

AUSTRALIA AND NEW ZEALAND BANKING GROUP LIMITED HONG KONG BRANCH

FINANCIAL DISCLOSURE STATEMENT

Year ended 30 September 2020



In accordance with the Hong Kong Monetary Authority's disclosure standard for overseas incorporated authorised institutions, the required financial information as specified by the HKMA is detailed below in respect of Australia and New Zealand Banking Group Limited, Hong Kong Branch and the Group for the financial year 30 September 2020.

The Branch principally engages in global institutional and corporate customers in Hong Kong across three products sets: Transaction Banking, Loans & Specialised Finance and Markets.

The information is also available at Australia and New Zealand Banking Group Limited Hong Kong Branch and the Public Registry of the Hong Kong Monetary Authority.

Note: In the event of any difference in interpretation or meaning between the Chinese and English version of this statement, the English version shall prevail.



Section A - Branch Information

		Year ended		Year ended
		30-Sep-20		30-Sep-19
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
I. Unaudited Income Statement Information				
Interest income		2,023,463		3,527,416
Interest expense		(1,432,920)		(2,836,268)
Other operating income				
- Gains less losses arising from trading in foreign currencies		(187,940)		65,327
- Gains less losses on securities held for trading purposes		21,367		3,924
 Gains less losses from other trading activities 		557,914		308,193
- Net fees and commission income	210,425		219,951	
Less: direct income related expense	0	210,425	0	219,951
- Others		159,017		114,231
Operating expenses				
- Staff and rental	(774,763)		(843,683)	
- Others	(278,463)	(1,053,226)	(319,065)	(1,162,748)
Impairment loss and specific provision and collective				
provision for impaired assets		(67,123)		20,430
Gains less losses from disposal of property, plant and		,		
investment properties		(41)	·	13
Profit before taxation		230,936		260,469
Taxation (charge)		(71,418)		(56,037)
Profit after taxation		159,518		204,432



	30-Sep-20 HK\$'000	31-Mar-20 HK\$'000
II. Unaudited Balance Sheet Information		
Assets		
Cash and balances with banks (except those included in amount due from overseas offices)	1,507,401	7,641,725
Placements with banks maturing between 1 and 12 months (except those included in amount due from overseas offices)	38,750	7,431,085
Amount due from central banks	73,637	78,089
Amount due from overseas offices	38,558,152	29,115,310
Trade bills	3,423,090	4,191,522
Certificate of deposit held	0	0
Securities held for trading purposes	0	0
Loans and receivables		14 to 2 ft
Loans and advances to customers	45,778,029	58,883,873
Loans and advances to banks	0	0
Accrued interest and other accounts	31,229,433	43,037,891
Provisions for impaired loans and receivables	,	
- Collective	(382,937)	(444,378)
- Specific - Loans and advances	(3,188)	(8,852)
- Investment securities	0	0
Investment securities	15,636,979	12,443,334
Other investments	81,697	27,510
Property, plant and equipment and investment properties	285,789	298,635
Total assets	136,226,832	162,695,744
Liabilities		
Deposits and balances from banks (except those included in amount due to overseas offices)	24,802,654	8,244,860
Amount due to central bank	0	2,758,270
Deposits from customers		
Demand deposits and current accounts	20,246,240	14,225,967
Saving deposits	148	148
Time, call and notice deposits	18,392,780	30,678,073
Amount due to overseas offices	40,123,063	62,283,124
Issued debt securities	0	0
Other liabilities	32,661,947	44,505,302
Total liabilities	136,226,832	162,695,744



