to subsidiaries	37,940	22,221	2,615	3,868	1,775	7,104	357
Due to Immediate Parent Company	740	740	-	-	-	-	-
Derivative financial instruments	13,930	-	-	-	-	-	13,930
Bonds and notes	2,500	637	-	100	176	1,587	-
Loan capital	1,168	-	333	835	-	-	-
Other financial liabilities	1,065	14	3	1	-	88	959
Total financial liabilities	125,629	68,128	12,581	10,893	3,473	9,942	20,612
Hedging instruments	-	(1,803)	3,429	(7,878)	4,188	2,064	-
Interest sensitivity gap	561	10,229	(5,955)	(9,263)	10,489	2,660	(7,599)

Equity price risk

The portfolio of financial assets classified as available-for-sale contains equity investment holdings held for longer term strategic intentions. These equity investments are also subject to market risk which is not captured by the VaR measures for traded and non-traded market risks. The fair value of these securities as at 30 September 2013 was \$2 million (30/09/2012 \$3 million). A 10 per cent reduction in the value of the available-for-sale equity securities would not be material.

Notes to the Financial Statements

Foreign currency related risks

This risk relates to the potential loss arising from the decline in the value of foreign currency positions due to changes in foreign exchange rates.

For non-traded instruments in foreign currencies, the risk is monitored and is hedged in accordance with policy. Risk arising from individual funding and other transactions is actively managed. The total amounts of unmatched foreign currency assets and liabilities, and consequent foreign currency exposures arising from each class of financial asset and liability, whether recognised or unrecognised, within each currency are not material.

The net open position in each foreign currency represents the net on-balance sheet assets and liabilities in that foreign currency aggregated with the net expected future cash flows from off-balance sheet purchases and sales from foreign exchange transactions in that foreign currency. The amounts are stated in New Zealand dollar equivalents translated using the spot exchange rates as at balance sheet date.

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Net open position				
Australian dollar	32	1	32	1
Euro	1	1	1	1
Japanese yen	(1)	1	(1)	1
Pound sterling	-	1	-	1
US dollar	(1)	1	(1)	1
Other	1	1	1	1
Total net open position	32	6	32	6

Notes to the Financial Statements

Liquidity risk

Liquidity risk is the risk that the Banking Group is unable to meet its payment obligations as they fall due. The timing mismatch of cash flows and the related liquidity risk is inherent in all banking operations and is closely monitored by the Banking Group.

The Banking Group's liquidity and funding risks are governed by a detailed policy framework which is approved by the Risk Committees of the Bank's and Ultimate Parent Bank's Boards. The core objective of the Banking Group's framework is to manage liquidity to meet obligations as they fall due, without incurring unacceptable losses.

Central to the Banking Group's liquidity risk management approach is the establishment of a liquidity risk appetite framework to which the Banking Group must conform at all times. The risk appetite for liquidity has been set as low, and this objective is achieved by the Banking Group managing liquidity risks within the boundaries of the following requirements and principles:

- Maintaining the ability to meet all payment obligations in the immediate term.
- Ensuring the ability to meet "survival horizons" under a range of the Banking Group specific and general market liquidity stress scenarios.
- Maintaining strength in the Banking Group's balance sheet structure to ensure long term resilience in the Banking Group's liquidity and funding risk profile.
- Limiting the potential earnings at risk associated with unexpected increases in funding costs or the liquidation of assets under stress.
- Ensuring the liquidity management framework is compatible with regulatory requirements.
- Daily liquidity reporting and scenario analysis, quantifying the Banking Group's positions.
- Targeting a diversified funding base, avoiding undue concentrations by investor type, maturity, market source and currency.
- Holding a portfolio of high quality liquid assets to protect against adverse funding conditions and to support day-to-day operations.
- Establishing detailed contingency plans to cover different liquidity crisis events.

Management of liquidity and funding risks are overseen by ALCO.

Supervision and Regulation

The RBNZ requires the Bank to have a comprehensive Board approved liquidity strategy defining: policy, systems and procedures for measuring, assessing, reporting and managing domestic and foreign currency liquidity. This also includes a formal contingency plan for dealing with a liquidity crisis. The Banking Group is required to meet one week and one month liquidity mismatch ratios and a one year core funding ratio each day.

Scenario Modelling

A key component of the Banking Group's liquidity management framework is scenario modelling. Liquidity is assessed under different scenarios, including "going-concern", "name-crisis" and various "survival horizons".

"Going-concern": reflects the normal behaviour of cash flows in the ordinary course of business. The Banking Group must be able to meet all commitments and obligations under a going concern scenario, within the Banking Group's normal funding capacity ('available to fund' limit), over at least the following 30 calendar days. In estimating the funding requirement, the Banking Group models expected cash flows by reference to historical behaviour and contractual maturity data.

"Name-crisis": refers to a potential name-specific liquidity crisis scenario which models the behaviour of cash flows where there is a problem (real or perceived) which may include, but is not limited to, operational issues, doubts about the solvency of the Banking Group, or adverse rating changes. Under this scenario the Banking Group may have significant difficulty rolling over or replacing funding. Under the liquidity policy the Banking Group must be cash flow positive over an eight calendar day period.

"Survival horizons": The global financial crisis has highlighted the importance of differentiating between stressed and normal market conditions in a name-specific crisis and the different behaviour that offshore and domestic wholesale funding markets can exhibit during market stress events. The Banking Group has linked its liquidity risk appetite to defined liquidity "survival horizons" (i.e. the time period under which the Banking Group must maintain a positive cash flow position). The following stressed scenarios are modelled:

- Extreme Short Term Crisis Scenario: A name-specific stress during a period of market stress.
- Short Term Crisis Scenario: A name-specific stress during a period of normal markets conditions.
- Global Funding Market Disruption: Stressed global wholesale funding markets leading to a closure of domestic and offshore markets.
- Offshore Funding Market Disruption: Stressed global wholesale funding markets leading to a closure of offshore markets only.

As of 30 September 2013 the Banking Group was in compliance with all of the above scenarios.

Wholesale funding

The Banking Group's wholesale funding strategy is designed to deliver a sustainable portfolio of wholesale funds that balances cost efficiency while targeting diversification by markets, investors, currencies, maturities and funding structures. Short-term wholesale funding requirements, with a contractual maturity of less than one year, are managed through the Treasury and Markets operations. Long-term wholesale funding is managed and executed through Treasury operations.

The Banking Group also uses maturity concentration limits under the wholesale funding and liquidity management framework. Maturity concentration limits ensure that the Banking Group does not become reliant on issuing large volumes of new wholesale funding within a short time period. Funding instruments used to meet the wholesale borrowing requirement must be on a pre-established list of approved products.

Funding capacity and debt issuance planning

The Banking Group adopts a conservative approach to determine its funding capacity. Funding capacity limits are determined at the Ultimate Parent Bank level and allocated to individual sites based on their requirements. Annually, a funding plan is approved by the Bank's Board. The plan is supplemented by monthly updates and is linked to the Banking Group's three year strategic planning cycle.

Notes to the Financial Statements

Funding Composition

The Banking Group actively uses balance sheet disciplines to prudently manage the funding mix. The Banking Group employs funding metrics to ensure that an appropriate proportion of its assets are funded from stable sources, including customer liabilities, longer-dated wholesale debt (with remaining term exceeding one year) and equity. This approach recognises that long-term wholesale debt and other sticky liabilities have favourable liquidity characteristics.

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Funding composition				
Customer deposits¹				
New Zealand	62,310	58,383	60,927	57,029
Overseas	8,258	7,668	8,149	7,546
Total customer deposits	70,568	66,051	69,076	64,575
Wholesale funding				
Bonds and notes	15,494	17,244	2,687	2,500
Loan capital	1,144	1,168	1,144	1,168
Certificates of deposit	2,364	2,156	2,364	2,156
Commercial paper	4,765	5,445	-	-
Due to subsidiaries	-	-	33,768	37,940
Due to Immediate Parent Company	939	740	939	740
Due to other financial institutions	1,517	1,759	1,517	1,555
Total wholesale funding	26,223	28,512	42,419	46,059
Total funding	96,791	94,563	111,495	110,634
Concentrations of funding by industry				
Households	44,972	42,761	43,481	41,285
Agriculture	2,439	2,259	2,439	2,259
Forestry, fishing and mining	617	488	617	488
Manufacturing	1,413	1,595	1,413	1,595
Entertainment, leisure and tourism	601	585	601	585
Finance and insurance	35,817	37,233	52,012	54,780
Retail trade	955	718	955	718
Wholesale trade	1,085	975	1,085	975
Business and property services	3,785	3,616	3,785	3,616
Transport and storage	637	672	637	672
Construction	882	753	882	753
Government and local authority	2,168	1,754	2,168	1,754
Other ²	1,420	1,154	1,420	1,154
Total funding	96,791	94,563	111,495	110,634
Concentrations of funding by geography³				
New Zealand	69,339	64,934	101,722	99,976
Australia	1,296	1,370	1,280	1,353
United States	10,122	13,231	846	800
Europe	9,918	9,291	1,587	2,833
Other countries	6,116	5,737	6,060	5,672
Total funding	96,791	94,563	111,495	110,634

¹ Represents term deposits, demand deposits bearing interest, deposits not bearing interest and secured debenture stock.

² Other includes exposures to electricity, gas and water, communications and personal services.