III.	Unau	dited Additional Balance Sheet Information	30-Sep-20 HK\$'000	31-Mar-20 HK\$'000
(i)	(a)	Gross impaired loans and advances to customers	57,438	8,890
.,	, ,	Of which: Those which are individually determined to be impaired Impaired loans and advances breakdown by major geographical areas	3,188	8,890
		Hong Kong Others	3,188 0	8,890 0
		Amount of specific provisions made for such loans and advances	3,188	8,852
		Value of collateral which has been taken into account in respect of such loans and advances to which the specific provisions relate	0	0
		Percentage of such loans and advances to total advances to customers	0.01%	0.02%
	(b)	Amount of other assets (including trade bills and debt securities) which are individually determined to be impaired	0	0
		Impaired other assets breakdown by geographical areas	0	0
		Amount of specific provisions made for such other assets	0	0
		Value of collateral which has been taken into account in respect of such other assets to which the specific provisions relate	0	0
		Percentage of such other assets to total other assets	0.00%	0.00%
(ii)	(a)	Gross amount of loans and advances to customers which have been Overdue for		
		- 6 months or less but more than 3 months	0	0
		- 1 year or less but more than 6 months - More than 1 year	0 3,188	73 8,817
		Overdue loans and advances breakdown by major geographical areas	0,100	0,011
		Hong Kong	3,188	8,890
		Amount of specific provisions made for such overdue loans	3,188	8,852
		Market value of collateral held against the covered portion of overdue loans	0	0
		Covered portion of overdue loans Uncovered portion of overdue loans	0 3,188	0 8,890
		Percentage of such loans and advances to total loans and advances to customers	3,100	0,090
		- 6 months or less but more than 3 months	0.00%	0.00%
		- 1 year or less but more than 6 months	0.00%	0.00%
	4.5	- More than 1 year	0.01%	0.02%
	(b)	Other assets (including trade bills and debt securities) which have been Overdue for		
		- 6 months or less but more than 3 months	0	0
		- 1 year or less but more than 6 months - More than 1 year	0	0
		Overdue other assets breakdown by geographical areas	0	0
	(c)	Amount of rescheduled loans and advances to customers, excluding those	0	0
	(0)	which have been overdue for more than 3 months and report in item (ii) (a) above	Ü	Ü
		Percentage of such loans and advances to total loans and advances to customers	0.00%	0.00%
	(d)	There is no impaired, overdue nor rescheduled loans and advances to banks as of 30 Sep 2020 and 31 Mar 2020.		
	(e)	Repossessed assets	0	0



IV. Unaudited Off-balance Sheet Exposures

i) The contractual or notional amounts of each of the following		
significant class of off-balance sheet financial instruments	30-Sep-20	31-Mar-20
or contracts outstanding:	HK\$'000	HK\$'000
Contingent Liabilities and Commitments		
Direct credit substitutes	1,491,347	1,754,330
Transaction-related contingencies	7,765,575	7,463,257
Trade-related contingencies	6,928,628	8,614,623
Note issuance and revolving underwriting facilities	0	0
Other commitments	67,059,321	63,776,556
Others (including Sale and repurhcase agreements, forward asset purchases,	270,661	1,482,065
amounts owing on partly paid shares and securities, forward forward deposits		
placed, asset sales or other transactions with recourse)		

Contingent liabilities and commitments are credit-related instruments. The contract amounts represent the amounts at risk should the contract be fully drawn upon. Since a significant portion of commitments is expected to expire without being drawn upon, the total of the contract amounts is not representative of future liquidity requirements.

	30-Sep-20 HK\$'000	31-Mar-20 HK\$'000
Derivatives	C , S 451	1 , 0 0 0
Contract Amounts		
- Exchange rate contracts	3,785,331,229	4,583,027,148
- Interest rate contracts	6,170,396,998	7,103,456,630
- Others		0
	9,955,728,227	11,686,483,778
Fair Value Assets		
Customers with valid bilateral netting agreements	4,211,398	3,319,761
Customers without valid bilateral netting agreements	2,105,445	8,371,016
Total fair value ssets	6,316,843	11,690,777
Fair Value Liabilities		
Customers with valid bilateral netting agreements	2,954,978	7,987,028
Customers without valid bilateral netting agreements	3,406,255	4,172,853
Total fair value liabilities	6,361,233	12,159,881

The above derivatives transactions are undertaken by the Branch in the foreign exchange and interest rate markets. The notional amounts of these instruments indicate the volume of transactions outstanding and do not represent amounts at risk.

Derivatives are carried at fair value in the balance sheet. Asset values represent the cost to the Branch of replacing all transactions with a fair value in the Branch's favor assuming that all the Branch's relevant counterparties default at the same time, and that transactions can be replaced at the market. Liability values represent the cost to the Branch's counterparties of replacing all their transactions with the Branch with a fair value in their favour if the Branch were to default.



٧.	Segm	ental	Informa	ation
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. ocg	inerial information	30-Sep-20 HK\$'000	% covered by collateral	31-Mar-20 HK\$'000	% covered by collateral
(i)	Breakdown of the gross amount of loans and advances to				
	customers by industry sectors:				
10	and and advances for use in Hong Kong				
LO	ans and advances for use in Hong Kong Industrial, commercial and financial				
	- Property development	675,000	88.89%	575,000	00.000/
	- Property investment	1,575,518	67.43%	1,775,636	86.96% 57.82%
	- Financial concerns		0.00%	5 - 1 5 - 11	0.00%
	- Stockbrokers	1,696,925 0	0.00%	3,433,463 0	0.00%
	- Wholesale and retail trade	1,463,616	0.00%	2.476.788	23.48%
	- Manufacturing	1,570,734	0.00%	2,831,371	0.00%
	- Transport and transport equipment	2,543,276	82.44%	3,015,691	71.54%
	- Electricity and gas	1,671,250	0.00%	3,987,956	0.00%
	- Information technology	104,625	0.00%	46,523	0.00%
	- Hotels, boarding houses & catering	237,273	100.00%	237,273	100.00%
	- Others Individuals	5,648,644	1.17%	2,524,746	9.82%
	- Loans for the purchase of flats in Home Ownership Scheme,	0	0.00%	0	0.00%
	Private Sector Participation Scheme and Tenants Purchase Scheme	0	0.0070	0	0.0070
	- Loans for the purchase of other residential properties	0	0.00%	0	0.00%
	- Credit card advances	0	0.00%	0	0.00%
	- Others	0	0.00%	0	0.00%
Tra	ade finance	3,470,959	0.05%	6,956,535	0.12%
10	ans and advances for use outside Hong Kong	25,120,209	27.98%	31,022,891	30.70%
LU	and advances for use outside frong Kong	45,778,029	21.9070	58,883,873	30.70%
Δα	gregate Intra-group items included in the above	45,776,029		00,003,073	
Ag	gregate intra-group items included in the above	U		O	
("")	Desired to the second of the s				
(11)	Breakdown of the gross amount of loans and advances to customers by countries where it constitutes 10% or more of the aggregate gross				
	amount of loans and advances to customers after taking into consideration of transfers of risks				
	Hong Kong	29,338,752		37,642,297	
	China	9,165,729		12,051,245	
	Others	7,273,548		9,190,331	
	lance of the second of the sec	45,778,029		58,883,873	
		45,110,029		50,005,075	



V. Segmental Information (cont'd)

(iii) Breakdown of the international claims by countries where it constitutes 10% or more of the total international claims after taking into consideration of transfers of risks, according to the location of the counterparties and the type of counterparties

As at 30/09/2020			Non-Bank privat	te sector	HK\$ M
			Non-Bank Financial	Non-Financial	
	Banks	Official Sector	<u>Institutions</u>	Private sector	<u>Total</u>
<u>Developed Countries</u>	44,197	3,941	1,946	3,088	53,172
of which Australia	20 570	0	0	104	20.742
of which Australia	39,579	U	0	164	39,743
Offshore Centres	711	3	597	15,432	16,743
				20000 to 00000	7 30% W W-12
of which Hong Kong	109	3	565	7,681	8,358
Developing Asia and Basifia	2.000	2.024	000	40.000	04.044
Developing Asia and Pacific	3,682	3,834	902	16,396	24,814
of which China	2,250	3,834	902	12,217	19,203
	_,	-,		, ,	,
A = -4.24/02/2020			New Dealership		11170 00
As at 31/03/2020			Non-Bank privation Non-Bank Financial	<u>Non-Financial</u>	HK\$ M
	Banks	Official Sector	Institutions	Private sector	<u>Total</u>
	Danico	Omolar Coctor	<u>montations</u>	1 Tivato coctor	Total
Developed Countries	31,660	6,260	696	3,210	41,826
Control On the Par	00.500		0	0.5	00.500
of which Australia	30,503	0	0	95	30,598
Offshore Centres	2,360	3	3,034	18,748	24,145
	_,	-	0,001	10,7 10	2 1, 1 10
of which Hong Kong	1,788	3	3,034	9,971	14,796
	45.500	0.004		0.4 ===0	
Developing Asia and Pacific	15,589	2,624	1,771	21,772	41,756
of which China	14,522	2,624	1,771	17,272	36,189
no compani Tellisti	,	_,,	511.2.2	, — . —	00,.00



V. Segmental Information (cont'd)

(iv) Non-bank Mainland exposures

Non-bank counterparties and the type of direct exposures are identified in accordance with the method set out in the "Return of Mainland Activities" issued by the HKMA.