³ The Banking Group classifies funding via ANZ New Zealand (Int'l) as either from the United States or Europe based on the respective programmes.

Analysis of funding liabilities by industry sector is based on Australian and New Zealand Standard Industrial Classification ("ANZSIC") codes.

Notes to the Financial Statements

Liquidity portfolio management

The Banking Group holds a diversified portfolio of cash and high-quality highly-liquid securities to support liquidity risk management. The size of the Banking Group's liquidity portfolio is based on the amount required to meet its internal and regulatory liquidity scenario metrics.

Total liquidity portfolio \$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Balances with central banks	1,709	1,973	1,709	1,973
Securities purchased under agreement to resell	41	105	41	105
Certificates of deposit	159	100	159	100
Government, local body stock and bonds	5,522	8,220	5,522	8,220
Government treasury bills	387	17	387	17
Other bonds	5,069	3,768	5,069	3,768
Total liquidity portfolio	12,887	14,183	12,887	14,183

Assets held for managing liquidity risk include short term cash held with the RBNZ, New Zealand Government securities, securities issued by supranational agencies, securities issued by highly rated banks and securities issued by State Owned Enterprises, Local Authorities and highly rated NZ domestic corporates. These assets would be accepted as collateral by the RBNZ in repurchase transactions. At 30 September 2013 the Banking Group would be eligible to enter into repurchase transactions with a value of \$10,759 million. The Banking Group also held unencumbered internal residential mortgage backed securities ("RMBS") which would entitle the Banking Group to enter into repurchase transactions with a value of \$4,200 million at 30 September 2013 (the RBNZ has imposed a cap limiting the amount of RMBS deemed as eligible in the liquidity portfolio to 4% of total assets).

Liquidity crisis contingency planning

The Banking Group maintains liquidity crisis contingency plans defining an approach for analysing and responding to a liquidity-threatening event on a group wide basis. The framework includes:

- the establishment of crisis severity/stress levels;
- clearly assigned crisis roles and responsibilities;
- early warning signals indicative of an approaching crisis, and mechanisms to monitor and report these signals;
- outlined action plans, and courses of action for altering asset and liability behaviour;
- procedures for crisis management reporting, and covering cash-flow shortfalls;
- guidelines determining the priority of customer relationships in the event of liquidity problems; and
- assigned responsibilities for internal and external communications.

Notes to the Financial Statements

Contractual maturity analysis of financial assets and liabilities

The following tables present the Banking Group's financial assets and liabilities within relevant contractual maturity groupings, based on the earliest date on which the Bank or the Banking Group may be required to realise an asset or settle a liability. The amounts disclosed in the tables represent undiscounted future principal and interest cash flows, except for derivatives held for trading where the full mart-to-market amount has been included in the less than three months category. As a result, the amounts in the tables below may differ to the amounts reported on the balance sheet.

The contractual maturity analysis for off-balance sheet commitments and contingent liabilities has been prepared using the earliest date at which the Banking Group or the Bank can be called upon to pay. The liquidity risk of credit related commitments and contingent liabilities may be less than the contract amount, and does not necessarily represent future cash requirements as many of these facilities are expected to be only partially used or to expire unused.

The Banking Group does not manage its liquidity risk on this basis.

\$ millions 30/09/2013	Banking Group						
	Total	At call	Less than 3 months	3 to 12 months	1 to 5 years	Beyond 5 years	No maturity specified
Financial assets							
Liquid assets	2,497	2,442	55	-	-	-	-
Due from other financial institutions	1,571	155	1,416	-	-	-	-
Trading securities	11,528	-	412	1,617	8,429	1,070	-
Derivative financial assets (trading)	8,536	-	8,536	-	-	-	-
Available-for-sale assets	824	-	137	271	324	90	2
Net loans and advances	123,149	-	15,534	17,685	38,271	51,659	-
Other financial assets	454	-	385	66	3	-	-
Total financial assets	148,559	2,597	26,475	19,639	47,027	52,819	2
Financial liabilities							
Due to other financial institutions	1,530	853	677	-	-	-	-
Deposits and other borrowings	79,013	34,819	21,517	19,825	2,846	6	-
Due to Immediate Parent Company	940	-	940	-	-	-	-
Derivative financial liabilities (trading)	9,526	-	9,526	-	-	-	-
Bonds and notes	16,442	-	1,614	1,979	11,359	1,490	-
Loan capital	1,528	-	13	41	275	55	1,144
Other financial liabilities	819	-	638	4	32	145	-
Total financial liabilities	109,798	35,672	34,925	21,849	14,512	1,696	1,144
Net financial assets / (liabilities)	38,761	(33,075)	(8,450)	(2,210)	32,515	51,123	(1,142)
Derivative financial instruments used for balance sheet management							
- gross inflows	16,196	-	2,704	3,539	8,689	1,264	-
- gross outflows	(15,370)	-	(2,647)	(3,186)	(8,288)	(1,249)	-
Net financial assets / (liabilities) after balance sheet management	39,587	(33,075)	(8,393)	(1,857)	32,916	51,138	(1,142)

Contractual maturity of off-balance sheet commitments and contingent liabilities

\$ millions 30/09/2013	Banking Group		
	Total	Less than 1 year	Beyond 1 year
Non-credit related commitments	429	97	332
Credit related commitments	25,263	25,263	-
Contingent liabilities	2,201	2,201	-
Total	27,893	27,561	332

Notes to the Financial Statements

\$ millions 30/09/2012	Banking Group						
	Total	At call	Less than 3 months	3 to 12 months	1 to 5 years	Beyond 5 years	No maturity specified
Financial assets							
Liquid assets	2,834	2,506	328	-	-	-	-
Due from other financial institutions	1,723	139	1,584	-	-	-	-
Trading securities	13,353	-	152	3,667	6,969	2,565	-
Derivative financial assets (trading)	11,395	-	11,395	-	-	-	-
Available-for-sale assets	65	-	1	13	48	-	3
Net loans and advances	117,600	-	14,891	17,194	36,313	49,202	-
Other financial assets	294	-	216	76	2	-	-
Total financial assets	147,264	2,645	28,567	20,950	43,332	51,767	3
Financial liabilities							
Due to other financial institutions	1,791	932	628	5	37	189	-
Deposits and other borrowings	74,977	30,272	22,682	18,840	3,183	-	-
Due to Immediate Parent Company	741	-	741	-	-	-	-
Derivative financial liabilities (trading)	13,104	-	13,104	-	-	-	-
Bonds and notes	18,399	-	1,636	2,872	11,731	2,160	-
Loan capital	1,829	-	24	71	472	94	1,168
Other financial liabilities	723	-	600	10	65	48	-
Total financial liabilities	111,564	31,204	39,415	21,798	15,488	2,491	1,168
Net financial assets / (liabilities)	35,700	(28,559)	(10,848)	(848)	27,844	49,276	(1,165)
Derivative financial instruments used for balance sheet management							
- gross inflows	16,700	-	1,277	3,710	10,098	1,615	-
- gross outflows	(15,932)	-	(1,182)	(3,471)	(9,674)	(1,605)	-
Net financial assets / (liabilities) after balance sheet management	36,468	(28,559)	(10,753)	(609)	28,268	49,286	(1,165)

Contractual maturity of off-balance sheet commitments and contingent liabilities

\$ millions 30/09/2012	Banking Group		
	Total	Less than 1 year	Beyond 1 year
Non-credit related commitments	355	124	231
Credit related commitments	25,440	25,440	-
Contingent liabilities	1,805	1,805	-
Total	27,600	27,369	231

Notes to the Financial Statements

\$ millions 30/09/2013	Total	At call	Bank				Beyond 5 years	No maturity specified
			Less than 3 months	3 to 12 months	1 to 5 years			
Financial assets								
Liquid assets	2,496	2,441	55	-	-	-	-	-
Due from other financial institutions	1,571	155	1,416	-	-	-	-	-
Trading securities	11,527	-	411	1,617	8,429	1,070	-	-
Derivative financial assets (trading)	8,536	-	8,536	-	-	-	-	-
Available-for-sale assets	822	-	137	271	324	90	-	-
Net loans and advances	120,258	-	14,960	16,892	36,869	51,537	-	-
Due from subsidiaries	21,085	-	2,638	326	4,622	13,499	-	-
Other financial assets	226	-	226	-	-	-	-	-
Total financial assets	166,521	2,596	28,379	19,106	50,244	66,196		-
Financial liabilities								
Due to other financial institutions	1,513	853	660	-	-	-	-	-
Deposits and other borrowings	72,679	34,820	18,635	16,724	2,494	6	-	-
Due to subsidiaries	41,949	-	5,149	5,043	17,419	14,338	-	-
Due to Immediate Parent Company	940	-	940	-	-	-	-	-
Derivative financial liabilities (trading)	9,526	-	9,526	-	-	-	-	-
Bonds and notes	3,046	-	117	356	2,111	462	-	-
Loan capital	1,528	-	13	41	275	55	1,144	-
Other financial liabilities	768	-	587	4	32	145	-	-
Total financial liabilities	131,949	35,673	35,627	22,168	22,331	15,006		1,144
Net financial assets / (liabilities)	34,572	(33,077)	(7,248)	(3,062)	27,913	51,190		(1,144)
Derivative financial instruments used for balance sheet management								
- gross inflows	19,352	-	2,782	3,766	9,761	3,043	-	-
- gross outflows	(23,600)	-	(2,713)	(3,383)	(9,337)	(8,167)	-	-
Net financial assets / (liabilities) after balance sheet management	30,324	(33,077)	(7,179)	(2,679)	28,337	46,066		(1,144)

Contractual maturity of off-balance sheet commitments and contingent liabilities

\$ millions 30/09/2013	Total	Bank	
		Less than 1 year	Beyond 1 year
Non-credit related commitments	427	96	331
Credit related commitments	27,703	27,703	-
Contingent liabilities	2,200	2,200	-
Total	30,330	29,999	331

Notes to the Financial Statements

\$ millions 30/09/2012	Total	At call	Bank				Beyond 5 years	No maturity specified
			Less than 3 months	3 to 12 months	1 to 5 years			
Financial assets								
Liquid assets	2,818	2,490	328	-	-	-	-	-
Due from other financial institutions	1,722	37	1,685	-	-	-	-	-
Trading securities	13,353	-	152	3,667	6,969	2,565	-	-
Derivative financial instruments (trading)	11,404	-	11,404	-	-	-	-	-
Available-for-sale assets	62	-	1	13	48	-	-	-
Net loans and advances	114,645	-	14,227	16,388	34,944	49,086	-	-
Due from subsidiaries	19,427	-	3,554	273	2,902	12,698	-	-
Other financial assets	102	-	102	-	-	-	-	-
Total financial assets	163,533	2,527	31,453	20,341	44,863	64,349		
Financial liabilities								
Due to other financial institutions	1,587	932	424	5	37	189	-	-
Deposits and other borrowings	67,971	30,256	19,513	15,299	2,903	-	-	-
Due to subsidiaries	44,707	-	9,442	6,345	15,522	13,398	-	-
Due to Immediate Parent Company	741	-	741	-	-	-	-	-
Derivative financial instruments (trading)	13,104	-	13,104	-	-	-	-	-
Bonds and notes	3,020	-	19	220	2,188	593	-	-
Loan capital	1,829	-	24	71	472	94	1,168	-
Other financial liabilities	655	-	532	10	65	48	-	-
Total financial liabilities	133,614	31,188	43,799	21,950	21,187	14,322		1,168
Net financial assets / (liabilities)	29,919	(28,661)	(12,346)	(1,609)	23,676	50,027		(1,168)
Derivative financial instruments used for balance sheet management								
- gross inflows	19,240	-	1,347	3,911	10,991	2,991	-	-
- gross outflows	(23,082)	-	(1,238)	(3,636)	(10,553)	(7,655)	-	-
Net financial assets / (liabilities) after balance sheet management	26,077	(28,661)	(12,237)	(1,334)	24,114	45,363		(1,168)

Contractual maturity of off-balance sheet commitments and contingent liabilities

\$ millions 30/09/2012	Total	Bank	
		Less than 1 year	Beyond 1 year
Non-credit related commitments	328	115	213
Credit related commitments	25,781	25,781	-
Contingent liabilities	1,804	1,804	-
Total	27,913	27,700	213

Notes to the Financial Statements

30. Financial Assets Pledged as Collateral

\$ millions	Note	Banking Group		Bank	
		30/09/2013	30/09/2012	30/09/2013	30/09/2012
Cash collateral given on derivative financial instruments	9	1,002	1,256	1,002	1,256
Trading securities encumbered through repurchase agreements		108	252	108	252
Residential mortgages pledged as security for covered bonds	23, 36	5,857	4,977	5,857	4,977
Total tangible assets of UDC Finance Limited pledged as collateral for secured stock	20	2,162	2,103	-	-
Total financial assets pledged as collateral		9,129	8,588	6,967	6,485

Registered secured debenture stock is constituted and secured by a trust deed between UDC Finance Limited and its independent trustee, Trustees Executors Limited. The trust deed creates floating charges over all the assets, primarily loans and advances, of UDC Finance Limited.

31. Concentrations of Credit Risk to Individual Counterparties

The Banking Group measures its concentration of credit risk in respect to bank counterparties on the basis of approved exposures and in respect to non bank counterparties on the basis of limits. No account is taken of collateral, security and/or netting agreements which the Banking Group may hold in respect of the various counterparty exposures.

For the three month period ended 30 September 2013 there were no individual counterparties (excluding connected parties, governments and banks with long term credit ratings of A- or above) where the Banking Group's period end or peak end-of-day credit exposure equalled or exceeded 10% of equity (as at the end of the period).

Concentrations of credit risk to connected persons

Credit exposures to connected persons reported in the table below have been calculated partially on a bilateral net basis and partially on a gross basis. Netting has occurred (up to a limit of 125% of the Banking Group's tier one capital) in respect of certain transactions which are the subject of a bilateral netting agreement.

Banking Group	30/09/2013		30/09/2012	
	Amount \$m	% of Tier One Capital	Amount \$m	% of Tier One Capital
Aggregate at end of year¹				
Bank connected persons (on gross basis, before netting)	4,065	52.0%	4,708	65.0%
Less: amount netted off	3,073	39.3%	3,621	50.0%
Bank connected persons (on partial bilateral net basis)	992	12.7%	1,087	15.0%
Peak end-of-day for the year²				
Bank connected persons (on gross basis, before netting)	5,696	72.8%	5,939	82.0%
Less: amount netted off	3,334	42.6%	4,221	58.3%
Bank connected persons (on partial bilateral net basis)	2,362	30.2%	1,718	23.7%
Rating-contingent limit³				
Bank connected persons (on a gross basis, before netting)	n/a	125.0%	n/a	125.0%
Bank connected persons (on partial bilateral net basis)	n/a	70.0%	n/a	70.0%
Non-bank connected persons	n/a	15.0%	n/a	15.0%

¹ The Banking Group has amounts due from the Immediate Parent Company and the Ultimate Parent Bank and other entities within the Overseas Banking Group arising in the ordinary course of business. These balances arise primarily from unrealised gains on trading and hedging derivative financial instruments with the Ultimate Parent Bank. As at 30 September 2013, the gross exposures to the Immediate Parent Company were \$14 million (30/09/2012 \$97 million). As at 30 September 2013, the gross exposures to the Ultimate Parent Bank were \$4,051 million (30/09/2012 \$4,611 million).

² The Banking Group has complied with the limits on aggregate credit exposure (of a non-capital nature and net of individual provisions) to connected persons and non-bank connected persons, as set out in the Conditions of Registration, at all times during the year. The peak end-of-day credit exposures for the year to connected persons are measured over Tier One Capital as at the end of the year.

³ Represents the maximum peak end-of-day aggregate credit exposures limit (of a non-capital nature and net of individual provisions) to all connected persons. This limit is based on the ratings applicable to the Bank's long term senior unsecured obligations payable in New Zealand in New Zealand dollars. Within the overall limit a sub-limit of 15% of Tier One Capital applies to aggregate credit exposures (exclusive of exposures of a capital nature and net of individual provisions) to non-bank connected persons. There have been no changes to these limits for the year ended 30 September 2013.

Notes to the Financial Statements

32. Fair Value of Financial Assets and Financial Liabilities

\$ millions	At amortised cost	Banking Group			Available-for-sale assets	Total	Fair value
		At fair value through profit or loss	Hedging	Held for trading			
Carrying amount		Designated on initial recognition					
30/09/2013							
Liquid assets	2,496	-	-	-	-	2,496	2,496
Due from other financial institutions	1,410	-	-	-	160	1,570	1,570
Trading securities	-	-	10,320	-	-	10,320	10,320
Derivative financial instruments ¹	-	-	9,289	229	-	9,518	9,518
Available-for-sale assets	-	-	-	-	782	782	782
Net loans and advances ²	90,489	-	-	-	-	90,489	90,571
Other financial assets	648	172	-	-	-	820	820
Total financial assets	95,043	172	19,609	229	942	115,995	116,077
Due to other financial institutions	1,514	-	3	-	-	1,517	1,517
Deposits and other borrowings	72,932	4,765	-	-	-	77,697	77,754
Due to Immediate Parent Company	939	-	-	-	-	939	939
Derivative financial instruments ¹	-	-	10,103	140	-	10,243	10,243
Bonds and notes ²	15,494	-	-	-	-	15,494	15,721
Loan capital	1,144	-	-	-	-	1,144	1,044
Other financial liabilities	1,093	-	139	-	-	1,232	1,232
Total financial liabilities	93,116	4,765	10,245	140	-	108,266	108,450
30/09/2012							
Liquid assets	2,831	-	-	-	-	2,831	2,831
Due from other financial institutions	1,622	-	-	-	100	1,722	1,722
Trading securities	-	-	12,338	-	-	12,338	12,338
Derivative financial instruments ¹	-	-	12,276	477	-	12,753	12,753
Available-for-sale assets	-	-	-	-	57	57	57
Net loans and advances ²	86,678	-	-	-	-	86,678	86,869
Other financial assets	509	142	-	-	-	651	651
Total financial assets	91,640	142	24,614	477	157	117,030	117,221
Due to other financial institutions	1,704	-	55	-	-	1,759	1,759
Deposits and other borrowings	68,207	5,445	-	-	-	73,652	73,744
Due to Immediate Parent Company	740	-	-	-	-	740	740
Derivative financial instruments ¹	-	-	13,766	164	-	13,930	13,930
Bonds and notes ²	17,244	-	-	-	-	17,244	17,482
Loan capital	1,168	-	-	-	-	1,168	1,030
Other financial liabilities	1,141	-	107	-	-	1,248	1,248
Total financial liabilities	90,204	5,445	13,928	164	-	109,741	109,933