Central government, central government-owned entities and their subsidiaries and JVs 10,951 1,522 12,473 and joint ventures (JVs) Local governments, local government-owned entities and their subsidiaries and JVs 1,065 10 1,075 PRC nationals residing in Mainland China or other entities incorporated in 14,364 7,566 21,930 Mainland China and their subsidiaries and JVs 1,065 10 1,075 PRC nationals residing in Mainland China or other entities incorporated in 14,364 7,566 21,930 Mainland China and their subsidiaries and JVs 1,065 10 1,075 10				30-Sep-20 HK\$ M
Central government, central government-owned entities and their subsidiaries and JVs 1,051 1,522 12,473 and joint ventures (JVs) 1,065 10 1,075				11 23
Local governments, local government-owned entities and their subsidiaries and JVs 1,065 10 1,075 PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs 14,364 7,566 21,930 Other entities of central government not reported in the 1st item above 1,882 2,482 4,164 Other entities of central government not reported in the 2nd item above 1,226 7 1,233 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China 2,562 934 3,496 Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures 31,850 12,616 44,466 Total assets after provision 136,227				
PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs 14,364 7,566 21,930 Other entities of central government not reported in the 1st item above 1,682 2,482 4,164 Other entities of central government not reported in the 2nd item above 1,226 7 1,233 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China 2,562 934 3,496 Mainland China where the credit is granted for use in Mainland China 31,850 12,616 44,466 Total assets after provision 136,227 15,616 44,466 Total assets after provision 136,227 67f-balance sheet exposures as percentage of total assets 23,38% 76f-balance sheet exposures 15,109 Central government, central government-owned entities and their subsidiaries and JVs 13,056 2,053 15,109 Local governments, local government-owned entities and their subsidiaries and JVs 2,863 65 2,928 PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs 17,006 8,343 25,349 Other entities of		1,065	10	1.075
Other entities of central government not reported in the 2nd item above 1,226 7 1,233 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures as percentage of total assets 31,850 12,616 44,466 Total assets after provision 136,227 On-balance sheet exposures as percentage of total assets 23,38%	PRC nationals residing in Mainland China or other entities incorporated in	10 E 10 10 10 10 10 10 10 10 10 10 10 10 10	7,566	
PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures Total assets after provision On-balance sheet exposures as percentage of total assets 23.38% 12,616 44,466 10tal assets after provision On-balance sheet exposures as percentage of total assets 23.38% 13,600 12,616 44,466 10tal assets after provision On-balance sheet exposures as percentage of total assets 23.38% 13,000 14,616 14,466 10tal assets after provision On-balance sheet exposures as percentage of total assets 23.38% 10th Amar-20 HK\$ Minar-20 HK\$ Min	Other entities of central government not reported in the 1st item above	1,682	2,482	4,164
Mainland China where the credit is granted for use in Mainland China Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures Total Total 31,850 12,616 44,466 Total assets after provision On-balance sheet exposures as percentage of total assets On-balance sheet exposures as percentage of total assets Central government, central government-owned entities and their subsidiaries and JVs 2,863 65 2,053 15,109 and joint ventures (JVs) Local government, local government-owned entities and their subsidiaries and JVs 2,863 65 2,928 PRC nationals residing in Mainland China or other entities incorporated in 17,006 8,343 25,349 Mainland China and their subsidiaries and JVs Other entities of central government not reported in the 1st item above 2,707 937 3,644 Other entities of central government not reported in the 2nd item above 1,876 140 2,016 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China Othina where the credit is granted for use in Mainland China Othina or entities incorporated outside Mainland China where the credit is granted for use in Mainland China Othina exposures are considered by the reporting institution to be non-bank Mainland China exposures are considered by the reporting institution to be non-bank Mainland China exposures are considered by the reporting institution to be non-bank Mainland China exposures are considered by the reporting institution to be non-bank Mainland China exposures are considered by the reporting institution to be non-bank Mainland China exposures are considered by the reporting institution to be non-bank Mainland China exposures are considered by the reporting institution to be non-bank Mainland China exposures are considered by the reporting institution to be non-bank Mainland China exposures in	Other entities of central government not reported in the 2nd item above	1,226	7	1,233