Notes to the Financial Statements

\$ millions	Bank						Total	Fair Value
	At amortised cost	At fair value through profit or loss		Hedging	Available-for-sale assets			
		Designated on initial recognition	Held for trading					
Carrying amount								
30/09/2013								
Liquid assets	2,495	-	-	-	-	2,495	2,495	
Due from other financial institutions	1,410	-	-	-	160	1,570	1,570	
Trading securities	-	-	10,319	-	-	10,319	10,319	
Derivative financial instruments ¹	-	-	9,293	229	-	9,522	9,522	
Available-for-sale assets	-	-	-	-	780	780	780	
Net loans and advances ²	88,229	-	-	-	-	88,229	88,304	
Due from subsidiaries	6,428	5,778	-	-	-	12,206	12,216	
Other financial assets	680	-	-	-	-	680	680	
Total financial assets	99,242	5,778	19,612	229	940	125,801	125,886	
Due to other financial institutions	1,514	-	3	-	-	1,517	1,517	
Deposits and other borrowings	71,440	-	-	-	-	71,440	71,497	
Due to subsidiaries	28,118	5,650	-	-	-	33,768	33,933	
Due to Immediate Parent Company	939	-	-	-	-	939	939	
Derivative financial instruments ¹	-	-	10,112	140	-	10,252	10,252	
Bonds and notes	2,687	-	-	-	-	2,687	2,759	
Loan capital	1,144	-	-	-	-	1,144	1,044	
Other financial liabilities	952	-	139	-	-	1,091	1,091	
Total financial liabilities	106,794	5,650	10,254	140	-	122,838	123,032	
30/09/2012								
Liquid assets	2,815	-	-	-	-	2,815	2,815	
Due from other financial institutions	1,622	-	-	-	100	1,722	1,722	
Trading securities	-	-	12,338	-	-	12,338	12,338	
Derivative financial instruments ¹	-	-	12,311	477	-	12,788	12,788	
Available-for-sale assets	-	-	-	-	54	54	54	
Net loans and advances ²	84,319	-	-	-	-	84,319	84,501	
Due from subsidiaries	6,552	5,067	-	-	-	11,619	11,632	
Other financial assets	535	-	-	-	-	535	535	
Total financial assets	95,843	5,067	24,649	477	154	126,190	126,385	
Due to other financial institutions	1,500	-	55	-	-	1,555	1,555	
Deposits and other borrowings	66,731	-	-	-	-	66,731	66,815	
Due to subsidiaries ²	32,966	4,974	-	-	-	37,940	38,095	
Due to Immediate Parent Company	740	-	-	-	-	740	740	
Derivative financial instruments ¹	-	-	13,766	164	-	13,930	13,930	
Bonds and notes	2,500	-	-	-	-	2,500	2,596	
Loan capital	1,168	-	-	-	-	1,168	1,030	
Other financial liabilities	958	-	107	-	-	1,065	1,065	
Total financial liabilities	106,563	4,974	13,928	164	-	125,629	125,826	

¹ Derivative financial instruments classified as held for trading include derivatives entered into as economic hedges which are not designated as accounting hedges.

² Fair value hedging is applied to certain financial assets within loans and advances and certain financial liabilities within bonds and notes. The resulting fair value adjustment means that the carrying value differs from the amortised cost.

Notes to the Financial Statements

Estimation of fair value

Liquid assets, due from / to other financial institutions and balances with related parties

Where these financial instruments are short-term in nature, defined as those that reprice or mature in 90 days or less, or are receivable on demand, the carrying values are considered to approximate the fair values. When longer term in nature, fair value is based on quoted market prices, or for those debt issues where quoted market prices are not available, a discounted cash flow model using a yield curve appropriate for the remaining term to maturity of that debt instrument.

Trading securities, derivative financial instruments and available for sale assets

Fair value is based on quoted market prices, or broker or dealer price quotations. If this information is not available, fair value is estimated using quoted market prices for securities with similar credit, maturity and yield characteristics, or market accepted valuation models as appropriate (including discounted cash flow models) based on current market yields for similar types of instruments and the maturity of each instrument.

Net loans and advances

Fair value has been estimated through discounting future cash flows. For fixed rate loans and advances, the discount rate applied incorporates changes in wholesale market rates, the Banking Group's cost of wholesale funding and movements in customer margin. For floating rate loans, only changes in wholesale market rates and the Banking Group's cost of wholesale funding are incorporated in the discount rate. For variable rate loans where the Banking Group sets the applicable rate at its discretion, the carrying value is considered to approximate the fair value.

Other financial assets / liabilities

Included in this category are accrued interest and fees receivable / payable. For these balances the carrying value is considered to approximate the fair values, as they are short term in nature or are receivable / payable on demand.

Deposits and other borrowings

For interest bearing fixed maturity deposits and other borrowings without quoted market prices, market borrowing rates of interest for debt with a similar maturity are used to discount contractual cash flows. The fair value of a deposit liability without a specified maturity or at call is deemed to be the amount payable on demand at the reporting date. The fair value is not adjusted for any value expected to be derived from retaining the deposit for a future period of time.

Certain items included in deposits and other borrowings have been designated as financial liabilities at fair value through profit or loss and are carried at fair value.

Bonds and notes and loan capital

The aggregate fair value of bonds and notes and loan capital is calculated based on quoted market prices. For those debt issues where quoted market prices are not available, a discounted cash flow model using a yield curve appropriate for the remaining term to maturity of the debt instrument is used.

Valuation hierarchy

In determining the carrying amount of financial instruments held at fair value the Banking Group uses a valuation method within the following hierarchy:

"Level 1" - Quoted market price

Where an active market exists fair value is based on quoted market prices for identical financial instruments. The quoted market price is not adjusted for any potential impact that may be attributed to a large holding of the financial instrument.

"Level 2" - Valuation technique using observable inputs

In the event that there is no quoted market price for the instruments, fair values are based on present value estimates or other market accepted valuation techniques which include data from observable markets wherever possible.

"Level 3" - Valuation technique with significant non observable inputs

The majority of valuation techniques employ only observable market data. However, the Banking Group holds some investments in unlisted funds or other investments which do not trade in an active market. For these instruments the fair value cannot be determined in whole with reference to current market transactions or valuation techniques whose variables only include data from observable markets. Where observable market data is not available, the fair value is determined using broker quotes or valuation techniques, including discounted cash flow analysis, using data derived and extrapolated from market data and tested against historic transactions and observed market trends.

Notes to the Financial Statements

Valuation hierarchy \$millions	Banking Group				Bank			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
30/09/2013								
Due from other financial institutions	160	-	-	160	160	-	-	160
Trading securities	10,208	112	-	10,320	10,207	112	-	10,319
Derivative financial instruments	2	9,516	-	9,518	2	9,520	-	9,522
Available-for-sale assets	780	-	2	782	780	-	-	780
Due from subsidiaries	-	-	-	-	-	5,778	-	5,778
Other financial assets	140	32	-	172	-	-	-	-
Total financial assets held at fair value	11,290	9,660	2	20,952	11,149	15,410	-	26,559
Due to other financial institutions	3	-	-	3	3	-	-	3
Deposits and other borrowings	-	4,765	-	4,765	-	-	-	-
Due to subsidiaries	-	-	-	-	-	5,650	-	5,650
Derivative financial instruments	6	10,237	-	10,243	6	10,246	-	10,252
Other financial liabilities	139	-	-	139	139	-	-	139
Total financial liabilities held at fair value	148	15,002	-	15,150	148	15,896	-	16,044
30/09/2012								
Due from other financial institutions ¹	100	-	-	100	100	-	-	100
Trading securities ¹	12,228	110	-	12,338	12,228	110	-	12,338
Derivative financial instruments	2	12,751	-	12,753	2	12,786	-	12,788
Available-for-sale assets	13	42	2	57	13	41	-	54
Due from subsidiaries	-	-	-	-	-	5,067	-	5,067
Other financial assets ¹	83	58	1	142	-	-	-	-
Total financial assets held at fair value	12,426	12,961	3	25,390	12,343	18,004	-	30,347
Due to other financial institutions	55	-	-	55	55	-	-	-
Deposits and other borrowings	-	5,445	-	5,445	-	-	-	-
Due to subsidiaries	-	-	-	-	-	4,974	-	4,974
Derivative financial instruments	4	13,926	-	13,930	4	13,926	-	13,930
Other financial liabilities	107	-	-	107	107	-	-	107
Total financial liabilities held at fair value	166	19,371	-	19,537	166	18,900	-	19,011

¹ Due from other financial institutions of \$100 million, Trading securities of \$4,629 million and Other financial assets of \$80 million have been reclassified from Level 2 to Level 1 because they were valued using quoted market prices.