Total 31,850 12,616 44,466 Total assets after provision 136,227 On-balance sheet exposures as percentage of total assets 23,38% Central government, central government-owned entities and their subsidiaries and Jvs 2,863 65 2,928 PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and Jvs Other entities of central government not reported in the 1st item above 1,876 140 2,016 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures Total assets after provision		2,562	934	3,496
Total assets after provision On-balance sheet exposures as percentage of total assets 23.38% 25.484 20.553		0	95	95
On-balance sheet exposures as percentage of total assets 23.38% On-balance Sheet exposures Shee	Total	31,850	12,616	44,466
On-balance sheet exposures as percentage of total assets 23.38% On-balance Sheet exposures Shee	Total assets after provision	136.227		
HK\$ M On-balance sheet exposures sheet exposures 				
HK\$ M On-balance sheet exposures sheet exposur				
Central government, central government-owned entities and their subsidiaries and JVs 2,863 65 2,928 Local governments, local government-owned entities and their subsidiaries and JVs 2,863 65 2,928 PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs Other entities of central government not reported in the 1st item above 2,707 937 3,644 Other entities of central government not reported in the 2nd item above 1,876 140 2,016 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures Total assets after provision 162,696				
Local governments, local government-owned entities and their subsidiaries and JVs 2,863 65 2,928 PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs Other entities of central government not reported in the 1st item above 2,707 937 3,644 Other entities of central government not reported in the 2nd item above 1,876 140 2,016 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures Total 41,439 12,284 53,723 Total assets after provision				Total
PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs Other entities of central government not reported in the 1st item above 2,707 937 3,644 Other entities of central government not reported in the 2nd item above 1,876 140 2,016 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China Other counterparties where the exposures are considered by the reporting 3 164 167 institution to be non-bank Mainland China exposures Total 41,439 12,284 53,723		13,056	2,053	15,109
Mainland China and their subsidiaries and JVs Other entities of central government not reported in the 1st item above 2,707 937 3,644 Other entities of central government not reported in the 2nd item above 1,876 140 2,016 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China Other counterparties where the exposures are considered by the reporting 3 164 167 institution to be non-bank Mainland China exposures Total 41,439 12,284 53,723 Total assets after provision 162,696	Local governments, local government-owned entities and their subsidiaries and JVs	2,863	65	2,928
Other entities of central government not reported in the 2nd item above 1,876 140 2,016 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China Other counterparties where the exposures are considered by the reporting and institution to be non-bank Mainland China exposures Total 41,439 12,284 53,723 Total assets after provision 162,696		17,006	8,343	25,349
PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures Total 41,439 12,284 582 4,510 167 167 167 161 Total assets after provision	Other entities of central government not reported in the 1st item above	2,707	937	3,644
Mainland China where the credit is granted for use in Mainland China Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures Total 41,439 12,284 53,723 Total assets after provision 162,696	Other entities of central government not reported in the 2nd item above	1,876	140	2,016
Total Assets after provision 41,439 12,284 53,723		3,928	582	4,510
Total assets after provision 162,696		3	164	167
	Total	41,439	12,284	53,723
	Total assets after provision	162,696		
	On-balance sheet exposures as percentage of total assets	25.47%		