Movements in level 3 valuations

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Opening balance	3	6	-	-
Revaluations	-	(3)	-	-
Sales	(1)	-	-	-
Closing balance	2	3	-	-

Notes to the Financial Statements

33. Notes to the Cash Flow Statement

\$ millions	Banking Group		Bank	
	Year to 30/09/2013	Year to 30/09/2012	Year to 30/09/2013	Year to 30/09/2012
Reconciliation of profit after income tax to net cash flows provided by / (used in) operating activities				
Profit after income tax	1,374	1,325	1,579	1,220
Non-cash items:				
Depreciation and amortisation	98	89	68	45
Provision for credit impairment	63	193	56	187
Deferred fee revenue and expenses	4	14	2	12
Amortisation of capitalised brokerage / mortgage origination fees	43	25	43	25
Amortisation of premiums and discounts	181	235	181	235
Fair value gains and losses	(114)	(254)	(108)	(259)
Loss on disposal and impairment of premises and equipment and intangibles	6	13	2	2
Reversal of impairment of investment in subsidiary	-	-	(181)	-
Deferrals or accruals of past or future operating cash receipts or payments:				
Change in net operating assets less liabilities	1,192	(2,545)	(3,299)	(2,723)
Change in interest receivable	(11)	(13)	(21)	(21)
Change in interest payable	(86)	(43)	(62)	(34)
Change in accrued income	-	(3)	-	(2)
Change in accrued expenses	(5)	4	(23)	4
Change in provisions	(110)	20	(105)	21
Change in insurance policy assets	2	(101)	-	-
Change in other receivables and payables	(34)	(8)	(48)	10
Change in net income tax assets / liabilities	102	20	104	(64)
Items classified as investing / financing:				
Gain on disposal of associates	-	(4)	-	(4)
Gain on disposal of subsidiaries (excluding disposal costs)	(28)	-	(51)	-
Net cash flows provided by / (used in) operating activities	2,677	(1,033)	(1,863)	(1,346)

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Reconciliation of cash and cash equivalents to the balance sheet				
Liquid assets	2,496	2,831	2,495	2,815
Due from other financial institutions - less than 90 days	365	424	365	424
Total cash and cash equivalents	2,861	3,255	2,860	3,239

34. Commitments

\$ millions	Banking Group		Bank	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Contracts for outstanding capital expenditure				
Not later than 1 year	24	43	24	42
Total capital expenditure commitments	24	43	24	42
Future minimum lease payments under non-cancellable operating leases				
Not later than 1 year	73	81	72	73
Later than 1 year but not later than 5 years	167	139	166	124
Later than 5 years	165	92	165	89
Total lease rental commitments	405	312	403	286
Total commitments	429	355	427	328

Notes to the Financial Statements

35. Credit Related Commitments, Guarantees and Contingent Liabilities

\$ millions	Banking Group		Bank	
	Face or contract value		Face or contract value	
	30/09/2013	30/09/2012	30/09/2013	30/09/2012
Credit related commitments				
Commitments with certain drawdown due within one year	817	742	817	742
Commitments to provide financial services	24,446	24,698	26,886	25,039
Total credit related commitments	25,263	25,440	27,703	25,781
Guarantees and contingent liabilities				
Financial guarantees	997	731	997	731
Standby letters of credit	32	44	32	44
Transaction related contingent items	1,059	913	1,059	913
Trade related contingent liabilities	113	117	112	116
Total guarantees and contingent liabilities	2,201	1,805	2,200	1,804

The Banking Group guarantees the performance of customers by issuing standby letters of credit and guarantees to third parties, including its Ultimate Parent Bank. The risk involved is essentially the same as the credit risk involved in extending loan facilities to customers, therefore these transactions are subjected to the same credit origination, portfolio management and collateral requirements for customers applying for loans. As the facilities may expire without being drawn upon, the notional amounts do not necessarily reflect future cash requirements.

Other contingent liabilities

In October 2012, the Commerce Commission commenced an investigation, under the Fair Trading Act 1986, into the promotion and sale of interest rate swaps by certain banks (including the Bank) to rural customers. The investigation is ongoing and the possible outcome of the investigation cannot be determined with any certainty at this stage.

On 11 March 2013, litigation funder Litigation Lending Services (NZ) Limited announced plans for a representative action against banks in New Zealand for certain fees charged to New Zealand customers over the past six years. Proceedings were filed against the Bank on 25 June 2013. The potential outcome of this litigation cannot be determined with any certainty at this stage.

The Banking Group has other contingent liabilities in respect of actual and possible claims and court proceedings. An assessment of the Banking Group's likely loss in respect of these matters has been made on a case-by-case basis and provision made where deemed necessary.

36. Securitisation, Funds Management, Other Fiduciary Activities and Insurance

Securitisation

Kingfisher NZ Trust 2008-1 ("the Kingfisher Trust")

The Banking Group has established the Kingfisher Trust as an in-house residential mortgage backed securities facility that can issue securities meeting the RBNZ criteria to use as collateral in repurchase transactions with the RBNZ.

These assets do not qualify for derecognition as the Bank retains substantially all of the risks and rewards of the transferred assets.

As at 30 September 2013 and 30 September 2012 the Banking Group had not entered into any repurchase agreements with the RBNZ for residential mortgage backed securities and therefore no collateral had been accepted by the RBNZ under this facility.

ANZNZ Covered Bond Trust ("the Covered Bond Trust")

Substantially all of the assets of the Covered Bond Trust are made up of certain housing loans and related securities originated by the Bank which are security for the guarantee by ANZNZ Covered Bond Trust Limited as trustee of the Covered Bond Trust of issuances of covered bonds by the Bank, or its wholly owned subsidiary ANZ New Zealand (Int'l) Limited, from time to time. The assets of the Covered Bond Trust are not available to creditors of the Bank, although the Bank (or its liquidator or statutory manager) may have a claim against the residual assets of the Covered Bond Trust (if any) after all prior ranking creditors of the Covered Bond Trust have been satisfied.

The Banking Group continues to recognise the assets of the Covered Bond Trust on its balance sheet as, although they are pledged as security for covered bonds, the Bank retains substantially all the risks and rewards of ownership.

Assets transferred to the Kingfisher Trust and the Covered Bond Trust

The Bank has purchased securities issued by both the Kingfisher Trust and the Covered Bond Trust in exchange for the transfer of the rights to the cash flows associated with the identified residential mortgages. The residential mortgages continue to be recognised by the Bank because they do not qualify for derecognition. The following table sets out the carrying values of the residential mortgages transferred by the Bank to these special purpose entities and the associated liabilities to deliver the cashflows on those instruments.

Notes to the Financial Statements

\$ millions	Bank ¹	
	30/09/2013	30/09/2012
Securitisations²		
Carrying amount of assets transferred	5,823	5,102
Carrying amount of associated liabilities	5,823	5,127
Covered Bonds		
Carrying amount of assets transferred	5,857	4,977
Carrying amount of associated liabilities	5,857	4,977

¹ There are no balances for the Banking Group as the balances for the Bank relate to transfers to internal special purpose entities.

² The securitisation liabilities have recourse only to the pool of residential mortgages which have been securitised. The fair value of securitised assets is \$5,823 million (30/09/2012 \$5,127 million). The fair value of the associated liabilities is \$5,823 million (30/09/2012 \$5,127 million). The net position is nil (30/09/2012 nil).

Funds management and other fiduciary activities

Funds management

Certain subsidiaries of the Bank act as trustee and/or manager for a number of unit trusts and investment and superannuation funds. The Banking Group provides private banking services to a number of clients, including investment advice and portfolio management. The Banking Group is not responsible for any decline in performance of the underlying assets of the investors due to market forces.

As funds under management are not controlled by the Banking Group, they are not included in these financial statements. The Banking Group derives fee and commission income from the sale and management of investment funds and superannuation bonds, unit trusts and the provision of private banking services to a number of clients. The Banking Group derives commission income from the sale of third party funds management products.

Some funds under management are invested in products owned or securities issued by the Banking Group and are recorded as liabilities in the balance sheet. At 30 September 2013, \$3,054 million of funds under management were invested in the Banking Group's own products or securities (30/09/2012 \$3,114 million).

Custodial services

The Banking Group provides custodial services to customers in respect of assets that are beneficially owned by those customers.

Funds managed and held in custody by the Banking Group

\$ millions	Banking Group	
	30/09/2013	30/09/2012
Funds managed by ANZ New Zealand Investments Limited (formerly OnePath (NZ) Limited)	8,242	7,324
The Bonus Bonds Trust	3,259	3,188
Other discretionary funds	5,451	5,173
Total funds under management	16,952	15,685
Funds held in custody on behalf of customers	6,365	5,784

Provision of financial services

Financial services provided by the Banking Group to entities which are involved in trust, custodial, funds management and other fiduciary activities are provided on arm's length terms and conditions and at fair value. Any assets purchased from such entities have been purchased on an arm's length basis and at fair value. The Banking Group does not have any affiliated insurance entities or affiliated insurance groups that are not members of the Banking Group.

Except for standard lending facilities provided in the normal course of business on arm's length terms, the Banking Group has not provided any funding to entities where trust, custodial, funds management or other fiduciary activities are established, marketed and/or sponsored by a member of the Banking Group (30/09/2012 \$nil).

Insurance business

The Banking Group conducts an insurance business through its subsidiaries OnePath Life (NZ) Limited and its subsidiary OnePath Insurance Services (NZ) Limited (together "OnePath Insurance"), the assets, liabilities and operations of which are fully consolidated into the Banking Group. OnePath Insurance provides a range of risk transfer insurance products, including life, lump sum trauma/disablement, income protection and medical cover. In addition, other entities within the Banking Group market and distribute a range of insurance products which are underwritten by OnePath Insurance, or by third party insurance companies.

The aggregate insurance business conducted by OnePath Insurance comprises assets totalling \$779 million (30/09/2012: \$766 million), which is 0.6% (30/09/2012: 0.6%) of the total consolidated assets of the Banking Group.

Risk management

The Bank and subsidiaries of the Bank participating in the activities identified above have in place policies and procedures to ensure that those activities are conducted in an appropriate manner. Should adverse conditions arise, it is considered that these policies and procedures will minimise the possibility that these conditions will adversely impact the Bank or the Banking Group. The policies and procedures include comprehensive and prominent disclosure of information regarding products, and formal and regular review of operations and policies by management.

Directorate and Auditors

Any document or communication may be sent to any Director at the Registered Office. The document or communication should be marked for the attention of that Director.

Directors' interests

In order to ensure that members of the Board are reminded of their disclosure obligations under the Companies Act 1993, the following procedures are adopted:

- a. At least once in each year, Directors are requested to complete, in terms of section 140(1) of the Companies Act 1993, a disclosure of any interests which they have with the Bank itself. Directors are reminded at this time of their obligation under the Companies Act 1993 to disclose promptly any transaction or proposed transaction with the Bank in which they have an interest.
- b. Directors are also requested to make a general disclosure of their interest in other entities in terms of section 140(2) of the Companies Act 1993. In addition, they are requested to initiate a review of that disclosure if there are any significant alterations which occur subsequently during the period.

In addition to the written disclosures referred to above, Directors disclose relevant interests which they have before discussion of particular business items.

The Companies Act 1993 allows a Director with an interest in a transaction to participate in discussions and to vote on all matters relating to that particular transaction. However, the Board has adopted a guideline whereby a Director with an interest in a transaction should not be present during any discussions, and should not vote, on any matter pertaining to that particular transaction.

Transactions with Directors

No Director has disclosed that he/she or any immediate relative or professional associate has any dealing with the Banking Group which has been either entered into on terms other than those which would in the ordinary course of business be given to any other person of like circumstances or means or which could otherwise be reasonably likely to influence materially the exercise of the Director's duties as a Director of the Bank.

Board Members as at 18 November 2013

Independent Non-Executive Director and Chairman

John Frederick Judge

B Com, FCA
Company Director
Auckland, New Zealand

Mr Judge is the Chair of the Remuneration Committee and a member of the Audit Committee and the Risk Committee.

Other directorships: Aquatx Holdings Limited, Biotelliga Limited, Biotelliga Holdings Limited, Biotelliga Nominees Limited, CIC28 Biotech Limited, Fletcher Building Limited, Fletcher Building Industries Limited, Janohn Limited, Sebca Limited, John Judge Limited, Health TV Limited, Sails Friday Limited.

Executive Director

David Duncan Hisco

B Bus, MBA
Chief Executive, ANZ Bank New Zealand Limited
Auckland, New Zealand

Other directorships: ANZ Holdings (New Zealand) Limited.

Non-Executive Directors

Shayne Cary Elliott

B Com
Chief Financial Officer, Australia and New Zealand Banking Group Limited
Melbourne, Australia

Mr Elliott is a member of the Risk Committee and the Audit Committee.

Other directorships: ANZ Holdings (New Zealand) Limited, AMMB Holdings Berhad.

Michael Roger Pearson Smith, OBE

BSc (Hons) (City Lond), Hon LLD (Monash)
Chief Executive Officer, Australia and New Zealand Banking Group Limited
Melbourne, Australia

Mr Smith is a member of the Remuneration Committee.

Other directorships: Australia and New Zealand Banking Group Limited, The Financial Markets Foundation for Children, The Institute of International Finance Inc, Financial Literacy Australia Limited, Financial Literacy Board, Chairman of the Australian Bankers Association Incorporated.

Directorate and Auditors

Independent Non-Executive Directors

Antony John Carter

BE (Hons), ME, FNZIM
Company Director
Auckland, New Zealand

Mr Carter is the Chair of the Risk Committee and a member of the Audit Committee and the Remuneration Committee.

Other directorships: Air New Zealand Limited, Avonhead Mall Limited, Blues Management Limited, Fletcher Building Limited, Fisher & Paykel Healthcare Corporation Limited, Fisher & Paykel Healthcare Employee Share Purchase Trustee Limited, Fletcher Building Industries Limited, Loughborough Investments Limited, Modern Merchants Limited, The New Zealand Initiative Limited, Strategic Interchange Limited, Tetrad Corporation Limited.

Mark John Verbiest

LLB, MInstD
Company Director
Wanaka, New Zealand

Mr Verbiest is the Chair of the Audit Committee and a member of the Remuneration Committee and the Risk Committee.

Other directorships: Bear Fund NZ Limited, Freightways Limited, Telecom Corporation of New Zealand Limited, Transpower New Zealand Limited, Willis Bond Capital Partners Limited, Willis Bond General Partner Limited.

Joan Withers

MBA, AFInstD
Company Director
Auckland, New Zealand

Ms Withers is a member of the Remuneration Committee, the Risk Committee and the Audit Committee.

Other directorships: Mighty River Power Limited, Television New Zealand Limited.

Auditors

KPMG

Chartered Accountants
10 Customhouse Quay
P O Box 996
Wellington, New Zealand

Conditions of Registration

Conditions of Registration, applicable as at 30 September 2013. These Conditions of Registration have applied from 30 June 2013, except as provided otherwise.

The registration of ANZ Bank New Zealand Limited ("the bank") as a registered bank is subject to the following conditions:

1. That-
 - (a) the Total capital ratio of the banking group is not less than 8 percent;
 - (b) the Tier 1 capital ratio of the banking group is not less than 6 percent;
 - (c) the Common Equity Tier 1 capital ratio of the banking group is not less than 4.5 percent; and
 - (d) the Total capital of the banking group is not less than \$30 million; and
 - (e) the process in Subpart 2H of the Reserve Bank of New Zealand document: "Capital Adequacy Framework (Internal Models Based Approach)" (BS2B) dated May 2013 is followed for the recognition and repayment of capital.

For the purposes of this condition of registration,-

the scalar referred to in the Reserve Bank of New Zealand document "Capital adequacy framework (Internal Models Based Approach)" (BS2B) dated May 2013 is 1.06.

"Total capital ratio", "Tier 1 capital ratio", "Common Equity Tier 1 capital ratio", and "Total capital" must be calculated in accordance with the Reserve Bank of New Zealand document "Capital adequacy framework (Internal Models Based Approach)" (BS2B) dated May 2013.

- 1A. That-
 - (a) the bank has an internal capital adequacy assessment process ("ICAAP") that accords with the requirements set out in the document "Guidelines on a bank's internal capital adequacy assessment process ('ICAAP')" (BS12) dated December 2007;
 - (b) under its ICAAP the bank identifies and measures its "other material risks" defined as all material risks of the banking group that are not explicitly captured in the calculation of the Common Equity Tier 1 capital ratio, the Tier 1 capital ratio and the Total capital ratio under the requirements set out in the document "Capital adequacy framework (Internal Models Based Approach)" (BS2B) dated May 2013; and
 - (c) the bank determines an internal capital allocation for each identified and measured "other material risk".
- 1B. That the banking group complies with all requirements set out in the Reserve Bank of New Zealand document "Capital adequacy framework (Internal Models Based Approach)" (BS2B) dated May 2013.
- 1C. That, if the buffer ratio of the banking group is 2.5% or less, the bank must:
 - (a) According to the following table, limit the aggregate distributions of the bank's earnings to the percentage limit to distributions that corresponds to the banking group's buffer ratio:

Banking group's buffer ratio	Percentage limit to distributions of the bank's earnings
0% - 0.625%	0%
>0.625 - 1.25%	20%
>1.25 - 1.875%	40%
>1.875% - 2.5%	60%

- (b) prepare a capital plan to restore the banking group's buffer ratio to above 2.5% within any timeframe determined by the Reserve Bank for restoring the buffer ratio; and

- (c) have the capital plan approved by the Reserve Bank.

For the purposes of this condition of registration,-

"buffer ratio", "distributions", and "earnings" have the same meaning as in Part 3 of the Reserve Bank of New Zealand document: "Capital Adequacy Framework (Internal Models Based Approach)" (BS2B) dated May 2013.

the scalar referred to in the Reserve Bank of New Zealand document "Capital adequacy framework (Internal Models Based Approach)" (BS2B) dated May 2013 is 1.06.

This condition of registration applies on and after 1 January 2014.

2. That the banking group does not conduct any non-financial activities that in aggregate are material relative to its total activities.

In this condition of registration, the meaning of "material" is based on generally accepted accounting practice.
3. That the banking group's insurance business is not greater than 1% of its total consolidated assets.

For the purposes of this condition of registration, the banking group's insurance business is the sum of the following amounts for entities in the banking group:

- (a) if the business of an entity predominantly consists of insurance business and the entity is not a subsidiary of another entity in the banking group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total consolidated assets of the group headed by the entity; and
- (b) if the entity conducts insurance business and its business does not predominantly consist of insurance business and the entity is not a subsidiary of another entity in the banking group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total liabilities relating to the entity's insurance business plus the equity retained by the entity to meet the solvency or financial soundness needs of its insurance business.