VI. Currency Risk

The net position in a particular foreign currency where it constitutes 10% or more of the total net position in all foreign currencies.

								30-Sep-20
	USD	CNY	JPY	AUD	EUR	NZD	<u>OTH</u>	Total
Equivalent to millions of HKD								
Spot assets	53,295	5,797	25,446	3,828	3,641	462	784	93,253
Spot liabilities	(50,476)	(5,843)	(25,450)	(5,214)	(483)	(131)	(781)	(88,378)
Forward purchases	1,854,418	740,799	93,550	110,441	29,521	6,683	127,711	2,963,123
Forward sales	(1,859,140)	(739,313)	(92,906)	(109, 152)	(32,636)	(7,001)	(127,734)	(2,967,882)
Net options position	0	0	0	0	0	0	Ó	Ó
Net long (short) position	(1,903)	1,440	640	(97)	43	13	(20)	116
Net structural position	0	0	0	0	0	0	0	0
								31-Mar-20
	USD	CNY	JPY	<u>AUD</u>	EUR	NZD	<u>OTH</u>	<u>Total</u>
Equivalent to millions of HKD								
Spot assets	68,511	5,569	24,150	1,595	4,247	374	58	104,504
Spot liabilities	(73,456)	(5,079)	(24,149)	(1,791)	(485)	(115)	(849)	(105,924)
Forward purchases	2,243,104	950,476	88,583	111,028	43,356	14,749	182,949	3,634,245
Forward sales	(2,239,974)	(948,997)	(87,963)	(110,850)	(47,115)	(14,999)	(182, 162)	(3,632,060)
Net options position	0	0	0	0	0	0	0	Ó
Net long (short) position	(1,815)	1,969	621	(18)	3	9	(4)	765
Net structural position	0	0	0	0	0	0	0	0



VII. Liquidity Information Disclosures

(i) Liquidity Maintenance Ratio (LMR) Average LMR for 3 months period (%)		30-Sep-20 43.29%	30-Sep-19 36.13%
(ii) Core Funding Ratio (CFR)		30-Sep-20	30-Sep-19
Average CFR for 3 months period (%)		141 58%	151.01%

In accordance with the The Banking (Liquidity) Rules ("BLR"), the reported figures of LMR and CFR are calculated based on the 3 months' average of the last quarter of the relevant reporting period. Average value of LMR and CFR are based on the arithmetic mean of the average value of the respective ratio for each calendar month as reported in the Return of Liquidity Position and the Return of Stable Funding Position submitted for the reporting period.

(iii) ANZ HK Branch on and off balance sheet **

			30-Sep-20			30-Sep-19	
HK\$ M	_		Contractual maturity of		Contractual matu	rity of cash	
		Total *	flows and securities	flows	Total *	flows and secur	ities flows
			arising from the relevant bank			arising from the re	elevant bank
On balance sheet liabilities			Up to 1 year	Over 1 year		Up to 1 year	Over 1 year
Total On balance sheet liabilities		896,415	393,684	502,731	953,747	463,890	489,857
Total Off balance sheet obligations		46,440	46,440	0	41,108	41,108	0
			30-Sep-20			30-Sep-19	
HK\$ M			Contractual maturity of	cash		Contractual maturit	ty of cash
		Total *	flows and securities	flows	Total *	flows and secur	ities flows
		1	arising from the relevan	nt bank		arising from the re	elevant bank
On balance sheet assets			Up to 1 year	Over 1 year		Up to 1 year	Over 1 year
Total On balance sheet assets		897,868	379,373	518,495	954,529	452,433	502,096
Total Off balance sheet claims		2,907	2,886	21	460	460	0
Contractual Maturity Mismatch			(57,865)	15,785		(52,106)	12,239
Cumulative Contractual Maturity Mismatch			(255,358)	(198,865)		(241,730)	(176,869)

^{*} For derivatives balances included herein, total column represents PV of amount payable/receivable arising from the derivative contracts not the cash flow as shown in each time buckets.

(iv) Liquidity exposures and funding needs**

HK\$ M	30-Sep-20 Estimated cash flows arising from selected assets, liabilities and off balance sheet items			30-Sep-19 Estimated cash flows arising from selected assets, liabilities and off balance		
				sheet items		
	Total	Up to 1 year	Over 1 year	Total	Up to 1 year	Over 1 year
Irrevocable loan commitments or facilities granted according to estimated dates and amounts of						
drawdown by customers Loans and advances to non-bank customers according	279	279	0	1,659	1,659	0
to estimated dates and amounts of repayment by customers	45,787	19,666	26,121	51,525	31,757	19,768

(v) Concentration limits on collateral pools and sources of funding (both products and counterparties)**

HK\$ M	30-Sep-20		30-Sep-19	
		As % of total		As % of total
Significant funding instruments	Total amount	liabilities	Total amount	liabilities
Deposits from customers	38,656	28.38%	47,061	29.88%
Funding raised from connected parties	41,708	30.61%	62,758	39.85%
Funding raised from banks (excluding connected parties)	23,734	17.42%	6,805	4.32%

There are no hard limits with regards to deposit concentration or sources of funding. To address concentration risk, Hong Kong ALCO reviews balance sheet trends and sets guidelines in terms of single counterparty deposit caps and approach.



^{**} Figures herein are in line with the reporting basis of the HKMA Return on Liquidity Monitoring Tools (Form MA(BS)23).

vi) Liquidity Risk Management

Group Key Principles

- Liquidity and funding risk is the risk that the Group is unable to meet its payment obligations as they fall due including repaying depositors or maturing wholesale debt or having insufficient capacity to fund increases in assets.
- The key principles in managing Liquidity and Funding risk include:
 - maintaining our ability to meet liquidity 'survival horizons' under a range of stress scenarios to meet cash flow obligations over a short to medium term horizon;
 - maintaining a strong structural funding profile; and
 - maintaining a portfolio of high-quality liquid assets to act as a source of liquidity in times of stress.

ANZ Hong Kong ALCO

- In ANZ Hong Kong Branch, the Hong Kong Asset and Liability Committee (ALCO), a sub-committee
 of Group ALCO (GALCO), is responsible for the oversight of liquidity risk. The Committee's main
 objectives are to add value by managing and positioning the balance sheet consistent with the
 Group's appetite for Risk.
- HK ALCO's responsibilities and duties are set out in the ALCO charter which is reviewed on an annual basis. HK ALCO's responsibilities and duties in terms of liquidity and funding risk are to:
 - Ensure that the country has sufficient liquidity to meet its obligations as they fall due across a wide range of operating circumstances without incurring unacceptable losses to the Group.
 - Approve and oversee the effective implementation and operation of the Group's liquidity and funding control framework. To ensure that:
 - It meets regulatory requirements in relation to liquidity risk and stable funding requirements;
 - Liquidity risk remains within the risk appetite set by the ANZ Board and Risk Committee:
 - The Bank is able to meet its commitments at all times;
 - Liquidity and funding risks are actively and prudently managed (through appropriate diversification, stability, and cost efficiency).

Funding Strategy

Overview of Funding Strategy

- ANZ Hong Kong Branch (ANZHK) raises a mixture of term deposits and call and savings accounts from corporate and FI customers.
- Deposit funding is supplemented by long-term and short-term intragroup funding.

Structural Funding and Short-Term Liquidity Measures

• The Net Stable Funding Ratio (NSFR) was introduced as an APRA prudential requirement from 1 January 2018 and replaced the Group's Core Funding Ratio (CFR) methodology as a measure of structural funding of the balance sheet.



- NSFR is managed at a Group level for International ANZ sites and for Top 5 sites, of which ANZ HK is included.
- No country level NSFR plan is set. Within the Top 5 sites, quarterly guidance (NSFR or otherwise) is
 provided such that overall International will come within the overall target. No country level NSFR is to
 be below the specified threshold, which is measured on a month end basis. This provides value
 especially when the country has to make medium term considerations e.g. taking deposits past the
 calendar year, loan growth.
- An NSFR of below threshold is not necessarily an issue if Group levels are expected to be met by year end. A below threshold NSFR can be tolerated for a short period of time, however a strong and stable structural funding profile for the branch is important.
- If the NSFR is below the threshold, then a discussion on the actions to be taken will be made at Hong Kong ALCO.
- In addition to the longer-term HKMA CFR and APRA NSFR, ANZHK's funding decisions are guided by the LCR and LMR. Daily liquidity stress testing is conducted using the LCR, with ANZHK required to maintain a cash surplus (100%) over the 30-day scenario horizon.
- Revised liquidity risk appetite settings were approved by Group ALCO (Sept-17) to reflect the maturity
 of the LCR framework and ANZ's stress testing approach. Stress tests were undertaken over three
 time horizons and a range of severities, with the most severe outcome setting the liquidity risk
 appetite. To supplement the existing LCR limits at zero:
 - Target & trigger (buffer) framework for the Liquidity Coverage Ratio (LCR) is in place
 - The group stress test results are applied to set the country LCR target outcome, with the trigger level set at 50% of the target buffer above an LCR of 100%.
 - Target levels are the expected operating LCR on average over a period, with a breach of a trigger ratio requiring reporting and plan to return to the target level to local ALCO. Group Treasury and Group General Manager Markets Risk.
- As a category 2A institution, ANZ Hong Kong Branch is required to maintain an LMR of not less than 25% on average in each calendar month. HK ALCO has established the Branch's internal limit higher at 30%. The Branch's LMR is monitored daily with subsequent rounds of forecast throughout the day. The ratio will undergo heightened scrutiny from senior management, through the Hong Kong ALCO, where it drops below the 30% target level. This process ensures the Branch has time to address and react to an unusually low ratio before reaching the regulatory minimum.