In determining the total amount of the banking group's insurance business

- (a) all amounts must relate to on balance sheet items only, and must comply with generally accepted accounting practice; and
- (b) if products or assets of which an insurance business is comprised also contain a non-insurance component, the whole of such

Conditions of Registration

products or assets must be considered part of the insurance business.

For the purposes of this condition of registration;

“insurance business” means the undertaking or assumption of liability as an insurer under a contract of insurance;

“insurer” and “contract of insurance” have the same meaning as provided in sections 6 and 7 of the Insurance (Prudential Supervision) Act 2010.

4. That the aggregate credit exposures (of a non-capital nature and net of any allowances for impairment) of the banking group to all connected persons do not exceed the rating-contingent limit outlined in the following matrix:

Credit Rating of the bank ¹	Connected exposure limit (% of the banking group's Tier 1 capital)
AA/Aa2 and above	75
AA-/Aa3	70
A+/A1	60
A/A2	40
A-/A3	30
BBB+/Baa1 and below	15

¹ This table uses the rating scales of Standard & Poor's, Fitch Ratings and Moody's Investors Service. (Fitch Ratings' scale is identical to Standard & Poor's)

Within the rating-contingent limit, credit exposures (of a non-capital nature and net of any allowances for impairment) to non-bank connected persons shall not exceed 15 percent of the banking group's tier 1 capital.

For the purposes of this condition of registration, compliance with the rating-contingent connected exposure limit is determined in accordance with the Reserve Bank of New Zealand document entitled “Connected Exposures Policy” (BS8) dated May 2013.

5. That exposures to connected persons are not on more favourable terms (e.g. as relates to such matters as credit assessment, tenor, interest rates, amortisation schedules and requirement for collateral) than corresponding exposures to non-connected persons.
6. That the bank complies with the following corporate governance requirements:
- the board of the bank must have at least five directors;
 - the majority of the board members must be non-executive directors;
 - at least half of the board members must be independent directors;
 - an alternate director,—
 - for a non-executive director must be non-executive; and
 - for an independent director must be independent;
 - at least half of the independent directors of the bank must be ordinarily resident in New Zealand;
 - the chairperson of the board of the bank must be independent; and
 - the bank's constitution must not include any provision permitting a director, when exercising

powers or performing duties as a director, to act other than in what he or she believes is the best interests of the company (i.e. the bank).

For the purposes of this condition of registration, “non-executive” and “independent” have the same meaning as in the Reserve Bank of New Zealand document entitled “Corporate Governance” (BS14) dated March 2011.

- That no appointment of any director, chief executive officer, or executive who reports or is accountable directly to the chief executive officer, is made in respect of the bank unless:
 - the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
 - the Reserve Bank has advised that it has no objection to that appointment.
- That a person must not be appointed as chairperson of the board of the bank unless:
 - the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
 - the Reserve Bank has advised that it has no objection to that appointment.
- That the bank has a board audit committee, or other separate board committee covering audit matters, that meets the following requirements:
 - the mandate of the committee must include: ensuring the integrity of the bank's financial controls, reporting systems and internal audit standards;
 - the committee must have at least three members;
 - every member of the committee must be a non-executive director of the bank;
 - the majority of the members of the committee must be independent; and
 - the chairperson of the committee must be independent and must not be the chairperson of the bank.

For the purposes of this condition of registration, “non-executive” and “independent” have the same meaning as in the Reserve Bank of New Zealand document entitled “Corporate Governance” (BS14) dated March 2011.
- That a substantial proportion of the bank's business is conducted in and from New Zealand.
- That the bank has legal and practical ability to control and execute any business, and any functions relating to any business, of the bank that are carried on by a person other than the bank, sufficient to achieve, under normal business conditions and in the event of stress or failure of the bank or of a service provider to the bank, the following outcomes:
 - that the bank's clearing and settlement obligations due on a day can be met on that day;
 - that the bank's financial risk positions on a day can be identified on that day;
 - that the bank's financial risk positions can be monitored and managed on the day following any failure and on subsequent days; and

Conditions of Registration

(d) that the bank's existing customers can be given access to payments facilities on the day following any failure and on subsequent days.

For the purposes of this condition of registration, the term "legal and practical ability to control and execute" is explained in the Reserve Bank of New Zealand document entitled "Outsourcing Policy" (BS11) dated January 2006.

12. That:

- (a) the business and affairs of the bank are managed by, or under the direction and supervision of, the board of the bank;
- (b) the employment contract of the chief executive officer of the bank or person in an equivalent position (together "CEO") is with the bank, and the terms and conditions of the CEO's employment agreement are determined by, and any decision relating to the employment or termination of employment of the CEO are made by, the board of the bank; and
- (c) all staff employed by the bank shall have their remuneration determined by (or under the delegated authority of) the board or the CEO of the bank and be accountable (directly or indirectly) to the CEO of the bank.

13. That the banking group complies with the following quantitative requirements for liquidity-risk management:

- (a) the one-week mismatch ratio of the banking group is not less than zero per cent at the end of each business day;
- (b) the one-month mismatch ratio of the banking group is not less than zero per cent at the end of each business day; and
- (c) the one-year core funding ratio of the banking group is not less than 75 per cent at the end of each business day.

For the purposes of this condition of registration, the ratios identified must be calculated in accordance with the Reserve Bank of New Zealand documents entitled "Liquidity Policy" (BS13) dated March 2011 and "Liquidity Policy Annex: Liquid Assets" (BS13A) dated December 2011.

14. That the bank has an internal framework for liquidity risk management that is adequate in the bank's view for managing the bank's liquidity risk at a prudent level, and that, in particular:

- (a) is clearly documented and communicated to all those in the organisation with responsibility for managing liquidity and liquidity risk;
- (b) identifies responsibility for approval, oversight and implementation of the framework and policies for liquidity risk management;
- (c) identifies the principal methods that the bank will use for measuring, monitoring and controlling liquidity risk; and
- (d) considers the material sources of stress that the bank might face, and prepares the bank to manage stress through a contingency funding plan.

15. That no more than 10% of total assets may be beneficially owned by a SPV.

For the purposes of this condition,-

"total assets" means all assets of the banking group plus any assets held by any SPV that are not included in the banking group's assets:

"SPV" means a person-

- (a) to whom any member of the banking group has sold, assigned, or otherwise transferred any asset;
- (b) who has granted, or may grant, a security interest in its assets for the benefit of any holder of any covered bond; and
- (c) who carries on no other business except for that necessary or incidental to guarantee the obligations of any member of the banking group under a covered bond:

"covered bond" means a debt security issued by any member of the banking group, for which repayment to holders is guaranteed by a SPV, and investors retain an unsecured claim on the issuer.

16. That-

- (a) no member of the banking group may give effect to a qualifying acquisition or business combination that meets the notification threshold, and does not meet the non-objection threshold, unless:
 - (i) the bank has notified the Reserve Bank in writing of the intended acquisition or business combination and at least 10 working days have passed; and
 - (ii) at the time of notifying the Reserve Bank of the intended acquisition or business combination, the bank provided the Reserve Bank with the information required under the Reserve Bank of New Zealand Banking Supervision Handbook document "Significant Acquisitions Policy" (BS15) dated December 2011; and
- (b) no member of the banking group may give effect to a qualifying acquisition or business combination that meets the non-objection threshold unless:
 - (i) the bank has notified the Reserve Bank in writing of the intended acquisition or business combination;
 - (ii) at the time of notifying the Reserve Bank of the intended acquisition or business combination, the bank provided the Reserve Bank with the information required under the Reserve Bank of New Zealand Banking Supervision Handbook document "Significant Acquisitions Policy" (BS15) dated December 2011; and
 - (iii) the Reserve Bank has given the bank a notice of non-objection to the significant acquisition or business combination.

For the purposes of this condition of registration, "qualifying acquisition or business combination", "notification threshold" and "non-objection threshold" have the same meaning as in the Reserve Bank of New Zealand Banking Supervision Handbook document "Significant Acquisitions Policy" (BS15) dated December 2011.

17. That the registered bank is pre-positioned for Open Bank Resolution and in accordance with a direction from the Reserve Bank, the registered bank can-

- (a) close promptly at any time of the day and on any day of the week and that effective upon the appointment of the statutory manager-

Conditions of Registration

- (i) all liabilities are frozen in full; and
 - (ii) no further access by customers and counterparties to their accounts (deposits, liabilities or other obligations) is possible;
 - (b) apply a *de minimus* to relevant customer liability accounts;
 - (c) apply a partial freeze to the customer liability account balances;
 - (d) reopen by no later than 9am the next business day following the appointment of a statutory manager and provide customers access to their unfrozen funds;
 - (e) maintain a full freeze on liabilities not pre-positioned for open bank resolution; and
 - (f) reinstate customers' access to some or all of their residual frozen funds.
18. That the registered bank has an Implementation Plan that-
- (a) is up-to-date; and
 - (b) demonstrates that the registered bank's prepositioning for Open Bank Resolution meets the requirements set out in the Reserve Bank document: "Open Bank Resolution Pre-positioning Requirements Policy" (BS17).
19. That the registered bank has a compendium of liabilities that-
- (a) at the product-class level lists all liabilities, indicating which are-
 - (i) pre-positioned for Open Bank Resolution; and
 - (ii) not pre-positioned for Open Bank Resolution;
 - (b) is agreed to by the Reserve Bank; and
 - (c) if the Reserve Bank's agreement is conditional, meets the Reserve Bank's conditions.
20. That on an annual basis the registered bank tests all the component parts of its OBR solution that demonstrates the registered bank's prepositioning for Open Bank Resolution as specified in their Implementation Plan.

For the purposes of this condition of registration, "*de minimus*", "partial freeze", "customer liability account", "frozen and unfrozen funds", "Implementation Plan", "compendium of liabilities", and "pre-positioned and non pre-positioned liabilities" have the same meaning as in the Reserve Bank document entitled "Open Bank Resolution (OBR) Pre-positioning Requirements Policy" (BS17) dated June 2013.

In these conditions of registration:

"banking group" means ANZ Bank New Zealand Limited's financial reporting group (as defined in section 2(1) of the Financial Reporting Act 1993):

"generally accepted accounting practice" has the same meaning as in section 2 of the Financial Reporting Act 1993.

Changes to conditions of registration effective 1 October 2013

The above conditions of registration have been amended effective 1 October 2013 to update cross-references to updated versions of the RBNZ documents BS2B, BS8 and BS17 and to add the following conditions restricting high loan-to-valuation residential mortgage lending:

21. That, for a loan-to-valuation measurement period, the total of the bank's qualifying new mortgage lending amounts must not for residential properties with a loan-to-valuation ratio of more than 80%, exceed 10% of the total of the qualifying new mortgage lending amounts arising in the loan-to-valuation measurement period.
22. That the bank must not make a residential mortgage loan unless the terms and conditions of the loan contract or the terms and conditions for an associated mortgage require that a borrower obtain the bank's agreement before the borrower can grant to another person a charge over the residential property used as security for the loan.
23. That the bank must not permit a borrower to grant a charge in favour of another person over a residential property used as security for a residential mortgage loan unless the sum of the lending secured by the charge and the loan value for the residential mortgage loan would not exceed 80% of the property value of the residential property when the lending secured by the charge is drawn down.
24. That the bank must not provide a residential mortgage loan if the residential property to be mortgaged to the bank as security for the residential mortgage loan is subject to a charge in favour of another person unless the total amount of credit secured by the residential property would not exceed 80% of the property value when the residential mortgage loan is drawn down.
25. That the bank must not act as broker or arrange for a member of its banking group to provide a residential mortgage loan.

In conditions of registration 21 to 25,—

"loan-to-valuation ratio", "loan value", "property value", "qualifying new mortgage lending amount" and "residential mortgage loan" have the same meaning as in the Reserve Bank of New Zealand document entitled "Framework for Restrictions on High-LVR Residential Mortgage Lending" (BS19) dated September 2013:

"loan-to-valuation measurement period" means—

- (a) the six calendar month period ending on the last day of March 2014; and
- (b) thereafter a period of three calendar months ending on the last day of the third calendar month, the first of which ends on the last day of April 2014.

Directors' Statement

As at the date on which this Disclosure Statement is signed, after due enquiry, each Director believes that:

- (i) The Disclosure Statement contains all the information that is required by the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order (No 2) 2013;
- (ii) The Disclosure Statement is not false or misleading.

Over the year ended 30 September 2013, after due enquiry, each Director believes that:

- (i) ANZ Bank New Zealand Limited has complied with all the Conditions of Registration;
- (ii) Credit exposures to connected persons were not contrary to the interests of the Banking Group;
- (iii) ANZ Bank New Zealand Limited had systems in place to monitor and control adequately the Banking Group's material risks, including credit risk, concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk, operational risk and other business risks, and that those systems were being properly applied.

This Disclosure Statement is dated, and has been signed by or on behalf of all Directors of the Bank on 18 November 2013. On that date, the Directors of the Bank were:

Antony Carter



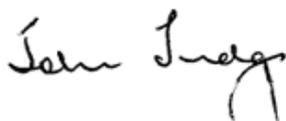
Shayne Elliott



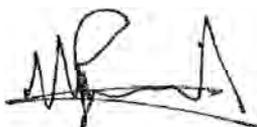
David Hisco



John Judge



Michael Smith, OBE



Mark Verbiest



Joan Withers





Independent Auditor's Report

To the Shareholder of ANZ Bank New Zealand Limited

Report on the Bank and Banking Group Disclosure Statement

We have audited the accompanying financial statements and supplementary information of ANZ Bank New Zealand Limited ("the Bank") (formerly ANZ National Bank Limited) and its subsidiaries ("the Banking Group") on pages 4 to 70 of the Disclosure Statement. The financial statements comprise the balance sheets as at 30 September 2013, the statements of income, comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information of the Bank and the Banking Group. The supplementary information comprises the information that is required to be disclosed under the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order (No 2) 2013 (the "Order").

Directors' Responsibility for the Disclosure Statement

The Directors are responsible for the preparation of the Bank and Banking Group Disclosure Statement, including financial statements prepared in accordance with Clause 24 of the Order and generally accepted accounting practice in New Zealand, and that give a true and fair view of the matters to which they relate. The Directors are also responsible for such internal controls as they determine are necessary to enable the preparation of the Bank and Banking Group financial statements that are free from material misstatement whether due to fraud or error.

The Directors are responsible for the preparation and fair presentation of supplementary information, in accordance with Schedules 2, 4, 7, 13, 14, 15 and 17 of the Order.

Auditor's Responsibility

Our responsibility is to express an opinion on the Disclosure Statement, including the financial statements prepared in accordance with Clause 24 of the Order and the supplementary information disclosed in accordance with Schedules 4, 7, 13, 14, 15 and 17 of the Order. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Bank and Banking Group financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Bank and Banking Group financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the Bank and Banking Group's preparation of the financial statements that gives a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank and Banking Group's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Our firm has provided other services to the Bank and Banking Group in relation to audit related services. Partners and employees of our firm may also deal with the Bank and Banking Group within the ordinary course of the business of the Bank and Banking group. There are, however, certain restrictions on dealings which the partners and employees of our firm can have with the Bank and Banking Group. These matters have not impaired our independence as auditors of the Bank and Banking Group. The firm has no other relationship with, or interest in, the Bank or Banking Group.

Opinion on the Disclosure Statement

In our opinion the Disclosure Statement of the Bank and the Banking Group on pages 4 to 70 (excluding the supplemental information):

- complies with generally accepted accounting practice in New Zealand;
- complies with International Financial Reporting Standards; and
- gives a true and fair view of the financial position as at 30 September 2013 and of their financial performance and cash flows for the year ended on that date.

**Opinion on Supplementary Information**

In our opinion, the supplementary information that is required to be disclosed in accordance with Schedules 4, 7, 13, 14, 15 and 17 of the Order, and is included within notes 14, 15, 28, 29, 31, and 36 of the Disclosure Statement:

- has been prepared, in all material respects, in accordance with the guidelines issued pursuant to section 78(3) of the Reserve Bank of New Zealand Act 1989 and any Conditions of Registration;
- is in accordance with the books and records of the Bank and Banking Group; and
- fairly states the matters to which it relates in accordance with those Schedules.

Report on Supplementary Information Relating to Capital Adequacy

We have reviewed the Supplementary Information relating to Capital Adequacy, as disclosed in note 28 of the Disclosure Statement for the year ended 30 September 2013.

Directors' Responsibility for the Supplementary Information Relating to Capital Adequacy

The Directors are responsible for the preparation of Supplementary Information relating to Capital Adequacy that is required to be disclosed under Schedule 11 of the Order.

Auditor's Responsibility

Our responsibility is to express an opinion on the supplementary information relating to Capital Adequacy based on our review. We conducted our review in accordance with the Review Engagement Standards issued by the New Zealand Institute of Chartered Accountants. Those standards require that we comply with ethical requirements and plan and perform the review to obtain limited assurance about whether the supplementary information relating to Capital Adequacy is, in all material respects:

- prepared in accordance with the Bank's Conditions of Registration;
- prepared in accordance with the Bank's internal models for credit risk and operational risk as accredited by the Reserve Bank of New Zealand; and
- disclosed in accordance with Schedule 11 of the Order.

A review is limited primarily to enquiries of Bank and Banking Group personnel and analytical review procedures applied to the financial data, and thus provides less assurance than an audit. We have not performed an audit in respect of the Capital Adequacy disclosures, and accordingly, we do not express an audit opinion on these disclosures.

Opinion on the Supplementary Information Relating to Capital Adequacy

Based on our review, nothing has come to our attention that causes us to believe that the supplementary information relating to capital adequacy prescribed by Schedule 11 of the Order, and disclosed in note 28 of the Disclosure Statement, is not, in all material respects:

- prepared in accordance with the Bank's Conditions of Registration;
- prepared in accordance with the Bank's internal models for credit risk and operational risk as accredited by the Reserve Bank of New Zealand; and
- disclosed in accordance with Schedule 11 of the Order.

Report on Other Legal and Regulatory Requirements

In accordance with the requirements of sections 16(1)(d) and 16(1)(e) of the Financial Reporting Act 1993, and clauses 2(1)(d) and 2(1)(e) of Schedule 1 of the Order, we report that:

- we have obtained all the information and explanations we have required; and
- in our opinion, proper accounting records have been kept by the Bank and Banking Group, as far as appears from our examination of those records.

Wellington
18 November 2013

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