Funds Transfer Pricing of Deposits

- The relative value of deposits is assessed based upon the anticipated liquidity characteristics in a liquidity stress scenario, as well as historic observed run-off rates.
- In practice this means that different funding levels are paid to business units for raising FI or corporate deposits.
- Pricing varies by tenor and by currency. Adjustments may be made to raise additional deposits in currencies where assets exceed deposits.
- Deposit pricing implications of NSFR are also considered.

Intragroup Funding

- Short-term borrowing and lending is conducted with consideration given to the LCR and LMR
 positions. Lending less than 1yr is at the discretion of the Balance Sheet Trading team who are
 responsible for day-to-day funding and liquidity management.
- ANZHK has typically been a net borrower of liquidity from sites in Japan, New York and London.
- Both CFR and NSFR implications to the Branch are considered further in the case of longer term borrowing and lending.



Wholesale Funding

- To ensure there are no undue maturity concentrations within the wholesale funding profile, there are wholesale funding capacity limits in place. The metric is applied to pre-defined time buckets over a three-month period. Compliance with the limits are monitored and reported on a daily basis.
- ANZHK is not typically an active borrower in the local wholesale market.
- The branch maintains a USCP programme and has been able in the past to issue within limits set by Group. At present this programme is not in use.

Contingency Funding Plan

• The Group maintains APRA-reviewed liquidity crisis contingency plans for analysing and responding to a liquidity threatening event at a country and Group-wide level. Key liquidity contingency crisis planning requirements and guidelines include:

Ongoing business management	Early signs/ mild stress	Severe Stress		
Establish crisis/severity levels	Monitoring and review	Activate contingency funding plans		
Liquidity limits	 Management actions not requiring 	Management actions for altering asset and liability		
Early warning indicators	business rationalisation	behaviour		

- Since the precise nature of any stress event cannot be known in advance, the plans are designed to be flexible to the nature and severity of the stress.
- The ANZ Hong Kong recovery plan has been developed as a scaled down version of the Group Plan.
 While maintaining a consistent approach to the Group plan, the ANZ HK plan incorporates specific HKMA Recovery Planning Requirements.
- The ANZ HK recovery plan is jointly owned by the Hong Kong CRO and Hong Kong CFO, and is activated upon the approval of the Hong Kong Country Head, after discussions with the Group Treasurer. The plan leverages the Branch's existing Liquidity Crisis Management Framework and will act as a more severe adaptation of existing stress mitigation governance and strategies. Ongoing governance of the plan rests at HK Risk Management Committee level.
- Through the recovery planning process, the HK Branch has identified recovery options that senior management can consider deploying in varied types of severe stress to restore the financial viability and strength of the Hong Kong Branch without relying on public support.



SECTION B - Bank Information (consolidated basis)

I. Capital and Capital Adequacy

	Basel III 30-Sep-20 A\$M	Basel III 31-Mar-20 A\$M
Qualifying Capital		
Tier 1		
Adjusted shareholders' equity and outside equity interests	68,871	69,273
Deductions	(12,390)	(12,978)
Tier 1 capital	56,481	56,295
Tier 2 capital	13,957	13,112
Total qualifying capital	70,438	69,407
Capital adequacy ratios (%)		
Tier 1	13.2%	12.5%
Tier 2	3.3%	2.9%
Total	16.4%	15.5%
Risk weighted assets	429,384	449,012
	30-Sep-20	31-Mar-20
II. Other Financial Information	A\$M	A\$M
Total assets	1,042,286	1,149,955
Total liabilities	980,989	1,088,580
Total gross loans and advances	622,074	661,278
Total deposits and other borrowings	682,333	726,909
	Year ended	Year ended
	30-Sep-20	30-Sep-19
	A\$M	A\$M
Profit before income tax	5,516	8,920

Details of Group financial information can be obtained from the website www.anz.com.

Statement of Compliance

The information in this statement is not false or misleading in any material respect.

Peter Chan

Chief Executive of the Hong Kong Branch

28 January 2021